

MYLAN BERTEK PHARMACEUTICALS §
INC.; §
MISSION PHARMACAL COMPANY; §
MCKESSON CORPORATION; §
MCKESSON MEDICAL-SURGICAL INC.; §
CARDINAL HEALTH, INC.; §
CARDINAL HEALTH 110, LLC; §
AMERISOURCEBERGEN CORPORATION; §
AMERISOURCEBERGEN DRUG §
CORPORATION; §
ADVANCED PHARMA, INC. d/b/a §
AVELLA OF HOUSTON; §
and, §
DOES 1 – 99, INCLUSIVE, §

Defendants. §

LUBBOCK COUNTY’S ORIGINAL PETITION
AND REQUESTS FOR DISCLOSURE

Plaintiff, the County of Lubbock, by and through the undersigned attorneys (hereinafter “Lubbock County” or “County”), files this Original Petition and Requests for Disclosure against Defendants Teva Pharmaceutical Industries, LTD., Teva Pharmaceuticals USA, Inc., Cephalon, Inc., Allergan PLC f/k/a Actavis PLC, Allergan Finance, LLC f/k/a Actavis, Inc. f/k/a Watson Pharmaceuticals, Inc., Allergan Sales, LLC, Allergan USA Inc., Watson Laboratories, Inc., Actavis LLC, Actavis Pharma Inc. f/k/a Watson Pharma, Inc., Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc., Janssen Pharmaceuticals, Inc. f/k/a Ortho-McNeil-Janssen Pharmaceuticals, Inc. f/k/a Janssen Pharmaceutica, Inc., Johnson & Johnson, Noramco, Inc., Assertio Therapeutics, Inc. f/k/a Depomed, Inc., Endo Health Solutions Inc., Endo Pharmaceuticals, Inc., Par Pharmaceutical, Inc., Par Pharmaceutical Companies, Inc., AbbVie Inc., Knoll Pharmaceutical Company, Mallinckrodt PLC, Mallinckrodt LLC, SpecGx LLC, Mylan Inc., Mylan Institutional Inc., Mylan Pharmaceuticals Inc., Mylan Specialty L.P., Mylan Bertek Pharmaceuticals Inc., Mission Pharmacal Company, McKesson Corporation, McKesson Medical-Surgical Inc., Cardinal Health, Inc., Cardinal Health 110, LLC, AmerisourceBergen Corporation,

AmerisourceBergen Drug Corporation, Advanced Pharma, Inc. d/b/a Avella of Houston, and, DOES 1 – 99, inclusive (hereinafter collectively “Defendants”), and respectfully shows the Court as follows:

TABLE OF CONTENTS

I.	INTRODUCTION	8
II.	RULE 47 STATEMENT OF MONETARY RELIEF SOUGHT	15
III.	DISCOVERY CONTROL PLAN	15
IV.	PARTIES	15
	A. Manufacturer Defendants.....	16
	<i>Teva</i>	16
	<i>Actavis</i>	19
	<i>J&J</i>	22
	<i>Depomed</i>	26
	<i>Endo</i>	27
	<i>AbbVie</i>	29
	<i>Mallinckrodt</i>	31
	<i>Mylan</i>	33
	<i>Mission Pharmacal Company</i>	36
	B. Distributor Defendants.....	37
	<i>McKesson</i>	37
	<i>Cardinal</i>	39
	<i>AmerisourceBergen</i>	41
	<i>Advanced Pharma</i>	42
V.	JURISDICTION & VENUE	43
VI.	THIS LAWSUIT IS BROUGHT ONLY UNDER TEXAS LAW	44
VII.	CONDITIONS PRECEDENT	45
VIII.	FACTUAL BACKGROUND.....	46
	A. The Nationwide Opioid Epidemic	46

B. Texas’ Growing Opioid Crisis	47
C. The Opioid Epidemic in Lubbock County.....	50
1. Opioid Prescribing Rates in Lubbock County Have Exceeded State and National Rates for More than a Decade.....	51
2. Lubbock County Residents Report an Increasing Number of Life-Threatening Opioid Exposures.	53
3. Lubbock County’s Budget is Strained by Skyrocketing Medical Treatment Costs.	54
4. Lubbock County’s Criminal Justice System Spends its Limited Resources Fighting a Spiraling Epidemic.....	55
D. Defendants’ Unlawful, False and Deceptive Marketing Practices	56
1. Defendants Aggressively and Unethically Engaged in Direct Marketing of their Branded Opioid Products.	57
2. Defendants Used Superficially Independent Third Parties to Engage in False and Deceptive Unbranded Marketing of Prescription Opioids.	64
3. Defendants Deployed “Key Opinion Leaders” to Perpetuate Widespread Acceptance of Opioids for the Treatment of Chronic Pain.	65
<i>Dr. Russell Portenoy</i>	68
<i>Dr. Lynn Webster</i>	71
<i>Dr. Perry Fine</i>	72
<i>Dr. Scott Fishman</i>	73
4. Defendants Funded and Controlled Industry “Front Groups” to Legitimize their False and Deceptive Messages.....	75
<i>American Pain Foundation</i>	76
<i>American Academy of Pain Medicine</i>	77
5. Defendants Infiltrated Accrediting Institutions to Create a New Standard of Care for the Treatment of Pain and Prescribing of Opioid Drugs.....	80
6. Defendants Targeted Vulnerable Patient Populations.	83

E. Defendants Misrepresented the Safety and Effectiveness of Opioid Drugs	84
1. Defendants Repeatedly Misrepresented the Risks, Benefits and Superiority of Prescription Opioids for Chronic Pain.....	84
2. Defendants Downplayed and Trivialized the Risks of Long-Term Opioid Use.	85
3. Defendants Promoted the Term “Pseudoaddiction” and Pushed Prescribers to Treat Addiction with More Opioids.....	93
4. Defendants Misrepresented the Safety of Using Opioids to Treat Patients Predisposed to Addiction.	97
5. Defendants Misrepresented that Opioid Addiction is Easily Avoided and Treated.....	99
6. Defendants Misrepresented that Physicians and Patients Could Increase Opioid Dosages Indefinitely Without Added Risk.	102
7. Defendants Misrepresented the Effectiveness of Abuse-Deterrent Properties of Opioid Products.	105
8. Defendants Misrepresented the Benefits of Chronic Opioid Therapy.....	108
F. Defendants Flooded Lubbock County with Opioid Drugs	114
1. Defendants Admit they are the Gatekeepers of the Opioid Supply Chain.	115
2. Defendants Worked in Concert to Maximize Profits from the Sale and Distribution of Opioid Drugs.....	117
3. Defendants Failed to Maintain Adequate Controls Against Diversion of Opioid Drugs into Illicit Channels.....	118
4. Defendants Misrepresented their Commitment to Anti-Diversion Efforts and Monitoring the Supply of Opioids.	119
G. Defendants’ Conduct Fueled the Opioid Epidemic and Devastated Lubbock County’s Communities by Increasing Medically Unnecessary Opioid Prescriptions and Use.....	126
1. Lubbock County’s Allegations are Further Supported by Peer-Reviewed Medical Literature.....	126
2. Defendants’ Conduct Resulted in Direct Harm to Lubbock County.	128
H. While Lubbock County Suffers, Defendants Profit.....	132

I. Defendants Knew their Conduct was False and Deceptive and Fraudulently Concealed the Truth from Lubbock County	132
IX. CAUSES OF ACTION	134
COUNT 1: PUBLIC NUISANCE	134
COUNT 2: COMMON LAW NEGLIGENCE.....	137
COUNT 3: GROSS NEGLIGENCE	140
COUNT 4: COMMON LAW FRAUD	142
COUNT 5: UNJUST ENRICHMENT.....	146
COUNT 6: CIVIL CONSPIRACY.....	147
X. AGENCY AND RESPONDEAT SUPERIOR	149
XI. DAMAGES	149
XII. RESERVATION OF RIGHTS	150
XIII. JURY DEMAND.....	150
XIV. REQUEST FOR DISCLOSURES.....	150
XV. PRAYER.....	150

I. INTRODUCTION

1. This is a case about a group of companies that put profit over people. Defendants, manufacturers and distributors of opioids, knew that their drugs were dangerous and highly addictive. These facts limited their products' profitability. So, Defendants decided to change the facts.

2. Defendants spent millions of dollars to create a publicity machine that, using supposedly unbiased doctors and organizations funded by the industry, convinced the medical community not only that opioids were safe and non-addictive, but that the best treatment for addiction was *more opioids*. Defendants made tens of billions of dollars. Meanwhile, America suffered—and few places in Texas suffered more than Lubbock County.

3. Opioid-abuse deaths are on the rise and, left to deal with the fallout from opioid addiction, Lubbock County must now stand up to these pharmaceutical giants and seek redress for the extensive damages they have caused Lubbock County.

4. Since 1990, the number of Americans who have died annually from drug overdoses has increased by more than 650 percent.¹ In 2017, there were 70,237 drug overdose deaths in the U.S.² Opioids were involved in 68 percent of these overdose deaths.³ The number of opioid overdose deaths in 2017 alone surpassed the number of deaths in the AIDS epidemic at its peak. The Centers for Disease Control and Prevention (CDC) report that “[o]n average, 130 Americans die every day from an opioid overdose.”⁴

5. This disaster was man-made. A group of companies created the opioid epidemic by conspiring to push their drugs onto vulnerable Americans and Texans, leaving families and local

¹ Katz, Josh, *Drug Deaths in America are Rising Faster than Ever*, N.Y. TIMES, Jun. 5, 2017.

² Scholl, Lawrence, et al., *Drug and Opioid-Involved Overdose Deaths – United States, 2013-2017*, 67(5152) MMWR MORB MORTAL WKLY REP 1419-1427 (2019).

³ *Id.*

⁴ *Opioid Overdose: Understanding the Epidemic*, CENTERS FOR DISEASE CONTROL AND PREVENTION (CDC), <https://www.cdc.gov/drugoverdose/epidemic/index.html>.

governments to clean up the carnage. These companies consciously created a climate in which opioids, despite their danger and addictiveness, are widely available. The result is the worst drug-overdose epidemic in our nation's history.

6. The Office of the Texas Attorney General, the Texas Health and Human Services Commission, and the Texas Department of State Health Services agree that “[p]rescription opioid painkiller misuse is a big problem not only in the United States, but in the great State of Texas.”⁵

7. The opioid epidemic suffered by Lubbock County is neither a coincidence nor an accident. It was designed by a group of companies willing to sacrifice individuals in the pursuit of profit.

8. Before the 1990s, it was widely accepted within pharmaceutical and medical communities that opioids should be used only for short-term acute pain—that is, pain relating to recovery from major surgery or for cancer or palliative (end-of-life) care. The use of opioids for chronic pain was not indicated because of the high risk of harm and because there was a lack of evidence that opioids improved patients' ability to function and overcome pain. But the manufacturers and distributors of opioids envisioned a bigger market for their products—and they were unimaginably successful.

9. In the mid-1990s, pharmaceutical companies unleashed a massive marketing campaign, distorting scientific studies and tainting virtually every source of medical information that doctors and the public relied on with misinformation touting the safety and effectiveness of opioids for a wide range of common, chronic pain conditions.

10. Through sustained marketing campaigns and front organizations that targeted doctors with a campaign of misinformation, Defendants changed the culture around and perception of prescription opioids in America and in Texas. Opioid manufacturers successfully persuaded doctors and patients that

⁵ Office of the Tex. Atty. General, Tex. Health & Human Servs. Comm'n, Tex. Dep't of State, *Dose of Reality: Raising Awareness to Help Save Lives*, <http://doseofreality.texas.gov>.

opioids are not addictive, that opioids are safe for long-term use, and that the compassionate treatment of pain *required* opioids. Defendants' increased sales of opioids spread across the country like a wildfire, ravaging the country, robbing parents of children and children of parents. The number of deaths attributed to prescription drugs now surpasses those for cocaine and heroin combined.

11. Defendants' clear disregard for human life is endemic within the pharmaceutical industry. In a 2009 email exchange, a Mallinckrodt sales representative notified a wholesale distributor that a 1,200-bottle order of opioids had been shipped to fulfill a spike in demand. The distributor responded with "Keep 'em comin'! Flying out of there. **It's like people are addicted to these things or something. Oh, wait, people are . . .**" The Mallinckrodt sales representative brashly replies: "**Just like Doritos keep eating. We'll make more.**"⁶

12. Defendants' profit-maximizing scheme included misrepresenting the safety, risks, benefits, and efficacy of long-term opioid use. They employed a multi-pronged strategy using continuing medical education ("CME") seminars, branded advertisements specifically targeting opioid prescribers, and unbranded advertisements aimed at consumers—including particularly vulnerable populations like the injured and elderly. Defendants also relied on professional organizations that were, in reality, front groups for opioid manufacturers looking to push their pro-opioid propaganda. As a result, the opioid industry's campaign of misinformation permeated and directed medical research and literature, causing widespread opioid use for the treatment of chronic pain.

13. The National Institute of Drug Abuse attributes the opioid crisis to Defendants' successful marketing campaign. Defendants expended billions of dollars to promote the benefits of opioids for non-cancer, moderate pain, while trivializing and denying their risks. Defendants' promotional messages

⁶ Higham, Scott, et al., *Internal Drug Company Emails Show Indifference to Opioid Epidemic*, WASH. POST, Jul. 19, 2019, https://www.washingtonpost.com/investigations/internal-drug-company-emails-show-indifference-to-opioid-epidemic-ship-ship-ship/2019/07/19/003d58f6-a993-11e9-a3a6-ab670962db05_story.html.

deviated substantially from any approved labeling and caused prescribing physicians and patients to underappreciate the health risks and overestimate the benefits of opioids.

14. Defendants' marketing campaign was so successful that by 2017, according to the National Safety Council, 74 percent of all doctors prescribed opioids for chronic back and 55 percent prescribed opioids for dental pain, "neither of which is appropriate in most cases."⁷ Further, 99 percent of doctors prescribed opioids for longer than the three-day period recommended by the CDC and 23 percent prescribed at least a month's worth of opioids, despite scientific evidence showing that just 30 days of usage can cause brain damage.⁸

15. The distributors of prescription opioids did not sit idly by as the Manufacturer Defendants deceptively marketed their opioid products. As prescribing rates skyrocketed across our country, opioid distributors, driven by massive profits, knowingly and repeatedly failed to take action to prevent questionable and dubious purchases of opioids that flowed unimpeded into local communities, including Lubbock County.

16. Defendants Cardinal, AmerisourceBergen and McKesson ("Distributor Defendants") are among the 15 largest American corporations by revenue and, combined, distribute more than 90 percent of all drugs and medical supplies in the U.S.⁹ Distributor Defendants played an integral role in the explosion of the opioid epidemic. Distributor Defendants function as "trusted partners" with Manufacturer Defendants in maximizing market share and success of their opioid products.

17. AmerisourceBergen states on its website that it "partner[s] with manufacturers to move

⁷ NAT'L SAFETY COUNSEL, NSC Poll: 99% of Doctors Prescribe Highly-Addictive Opioids Longer than CDC Recommends (2017).

⁸ *Id.*

⁹ Hakim, Danny, et al., *The Giants at the Heart of the Opioid Crisis*, NY TIMES, Apr. 22, 2019, <https://www.nytimes.com/2019/04/22/health/opioids-lawsuits-distributors.html>.

markets and change lives.”¹⁰ AmerisourceBergen offers “solutions” for Manufacturers, promising to leverage its “extensive access to health systems, community pharmacies, physician practices and other classes of trade” to “extend[] [manufacturers’] reach across a continuum of care” and “drive market share growth.”¹¹ McKesson claims that its “health care informatics expertise” allows it to provide manufacturers with “painstaking market research” to help manufacturers develop and refine their “product launch and market penetration strategy.”

18. Distributor Defendants promote themselves as partners and resources for pharmaceutical manufacturers in “pharmacovigilance,” representing that they can “detect, assess, and monitor [] therapies throughout the patient journey.” Distributor Defendants like Cardinal Health provide programs that “design [] and maintain [] registries of prescribers, pharmacies, distributors, and patients” and “assess [whether] patients are receiving and understanding medication guides.” Cardinal Health advises that it can help pharmaceutical manufacturers “ensure the highest level of patient touch by providing high-quality clinical services during therapy.” These programs require, among other things, that the Distributor Defendants provide through the chain of distribution a plain-English medication guide delivered to each patient that describes the serious risks of taking the prescription drug. This duty of the Distributor Defendants is not mitigated by the prescribing doctor.

19. Distributor Defendants have acknowledged and claim to have undertaken a duty to prevent prescription drug diversion and abuse based on their unique role in the opioid supply chain. Distributor Defendants laud on their websites their ability to detect and prevent prescription drug diversion to illicit or improper purposes. AmerisourceBergen claims that it uses “complex algorithms [that] identify and stop orders that are deemed to be suspicious.” And Cardinal Health claims it uses a “state of the art,

¹⁰ AmerisourceBergen, “Manufacturer Solutions,” <https://www.amerisourcebergen.com/solutions-manufacturers>.

¹¹ *Id.*

constantly adaptive system to combat opioid diversion.”

20. In continuing to oversupply opioids in Lubbock County, Distributor Defendants put their partnership with pharmaceutical manufacturers above their obligations to secure the opioid supply chain. Defendants worked in concert to flood Lubbock County with more opioids than could possibly be consumed for therapeutic purposes, resulting in an opioid prescription rate in Lubbock County that remains well above state and national averages. Defendants disregarded their legal duty to ensure that opioids were being prescribed for a valid medical purpose.

21. As a direct and foreseeable consequence of Distributor Defendants’ failure to act as the gatekeeper of the opioid supply chain and distributing opioids even though suspicion that shipments were being diverted for illicit purposes, Lubbock County has spent and continues to spend large sums of money combatting the public health crisis.

22. Defendants’ conduct directly resulted in a torrential flood of medically unnecessary opioids into the market and has directly resulted in dependence, addiction, and death for users, particularly those in Lubbock County. From 2006 to 2012, there were 77,595,883 prescription pain pills supplied to Lubbock County, enough for 41 pills per person per year—well above state and national averages.¹² The trend has continued in Lubbock County and, as a direct result, the number of overdoses and overdose deaths have mushroomed. In 2016, University Medical Center E.M.S. reported that it responded to 190 suspected overdoses, 49 of which resulted in death (a 26 percent increase over the previous year).¹³

23. The money Lubbock County has spent comes directly from its taxpayers. These taxpayers include Lubbock County physicians, who relied on Defendants’ misleading safety and efficacy

¹² *Drilling into the DEA’s pain pill database*, WASH. POST, Jul. 21, 2019, <https://www.washingtonpost.com/graphics/2019/investigations/dea-pain-pill-database/>.

¹³ *Brothers overcome addictions as opioid overdoses rise in Lubbock*, FOX34.COM, May 3, 2017, <https://www.fox34.com/story/35336575/brothers-overcome-addictions-as-opioid-overdoses-rise-in-lubbock>.

information and prescribed more opioids to taxpaying residents in Lubbock County. These taxpayers necessarily included Lubbock County residents who either suffered the addictive effects of consuming opioids or overdosed using Defendants' opioids that had been over-prescribed and over-supplied to Lubbock County as Defendants intended. Therefore, this group of Lubbock County residents has suffered not only injury to property, but also bodily injury, as a result of Defendants' misconduct in the false promotion and/or oversupply of prescription opioids.

24. Defendants' efforts to sell more prescription opioids than can be consumed therapeutically were natural and foreseeable causes of overdose deaths and injuries in Lubbock County. But for Defendants' deceptive marketing scheme that changed the way physicians prescribe opioids, coupled with the systematic undermining of institutional controls to prevent diversion, the number of opioids would not have quadrupled, thereby giving rise to the opioid epidemic—the costs of which have resulted in Lubbock County's injuries.

25. The pillage and plunder philosophy and resulting acts and omissions by Defendants has imposed an overwhelming financial burden on Lubbock County. As a direct and foreseeable consequence of Defendants' conduct, Lubbock County has committed and continues to commit resources to provide and pay additional health care, law enforcement, social services, public assistance, pharmaceutical care and other services necessary for its residents.

26. Lubbock County files this lawsuit to say, "enough is enough." Texas law provides remedies for the damages caused by Defendants' acts and omissions. As such, Lubbock County seeks, under Texas law, to recover all damages it has sustained as a result of Defendants' tortious conduct, including without limitation: (1) costs for providing medical care and various treatments and programs for individuals suffering from opioid-related addiction or disease, including overdose and death; (2) costs for providing treatment, counseling, and rehabilitation services for opioid-addicted patients and their families; (3) costs

for providing treatment of infants with opioid-related medical conditions; (4) costs associated with patient counseling for pain management, necessitated by use of medically-unnecessary prescription opioids; (5) costs for social service programs for vulnerable populations, such as youths and the elderly; (6) costs associated with emergency services and public safety; (7) costs associated with training additional staff in the proper treatment of opioid overdoses; and (8) costs for community outreach and other preventative, public education programs relating to or resulting from the opioid epidemic.

II. RULE 47 STATEMENT OF MONETARY RELIEF SOUGHT

27. Lubbock County seeks monetary relief over \$1,000,000. Tex. R. Civ. P. 47(c)(5).

III. DISCOVERY CONTROL PLAN

28. Lubbock County intends to conduct discovery under Level 3 of Texas Rule of Civil Procedure 190.4 and affirmatively pleads that this suit is not governed by the expedited-actions process in Texas Rule of Civil Procedure 169 because the County requests injunctive relief and monetary relief over \$100,000.

IV. PARTIES

29. Plaintiff, County of Lubbock, is a corporate and political body and duly created and established political subdivision of the State of Texas. *See* TEX. CONST. art IX, § 1 and Tex. Loc. Gov't Code § 71.001. As of 2018, Lubbock County had a population of 307,412 residents. The Commissioners Court is the governing body of Lubbock County. It is comprised of a county judge and four commissioners and exercises powers over county business as provided by law. Lubbock County currently employs nearly 1,200 individuals and is self-insured for employee and retiree health care, life, and workers compensation plans.

30. Lubbock County provides a variety of services to its residents, including, but not limited to: programs for families and children, public health, public assistance, law enforcement, public safety, corrections, judicial services, emergency care, and health benefits to its employees.

31. Lubbock County has standing to bring this lawsuit because it has suffered injury in fact caused by Defendants' misconduct, and that harm can be redressed through this action.

A. Manufacturer Defendants

“Teva”¹⁴

32. Defendant Teva Pharmaceutical Industries, Ltd. is an Israeli multinational corporation with global headquarters located at 5 Basel Street, Petach Tikva 49131, Israel. Teva Pharmaceutical Industries, Ltd. is the largest generic drug manufacturer in the world and one of the 15 largest pharmaceutical companies in the world. Teva Pharmaceutical Industries, Ltd. and its subsidiaries operate as an integrated business. As of 2017, Teva Pharmaceutical Industries, Ltd. is no longer qualified as a foreign private issuer under SEC rules and, accordingly, is subject to the same registration and disclosure requirements applicable to domestic U.S. entities.

33. Defendant Teva Pharmaceuticals USA, Inc. is a Delaware corporation with its principal place of business in North Wales, Pennsylvania. On information and belief, Teva Pharmaceuticals USA, Inc. is a wholly owned subsidiary of Teva Pharmaceutical Industries, Ltd. and acts at the direction of, under the control of, and for the benefit of Teva Pharmaceutical Industries, Ltd. Upon information and belief, Teva Pharmaceutical Industries, Ltd. and Teva Pharmaceuticals USA, Inc. are agents of each other or work in concert with each other with respect to the development, regulatory approval, marketing, sale, and distribution of products throughout the U.S., including Lubbock County. Teva Pharmaceuticals USA,

¹⁴ When used herein, the term “Teva” refers collectively to Teva Pharmaceutical Industries, Ltd., Teva Pharmaceuticals USA, Inc., and Cephalon, Inc.

Inc. maintains the website www.tevausa.com, which displays Teva Pharmaceutical Industries, Ltd.'s logo. Teva Pharmaceuticals USA, Inc. is licensed in the State of Texas as an out-of-state prescription drug manufacturer and wholesale distributor. Teva Pharmaceuticals USA, Inc. may be served with process through its registered agent, Corporate Creations Network, Inc., 3411 Silverside Road, Tatnall Building, Suite 104, Wilmington, Delaware 19810.

34. Defendant Cephalon, Inc. is a Delaware corporation with its principal place of business in Frazer, Pennsylvania. Cephalon, Inc. was acquired in 2011 by Israeli-based Teva Pharmaceutical Industries, Ltd. On information and belief, Cephalon, Inc. acts at the direction of, under the control of, and for the benefit of Teva Pharmaceutical Industries, Ltd. On information and belief, since the acquisition, Teva Pharmaceuticals USA, Inc. has conducted Teva Pharmaceutical Industries, Ltd.'s sales and marketing activities for Cephalon, Inc. in the United States and Texas. Cephalon, Inc. may be served with process through its registered agent, Corporate Creations Network, Inc., 3411 Silverside Road, Tatnall Building, Suite 104, Wilmington, Delaware 19810.

35. Teva Pharmaceutical Industries, Ltd., Teva Pharmaceuticals USA, Inc., and Cephalon, Inc. are unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. These entities are alter-egos of each other and are collectively run as a single integrated business organization without regard for corporate formalities. On information and belief, these entities are agents of each other or work in active concert together to develop, gain regulatory approval, manufacture, distribute, market, offer to sell, and sell pharmaceutical products through the United States, including within Texas and Lubbock County. Teva Pharmaceutical Industries, Ltd., Teva Pharmaceuticals USA, Inc. and Cephalon, Inc. share the same employees and corporate officers. Teva Pharmaceutical Industries, Ltd. files a single annual report with the U.S. Securities and Exchange Commission for itself and its subsidiaries. On information and belief, Teva Pharmaceutical Industries, Ltd. manages its assets

on a companywide basis, not by segments, as many of its assets are share or commingled. Teva Pharmaceutical Industries, Ltd. exercises control over the development, manufacturing, marketing and sales efforts of Teva Pharmaceuticals USA, Inc. and Cephalon, Inc. Moreover, profits from the sale of Teva Pharmaceuticals USA, Inc. and Cephalon, Inc. products ultimately inure to Teva Pharmaceuticals Industries, Ltd.'s benefit. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, Teva Pharmaceutical Industries, Ltd., Teva Pharmaceuticals USA, Inc., and Cephalon, Inc. are referred to collectively as "Teva".

36. Teva manufactures, promotes, sells, and distributes opioids in the United States, and throughout Lubbock County, including Actiq (oral transmucosal fentanyl citrate) and Fentora (fentanyl buccal tablet). Teva also manufactures, markets, sells and distributes many generic Schedule II¹⁵ opioid products, including, but not limited to, morphine, codeine, oxycodone, dihydrocodeine, fentanyl, oxymorphone, meperidine, hydromorphone, tramadol, and hydrocodone.

37. Teva actively promotes the sale and use of its opioid products throughout the U.S., including in Texas and Lubbock County. Over the course of several years, Teva paid Texas physicians and hospitals millions of dollars in research payments, speaking and consulting fees, meals, travel and other items and gifts for the purpose of promoting its products, including Fentora, Actiq, hydrocodone and hydrocodone bitartrate/acetaminophen. In 2008, Teva agreed to pay a \$425 million settlement for marketing Actiq for uses not approved by the Food and Drug Administration (FDA).

¹⁵ Under the Texas Controlled Substances Act: "The commissioner shall establish and modify the following schedule of controlled substances under this subchapter: Schedule I, Schedule II, Schedule III, Schedule IV, and Schedule V." Tex. Health & Safety Code § 481.032.

“Actavis”¹⁶

38. Defendant Allergan PLC f/k/a Actavis PLC is an Irish public limited company organized and existing under the laws of Ireland with its principal office in Dublin, Ireland. In 2016, Teva Pharmaceutical Industries, Ltd. acquired Allergan PLC’s global generics business and certain other assets of Allergan PLC, including all of the equity interests of certain Allergan PLC subsidiaries and all of the assets, property, and rights of Allergan PLC and its affiliates that were primarily in connection with its global generics business.¹⁷

39. Defendant Allergan Finance, LLC f/k/a Actavis Inc. f/k/a Watson Pharmaceuticals, Inc. is a Nevada limited liability company with its principal place of business in Parsippany, New Jersey. On information and belief, Allergan Finance, LLC operates as a subsidiary of Allergan PLC. Allergan Finance, LLC may be served with process through its registered agent, CT Corporation System, 701 South Carson Street, Suite 200, Carson City, Nevada 89701.

40. Defendant Allergan Sales, LLC is a Delaware limited liability company with its principal place of business in Irvine, California. Allergan Sales, LLC is registered with the Texas Secretary of State (Filing No. 800451636) to transact business in the State of Texas. Allergan Sales, LLC is licensed in the State of Texas as a prescription drug manufacturer and operates facilities in Waco, Texas. Allergan Sales, LLC transacts business in Texas under the assumed name “Allergan”. On information and belief, Allergan Sales, LLC operates as a subsidiary of Allergan PLC. Allergan Sales, LLC may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-

¹⁶ When used herein, the term “Actavis” refers collectively to Allergan PLC f/k/a Actavis PLC, Allergan Finance, LLC f/k/a Actavis Inc. f/k/a Watson Pharmaceuticals Inc., Allergan Sales, LLC, Allergan USA Inc., Watson Laboratories, Inc., Actavis LLC, Actavis Pharma Inc. f/k/a Watson Pharma, Inc., and Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc.

¹⁷ As a result of the acquisition, Allergan PLC holds equity in Teva Pharmaceutical Industries, Ltd. and purchases products manufactured by Teva for sale in its U.S. General Medicine segment as part of ongoing transitional service and contract manufacturing agreements.

3136.

41. Defendant Allergan USA Inc. is a Delaware corporation with its principal place of business in Irvine, California. Allergan USA Inc. is registered with the Texas Secretary of State (Filing No. 800955339) to transact business in the State of Texas. Allergan USA Inc. is licensed in the State of Texas as a prescription drug manufacturer and wholesale prescription drug distributor with offices and facilities in Lewisville and Denton, Texas. On information and belief, Allergan USA Inc. operates as a subsidiary of Allergan PLC. Allergan USA Inc. may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136.

42. Defendant Watson Laboratories, Inc. is a Nevada corporation with its principal place of business in Corona, California. On information and belief, Watson Laboratories, Inc. is as a subsidiary of Teva Pharmaceutical Industries, Ltd. Watson Laboratories, Inc. may be served with process through its registered agent, Corporate Creations Network, Inc., 8275 South Eastern Avenue #200, Las Vegas, Nevada 89123.

43. Defendant Actavis LLC is a Delaware limited liability company with its principal place of business in Parsippany, New Jersey. On information and belief, Actavis LLC is as a subsidiary of Teva Pharmaceutical Industries, Ltd. Actavis LLC may be served with process through its registered agent, Corporate Creations Network, Inc., 3411 Silverside Road, Tatnall Building, Suite 104, Wilmington, Delaware 19810.

44. Defendant Actavis Pharma, Inc. f/k/a Watson Pharma Inc. is a Delaware corporation with its principal place of business in Parsippany, New Jersey. On information and belief, Actavis Pharma, Inc. is as a subsidiary of Teva Pharmaceutical Industries, Ltd. Actavis Pharma, Inc. may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201.

45. Defendant Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc. is a Delaware corporation with its principal place of business in Salt Lake City, Utah. Actavis Laboratories UT, Inc. is licensed in the State of Texas as a prescription drug manufacturer and wholesale distributor. On information and belief, Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc. is an indirect wholly owned subsidiary of Teva Pharmaceutical Industries, Ltd. and acts at the direction of and under the control of, and for the benefit of Teva Pharmaceutical Industries, Ltd. On information and belief, Actavis Laboratories UT, Inc., Teva Pharmaceutical Industries, Ltd., and Teva Pharmaceuticals USA, Inc. work in active concert with respect to the development, regulatory approval, importing, marketing, sale, and distribution of opioid products in Texas and Lubbock County. Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc. may be served with process through its registered agent Corporate Creations Network Inc., 3411 Silverside Road, Tatnall Building, Suite 104, Wilmington, Delaware 19810.

46. At all times relevant hereto, Allergan PLC f/k/a Actavis PLC, Allergan Finance, LLC f/k/a Actavis Inc. f/k/a Watson Pharmaceuticals Inc., Allergan Sales, LLC, Allergan USA Inc., Watson Laboratories, Inc., Actavis LLC, Actavis Pharma Inc. f/k/a Watson Pharma, Inc., and Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc. have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. Allergan PLC controls the sale and development of Allergan Finance, LLC f/k/a Actavis Inc. f/k/a Watson Pharmaceuticals Inc., Allergan Sales, LLC, Allergan USA Inc., Watson Laboratories, Inc., Actavis LLC, Actavis Pharma Inc. f/k/a Watson Pharma, Inc., and Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc. drugs and their profits inure to Allergan PLC's benefit. These entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, Allergan PLC f/k/a Actavis PLC, Allergan Finance, LLC f/k/a Actavis Inc. f/k/a Watson Pharmaceuticals

Inc., Allergan Sales, LLC, Allergan USA Inc., Watson Laboratories, Inc., Actavis LLC, Actavis Pharma Inc. f/k/a Watson Pharma, Inc., and Actavis Laboratories UT, Inc. f/k/a Watson Laboratories, Inc. are referred to collectively as “Actavis”.

47. Actavis manufactures, markets, promotes, sells, and distributes opioids, including the branded drugs Kadian (morphine sulfate extended-release) and Norco (hydrocodone bitartrate and acetaminophen) in the United States and in Lubbock County. Actavis acquired the rights to Kadian from King Pharmaceuticals, Inc. on December 30, 2008 and began marketing Kadian in 2009. Actavis also manufactures, markets, promotes, sells, and distributes numerous generic opioids.

“J&J”¹⁸

48. Defendant Johnson & Johnson is a New Jersey corporation with its principal place of business in New Brunswick, New Jersey. On information and belief, Johnson & Johnson is the only company that owns in excess of 10 percent of Janssen Pharmaceuticals, Inc.’s stock. On information and belief, Johnson & Johnson manages and controls the operations of, and derives profits and other benefits from, the development and sale of Janssen Pharmaceuticals, Inc.’s products. Johnson & Johnson may be served with process through its registered agent, Attention: Legal Department, One Johnson & Johnson Plaza, New Brunswick, New Jersey 08933.

49. Defendant Janssen Pharmaceuticals, Inc. f/k/a Ortho-McNeil-Janssen Pharmaceuticals, Inc. f/k/a Janssen Pharmaceutica, Inc. is a Pennsylvania corporation with its principal place of business in Titusville, New Jersey. Janssen Pharmaceuticals, Inc. is a wholly owned subsidiary of Johnson & Johnson. Janssen Pharmaceuticals, Inc. is registered with the Texas Secretary of State to transact business in the State of Texas (Filing No. 6626606). Janssen Pharmaceuticals, Inc. may be served with process through

¹⁸ When used herein, the term “J&J” refers collectively to Johnson & Johnson, Janssen Pharmaceuticals, Inc., Ortho-McNeil-Janssen Pharmaceuticals, Inc., Janssen Pharmaceutica, Inc., and Noramco, Inc.

its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136.

50. Defendant Noramco, Inc. is a Delaware corporation with its principal place of business in Wilmington, Delaware. Noramco, Inc. is licensed in the State of Texas as a prescription drug manufacturer and bulk active pharmaceutical ingredient distributor. On information and belief, Noramco, Inc. manufactures controlled substances in bulk for distribution to its customers, including opioid products that contain codeine, dihydromorphine, hydromorphanol, morphine, dihydrocodeine, oxycodone, hydromorphone, hydrocodone, opium extracts, oxymorphone, noroxymorphone and tapentadol. Noramco, Inc. was a wholly owned subsidiary of Johnson & Johnson until July of 2016, after which time Noramco, Inc. was sold to private investment firm, SK Capital. Noramco, Inc. may be served with process through its registered agent, Jorge Guiloff, 11902 Spears Road, Houston, Texas 77067.

51. Johnson & Johnson, Janssen Pharmaceuticals, Inc., and Noramco, Inc. have been unified in ownership and interest and have acted jointly and in concert regarding activities at issue in this case. These entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Johnson & Johnson is the only company that owns more than 10 percent of Janssen Pharmaceuticals, Inc.'s stock and corresponds with the FDA regarding Janssen Pharmaceuticals, Inc.'s products. Johnson & Johnson controls the sale and development of Janssen Pharmaceutical, Inc.'s drugs and Janssen Pharmaceutical, Inc.'s profits inure to Johnson & Johnson's benefit. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this Petition, Johnson & Johnson, Janssen Pharmaceuticals, Inc., Ortho-McNeil-Janssen Pharmaceuticals, Inc., Janssen Pharmaceutica, Inc., and Noramco, Inc. are referred to collectively as "J&J".

52. J&J manufactures, promotes, sells, and distributes opioids in the United States and in Lubbock County, including its branded opioid products Duragesic (fentanyl transdermal patch), Nucynta

(tapentadol immediate-release oral tablets), and Nucynta ER (tapentadol extended-release tablets). In 2009, Duragesic accounted for at least \$1 billion of J&J's annual sales. J&J developed, marketed, and sold Nucynta from 2008 to 2015 and Nucynta® ER from 2011 to 2015. In 2014, Nucynta and Nucynta ER generated \$172 million in sales.

53. From 1990 to 2016, J&J supplied other opioid manufacturers with active pharmaceutical ingredients (“APIs”)¹⁹ as part of its “pain management franchise.”²⁰ J&J cornered the market on opioid APIs through its two wholly owned subsidiaries Tasmanian Alkaloids Limited and Noramco. Tasmanian Alkaloids Limited (“Tasmanian Alkaloids”) “cultivated and processed opium poppy plants to manufacture narcotic raw materials that were imported to the U.S. to be processed and made into APIs necessary to manufacture opioid drugs.”²¹ Defendant Noramco “imported the narcotic raw materials produced by Tasmanian Alkaloids, [and] processed these materials.”²² J&J purportedly “acquired and formed Tasmanian Alkaloids and Noramco, in order to ensure a reliable source of narcotic raw materials and security of supply for its Tylenol with Codeine range of pain medication.”²³

54. Until 2016, when J&J sold these entities, “Tasmanian Alkaloids and Noramco were sister companies, as both of them were members of Johnson & Johnson’s family of companies.”²⁴ Testimony from Noramco employees in related litigation shows that they “did not believe Noramco maintained its own bank accounts, separate from Johnson & Johnson’s treasury.”²⁵ Further, Noramco employees

¹⁹ Active pharmaceutical ingredient is the term used to refer to the biologically active component of a drug product. Drug products are usually composed of several components; however, the API is the primary ingredient.

²⁰ Findings of Fact at 5, *Oklahoma ex rel. Hunter v. Purdue Pharma LP et al.*, No. CJ-2017-816 (Okla. Dist. Ct. Aug. 26, 2019).

²¹ *Id.*

²² *Id.*

²³ *Id.* at 7.

²⁴ *Id.* at 6.

²⁵ *Id.*

“physically worked” in Johnson & Johnson “facilities in New Jersey from time to time.” Moreover, “employees simultaneously held positions at multiple companies within the Johnson & Johnson Family of Companies at times.”²⁶ As the primary API importer-exporter, Noramco and Tasmanian Alkaloids were key parts of . . . Janssen’s pain management franchise” which included all of their “pain products and was an important part of Johnson & Johnson’s business from the mid-1990s to after 2010.”²⁷

55. Through these subsidiaries, J&J supplied APIs to other drug manufacturers in the U.S. including Teva and Purdue.²⁸ In fact, by 2015, J&J had become “the #1 supplier of Narcotic APIs in the United States.”²⁹ J&J’s profit-driven efforts to saturate the domestic market with APIs directly and proximately contributed to cause the opioid epidemic and Lubbock County’s resulting damages. In fact, following a recent trial, J&J was ordered to pay some \$572 million for its role in causing the opioid epidemic in neighboring Oklahoma. The trial court found that J&J had promulgated “false, misleading, and dangerous marketing campaigns” that had “caused exponentially increasing rates of addiction, overdose deaths” and other injuries.³⁰

56. At all times relevant hereto, J&J actively promoted the sale and use of its opioid products throughout the U.S., including in Texas and Lubbock County. On information and belief, from 2013 through 2015, J&J made \$2.17 million in payments to physicians and hospitals across the U.S., including in the State of Texas, to promote widespread prescribing, sales and use of Nucynta and Nucynta ER. Additionally, from 2012 to 2017, J&J paid \$465,000 to non-profit patient advocacy groups and medical

²⁶ *Id.*

²⁷ *Id.*

²⁸ *Id.*

²⁹ *Id.*

³⁰ *Id.*

societies to promote opioid prescribing and enhance the acceptance of opioids for non-cancer pain.³¹

“Depomed”

57. Defendant Assertio Therapeutics, Inc. f/k/a Depomed, Inc. (“Assertio” or “Depomed”) is a Delaware corporation with its principal place of business in Lake Forrest, Illinois. Depomed acquired Nucynta (tapentadol immediate-release oral tablets) and Nucynta ER (tapentadol extended-release tablets) from J&J in April of 2015 and began to manufacture, market, sell and distribute Nucynta® in the U.S., including in the State of Texas and Lubbock County. Depomed also manufactures, markets, sells and distributes Lazanda (fentanyl). Depomed is licensed in the State of Texas as a prescription drug manufacturer and wholesale distributor. Depomed may be served with process through its registered agent The Corporation Trust Company, Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801.

58. On information and belief, Depomed entered a Commercialization Agreement with Collegium Pharmaceutical, Inc. (Collegium) in January of 2018 that granted Collegium the right to commercialize Nucynta and Nucynta ER in the U.S. Collegium assumed all commercialization responsibilities for Nucynta effective January 9, 2018, including sales and marketing. Pursuant to the Commercialization Agreement, Depomed will receive a royalty on all Nucynta and Nucynta ER revenues based on certain net sales thresholds, with a minimum royalty of \$135 million per year during the first four years of the agreement. Additionally, Depomed retained certain rights to co-promote Nucynta products.

59. Depomed actively promoted and continues to promote the sale and use of its opioid products throughout the U.S., including in Texas and Lubbock County. In 2015, Depomed paid over \$2.11

³¹ *Fueling an Epidemic, Exposing the Financial Ties Between Opioid Manufacturers and Third-Party Advocacy Groups*, HSGAC, Minority Staff Report.

million to physicians and hospitals across the U.S., including in the State of Texas, to promote widespread prescribing, sales and use of Nucynta and Nucynta ER. On information and belief, from 2013 through 2015, Depomed paid \$1.07 million to physicians and hospitals across the U.S., including in the State of Texas, to the promote the sale and use of Lazanda. Additionally, from 2012 to 2017, Depomed paid \$1,071,000 to non-profit patient advocacy groups and medical societies to promote opioid prescribing and enhance the acceptance of opioids for non-cancer pain. Specifically, Depomed made payments to several industry front groups, including the Academy of Integrative Pain Management (\$43,491.95), American Academy of Pain Medicine (\$332,100.00), AAPM Foundation (\$304,605.00), American Chronic Pain Association (\$54,670.00), American Pain Society (\$288,750.00), American Society of Pain Management Nursing (\$25,500.00), and U.S. Pain Foundation (\$22,000.00).³²

60. Depomed established a training module called the “Depomed Pain Medicine Education Program” with the American Academy of Pain Medicine, which can be found at the American Academy of Pain Medicine (AAPM) Education Center. The training module appears on the AAPM webpage and “was designed to further sales specialists’ knowledge of the fundamentals of pain medicine and gain confidence and credibility when interacting with health care clinicians.” The Pain Medicine Education Program promotes use of opioids for chronic pain in older adults and has modules entitled: “Strategies for Success with Chronic Opioid Therapy,” “Pain Management with Older Adults,” and “Pain and Pathways: Understanding Chronic Low Back Pain.”

“Endo”³³

61. Defendant Endo Health Solutions Inc. is a Delaware corporation with its principal place of business in Malvern, Pennsylvania. Endo Health Solutions Inc. may be served with process through its

³² *Id.*

³³ When used herein, the term “Endo” refers collectively to Endo Health Solutions Inc., Endo Pharmaceuticals Inc., Par Pharmaceutical, Inc. and Par Pharmaceutical Companies, Inc.

registered agent, The Corporation Trust Company, Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801.

62. Defendant Endo Pharmaceuticals Inc. is a Delaware corporation with its principal place of business in Malvern, Pennsylvania. Endo Pharmaceuticals Inc. is registered with the Texas Secretary of State (Filing No. 11675706) to transact business in the State of Texas. Endo Pharmaceuticals Inc. is licensed in the State of Texas as a prescription drug manufacturer and wholesale distributor. Endo Pharmaceuticals Inc. may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201.

63. Defendant Par Pharmaceutical, Inc. is a New York corporation with its principal place of business in Chestnut Ridge, New York. Par Pharmaceutical, Inc. is a wholly owned subsidiary of Par Pharmaceuticals Companies, Inc. Par Pharmaceutical, Inc. may be served with process through its registered agent, CT Corporation System, 28 Liberty Street, New York, New York 10005.

64. Defendant Par Pharmaceutical Companies, Inc. is a Delaware corporation with its principal place of business in Chestnut Ridge, New York. Par Pharmaceutical, Inc. and Par Pharmaceutical Companies, Inc. (collectively “Par Pharmaceutical”) were acquired by Endo International PLC in September 2015 and serve as the operating companies of Endo International PLC. Par Pharmaceutical Companies, Inc. may be served with process through its registered agent, the Corporation Trust Company, Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801.

65. At all times relevant hereto, Endo Health Solutions Inc., Endo Pharmaceuticals Inc., and Par Pharmaceutical have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. Endo Health Solutions Inc., exercises control over Endo Pharmaceuticals Inc. and Par Pharmaceutical, Inc.’s marketing and sales efforts and profits from the sale of Endo Pharmaceuticals Inc. and Par Pharmaceutical, Inc.’s products ultimately inure to its benefit. These

entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, Endo Health Solutions Inc., Endo Pharmaceuticals Inc., and Par Pharmaceutical are referred to collectively as “Endo”.

66. Endo manufactures, promotes, sells, and distributes opioids in the United States and in Lubbock County, including Opana (oxymorphone hydrochloride), Opana ER (oxymorphone hydrochloride extended-release), Zydone (hydrocodone bitartrate and acetaminophen), Percocet (oxycodone hydrochloride and acetaminophen) and Percodan (oxycodone hydrochloride and aspirin). Endo also manufactures and sells generic opioids in the U.S. and within Lubbock County, directly and through its wholly-owned subsidiary, Qualitest Pharmaceuticals, Inc.

67. On information and belief, opioid products made up approximately \$403 million of Endo’s overall revenues in 2012. Sales of Opana ER generated \$1.15 billion in revenue from 2010 through 2013 and accounted for 10 percent of Endo’s total revenue in 2012. Endo, by itself and through its wholly owned subsidiary, Qualitest Pharmaceuticals, Inc., also manufactures and sells generic opioid products such as oxycodone, oxymorphone, hydromorphone, and hydrocodone in the United States and Lubbock County.

68. At all times relevant hereto, Endo actively promoted the sale and use of its opioid products throughout the U.S., including in Texas and Lubbock County. From 2013 through 2015, Endo made almost \$1 million in payments to physicians and hospitals to promote widespread prescribing, sales, and use of Opana ER.

“AbbVie”³⁴

69. Defendant AbbVie Inc. is a Delaware corporation with its principal place of business in

³⁴ When used herein, the term “AbbVie” refers collectively to AbbVie Inc. and Knoll Pharmaceutical Company.

North Chicago, Illinois. AbbVie Inc. is registered with the Texas Secretary of State (Filing No. 801627985) to transact business in the State of Texas. AbbVie Inc. was created in January 2013 when Abbott Laboratories spun off its pharmaceutical business. AbbVie Inc. is licensed in the State of Texas as a bulk active pharmaceutical ingredient manufacturer and wholesale prescription drug distributor. AbbVie Inc. may be served with process through its registered agent, Corporate Creations Network, Inc., 5444 Westheimer #1000, Houston, Texas 77056 USA.

70. Defendant Knoll Pharmaceutical Company is a New Jersey corporation with its principal place of business in Mt. Olive, New Jersey. Knoll Pharmaceutical Company is a wholly owned subsidiary of AbbVie Inc. Knoll Pharmaceutical Company may be served with process through its registered agent, AbbVie Inc.: Tax Division, 1 N. Waukegan Road, AP34, 3rd Floor Chicago, Illinois 60064. At all times relevant hereto, Knoll irresponsibly marketed narcotics, including Vicodin, in Texas and Lubbock County through whimsical toys and souvenirs. It engaged in such conduct to boost sales of its opioid products. Knoll took advantage of the fact that, for a number of years, Vicodin was not regulated as a Schedule II controlled substance. It marketed Vicodin in Texas and Lubbock County as “The Highest Potency Pain Relief You Can Still Phone In.” Knoll used such advertising on trinkets and toys, such as fanny packs and water bottles bearing the name “Vicodin,” to promote increased sales. To the detriment of Lubbock County, Knoll’s reckless marketing of Vicodin caused physicians and consumers to believe Vicodin was safer than it actually was.

71. At all times relevant hereto, AbbVie Inc. and Knoll Pharmaceutical Company have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. AbbVie Inc. exercises control over Knoll Pharmaceutical Company marketing and sales efforts and profits from the sale of Knoll Pharmaceutical Company’s products ultimately inure to its benefit. These entities are alter-egos of each other, and they have collectively been run as a single business

enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, AbbVie Inc. and Knoll Pharmaceutical Company are referred to collectively as “AbbVie”.

72. AbbVie manufactured, developed, promoted, marketed and sold the opioid drugs Vicodin (hydrocodone bitartrate and acetaminophen) and Vicoprofen (hydrocodone bitartrate and ibuprofen) in the U.S. and within Lubbock County. AbbVie aggressively marketed Vicodin and continues to do so at the time of filing this petition.

“Mallinckrodt”³⁵

73. Defendant Mallinckrodt PLC is an Irish public limited corporation with its principal executive office at 3 Lotus Park, The Causeway, Staines-Upon-Thames, Surrey TW18 3AG, United Kingdom.

74. Defendant Mallinckrodt LLC is a limited liability company organized under the laws of the State of Delaware with its principal place of business in St. Louis, Missouri. Mallinckrodt LLC is registered with the Texas Secretary of State (Filing No. 7968906) to transact business in the State of Texas. In 2013, Mallinckrodt LLC became a wholly owned subsidiary of Mallinckrodt PLC. Mallinckrodt LLC may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136.

75. SpecGx LLC is a Delaware limited liability company with its headquarters in Clayton, Missouri and is a wholly owned subsidiary of Mallinckrodt PLC. SpecGx may be served with process through its registered agent, the Corporation Trust Company, Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801.

³⁵ When used herein, the term “Mallinckrodt” refers collectively to Mallinckrodt PLC, Mallinckrodt LLC, and SpecGx LLC.

76. At all times relevant hereto, Mallinckrodt PLC, Mallinckrodt LLC, and SpecGx have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. Mallinckrodt PLC exercises control over Mallinckrodt LLC and SpecGx's marketing and sales efforts and profits from the sale of Mallinckrodt LLC and SpecGx's products ultimately inure to its benefit. These entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, Mallinckrodt PLC, Mallinckrodt LLC, and SpecGx LLC are referred to collectively as "Mallinckrodt."

77. Mallinckrodt manufactures, markets, distributes and sells controlled substances in the U.S., including in Texas and Lubbock County. Mallinckrodt is one of the largest manufacturers of generic hydrocodone and oxycodone products in the United States and manufactures many other generic opioid products, including codeine, fentanyl, hydromorphone, morphine, oxymorphone, methadone, sufentanil, dihydrocodeine, levorphanol and meperidine. Mallinckrodt's branded opioid products include Exalgo ER (hydromorphone hydrochloride extended-release), Xartemis XR (oxycodone hydrochloride and acetaminophen extended-release), and Roxicodone (oxycodone hydrochloride), known by the street names "M," "roxies/roxys" or "blues".

78. At all times relevant hereto, Mallinckrodt actively promoted the sale and use of its opioid products throughout the U.S., including in Texas and Lubbock County. From 2013 to 2015, Mallinckrodt paid millions of dollars to physicians and hospitals to promote widespread prescribing, sale and use of Xartemis XR and Exalgo.

79. In July 2017, Mallinckrodt agreed to pay \$35 million to settle allegations brought by the Department of Justice that it failed to detect and notify authorities of suspicious sales of controlled substances. In August 2017, Mallinckrodt disclosed that it had received a subpoena from the U.S. Justice

Department related to its promotional practices and sales involving opioid products, including Exalgo and Xartemis XR.

“Mylan”³⁶

80. Defendant Mylan Inc. is a Pennsylvania corporation with its principal place of business in Cannonsburg, Pennsylvania. Mylan Inc. is a global generic and specialty pharmaceutical company. Mylan Inc. may be served with process through its registered agent, CT Corporation System, 209 West Washington Street, Charleston, West Virginia 25302.

81. Defendant Mylan Institutional Inc. is an Illinois corporation with its principal place of business in Rockford, Illinois. Mylan Institutional Inc. is registered with the Texas Secretary of State (Filing No. 00811948) to transact business in the State of Texas. Mylan Institutional Inc. is also licensed in the State of Texas as a prescription drug manufacturer, wholesale prescription drug distributor, and bulk active pharmaceutical ingredient manufacturer with facilities throughout the State of Texas, including in Sugar Land and Houston. Mylan Institutional Inc. may be served with process through its registered agent, CT Corporation System 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136 USA.

82. Defendant Mylan Pharmaceuticals Inc. is a West Virginia corporation with its principal place of business in Canonsburg, Pennsylvania. Mylan Pharmaceuticals Inc. is registered with the Texas Secretary of State (Filing No. 10910506) to transact business in the State of Texas. Mylan Pharmaceuticals Inc. is licensed in the State of Texas as a prescription drug manufacturer and wholesale distributor. Mylan Pharmaceuticals Inc. may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136 USA.

83. Defendant Mylan Specialty L.P. is a limited partnership organized and existing under the

³⁶ When used herein, the term “Mylan” refers collectively to Mylan Inc., Mylan Institutional Inc., Mylan Pharmaceuticals Inc., Mylan Specialty L.P., and Mylan Bertek Pharmaceuticals Inc.

laws of the State of Delaware with its principal place of business in Baskin Ridge, New Jersey. Mylan Specialty L.P. is registered with the Texas Secretary of State (Filing No. 7251711) to transact business in the State of Texas. Mylan Specialty L.P. is licensed in the State of Texas as a prescription drug manufacturer and wholesale distributor. Mylan Specialty L.P. may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas, 75201-3136 USA.

84. Defendant Mylan Bertek Pharmaceuticals Inc. is a Texas corporation with its principal place of business in Pennsylvania. Mylan Bertek Pharmaceuticals Inc., f/k/a Bertek Pharmaceuticals Inc., is a wholly owned subsidiary of Mylan Inc. Mylan Bertek Pharmaceuticals Inc. is registered with the Texas Secretary of State (Filing No. 19760500) to transact business in the State of Texas. Mylan Bertek Pharmaceuticals Inc. may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas, 75201-3136 USA.

85. At all times relevant hereto, Mylan Inc., Mylan Institutional Inc., Mylan Pharmaceuticals Inc., Mylan Specialty L.P., and Mylan Bertek Pharmaceuticals Inc. have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. Mylan, Inc. controls the sale and development of Mylan Institutional Inc., Mylan Pharmaceuticals Inc., Mylan Specialty L.P., and Mylan Bertek Pharmaceuticals Inc.'s drugs and their profits ultimately inure to Mylan, Inc.'s benefit. These entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, Mylan Inc., Mylan Institutional Inc., Mylan Pharmaceuticals Inc., Mylan Specialty L.P., and Mylan Bertek Pharmaceuticals Inc. are referred to collectively as "Mylan."

86. Mylan manufactures, markets, sells, and distributes many brand name and generic opioid products, including, but not limited to, fentanyl, codeine, hydrocodone, morphine, and tramadol. Mylan

also manufactures and markets naloxone hydrochloride, an opiate agonist, and buprenorphine, a partial opiate agonist.

87. At all times relevant hereto, Mylan actively promoted the sale and use of its opioid products throughout the U.S., including in Texas and Lubbock County. Mylan paid thousands of dollars to physicians to promote widespread prescribing, sales and use of its fentanyl and morphine drugs.

88. Additionally, Mylan funded and supported the American Pain Society, a pro-opioid pharmaceutical industry front group promote opioid prescribing and enhance the acceptance of opioids for non-cancer pain. Mylan's first payment to the American Pain Society (\$15,000), was made in March of 2015, the same month Mylan launched intermediate dosage strengths for its fentanyl transdermal system. "In connection with this launch, according to the company, Mylan 'engaged in marketing efforts to educate doctors about the availability of the intermediate strengths.'"³⁷

89. From 2002 through 2018, Mylan spent \$20,106,980 on congressional lobbying related to opioid legislation.³⁸ Furthermore, Mylan is a member of the Healthcare Distribution Alliance ("HDA"), the national organization representing pharmaceutical distributors.³⁹ The HDA spends thousands each year lobbying Congress and contributing to congressional campaigns to influence legislation and policies affecting the sale and regulation of opioid drugs.⁴⁰

90. On information and belief, from 2013 through 2015, Mylan paid approximately \$170,000 to physicians to promote widespread prescribing, sales, and use of fentanyl and paid approximately \$1.44 million to physicians to promote widespread prescribing, sales, and use of its opioid products.

³⁷ *Fueling an Epidemic, Exposing the Financial Ties Between Opioid Manufacturers and Third-Party Advocacy Groups*, HSGAC, Minority Staff Report.

³⁸ *Mylan, Inc.*, OPENSECRETS.ORG, <https://www.opensecrets.org/lobby/clientsum.php?id=D000027765&year=2018>.

³⁹ Membership, Healthcare Distribution Alliance, HEALTHCAREDISTRIBUTION.ORG, <https://www.healthcaredistribution.org/about/membership/manufacturere>.

⁴⁰ OPENSECRETS.ORG, *supra*.

Additionally, from 2012 to 2017, Mylan paid \$20,250 to non-profit patient advocacy groups and medical societies to promote opioid prescribing and enhance the acceptance of opioids for noncancer pain. Specifically, Mylan has made payments to the American Pain Society every year since 2015, the year it launched intermediate dosage strengths for its fentanyl transdermal system. “In connection with this launch, according to the company, Mylan ‘engaged in marketing efforts to educate doctors about the availability of the intermediate strengths.’”¹¹

Mission Pharmacal Company

91. Defendant Mission Pharmacal Company is a Texas corporation with its principal place of business in San Antonio, Texas. Mission Pharmacal Company is registered with the Texas Secretary of State (Filing No. 8684500) to transact business in the State of Texas. Mission Pharmacal Company is licensed in the State of Texas as a prescription drug manufacturer with facilities in San Antonio and Boerne, Texas. Mission Pharmacal Company may be served with process through its registered agent, Neill B. Walsdorf, 10999 IH-10 West, Suite 1000, City View Building, San Antonio, Texas 78230-1355.

92. Mission Pharmacal Company manufactures and distributes one or more opioid-containing medications that are sold nationwide and within Lubbock County, including Hycofenix and Flowtuss. First introduced in 2015, Hycofenix and Flowtuss are narcotic cough suppressants. Despite being marketed to treat cough, a stuffy nose, and loosen mucus, Hycofenix contains hydrocodone, pseudoephedrine, and guaifenesin. Flowtuss contains hydrocodone and guaifenesin. One of the major active ingredients in both Hycofenix and Flowtuss is hydrocodone bitartrate. Mission Pharmacal Company makes both products available in black raspberry flavor. At the time Mission Pharmacal Company launched these products, it expanded its sales force (nearly doubling the size of its sales team) and increased promotional efforts to reach more primary care physicians and internal medicine healthcare providers across the U.S. In a press release, Mission Pharmacal Company claims to have “invested in

many programs that will help patients quickly obtain Hycufenix or Flowtuss at an affordable price. Through partnerships, Mission provides value-added programs to healthcare providers, pharmacies, and patients. These include retail partner pharmacy stocking support, coupons and discounts, and email notifications about product availability.”⁴¹

93. When used in this petition, the term “Manufacturer Defendants” refers collectively to Teva, Actavis, J&J, Depomed, Endo, AbbVie, Mallinckrodt, Mylan, Mission Pharmacal Company, and each of the Distributor Defendants identified herein as a manufacturer of prescription drugs.

B. Distributor Defendants

“McKesson”⁴²

94. Defendant McKesson Corporation is a Delaware corporation with its principal place of business in Irving, Texas. McKesson Corporation is the largest pharmaceutical distributor in the United States and delivers one-third of the pharmaceuticals used in North America. McKesson Corporation and its subsidiaries and affiliates distribute pharmaceuticals to retail pharmacies and institutional providers in the United States, including those in Texas and Lubbock County. McKesson Corporation is registered with the Texas Secretary of State (Filing No. 10131506) to transact business in the State of Texas. McKesson Corporation is also licensed in the State of Texas as a wholesale prescription drug distributor and has facilities throughout the State of Texas, including offices in Conroe. McKesson Corporation may be served with process through its registered agent, Corporation Service Company d/b/a CSC-Lawyers Incorporating Service Company, 211 East 7th Street, Suite 620, Austin, Texas 78701-3218.

95. Defendant McKesson Medical-Surgical Inc. is a Virginia corporation with its principal

⁴¹ Mission Pharmacal, *Mission Pharmacal Introduces Two New Cough and Cold Medications*, <https://www.missionpharmacal.com/press-release/mission-pharmacal-introduces-two-new-cough-and-cold-medications> (last accessed May 5, 2018).

⁴² When used herein, the term “McKesson” refers collectively to McKesson Corporation and McKesson Medical-Surgical Inc.

place of business in Richmond, Virginia. McKesson Medical-Surgical Inc. is registered with the Texas Secretary of State (Filing No. 4770906) to transact business in the State of Texas. McKesson Medical-Surgical Inc. is also licensed in the State of Texas as a prescription drug distributor with facilities and offices throughout the State of Texas, including in Grapevine. McKesson Medical-Surgical Inc. may be served with process through its registered agent, Corporation Service Company d/b/a CSC-Lawyers Incorporating Service Company, 211 East 7th Street, Suite 620, Austin, Texas 78701-3218.

96. At all times relevant hereto, McKesson Corporation and McKesson Medical-Surgical Inc. have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. McKesson Corporation and McKesson Medical-Surgical, Inc. are agents of each other or work in concert with each other with respect to the distribution, marketing and sale of opioid products throughout the U.S., including Lubbock County. McKesson Corporation controls the business operations and strategies of McKesson Medical-Surgical, Inc. and McKesson Medical-Surgical, Inc.'s profits ultimately inure to McKesson Corporation's benefit. These entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, McKesson Corporation and McKesson Medical-Surgical Inc. are referred to collectively as "McKesson".

97. McKesson is the largest pharmaceutical distributor in the United States and fifth largest corporation in the nation. McKesson distributes pharmaceuticals to dispensaries and other customers across the U.S. and does substantial business in Texas, including Lubbock County. The company delivers one-third of all pharmaceuticals used in North America. In 2007, McKesson agreed to a \$13.25 million civil penalty and designed a new compliance program pursuant to an administrative agreement with the government. However, McKesson did not fully implement or adhere to its own compliance program. In

Colorado, for example, McKesson processed more than 1.6 million shipments for controlled substances from June 2008 through May 2013 but reported just 16 as suspicious. In January of 2017, McKesson agreed to pay a record \$150 million civil penalty for its failure to report suspicious sales of pharmaceutical drugs.⁴³ As part of the settlement, McKesson was required to suspend sales of controlled substances from distribution centers in Colorado, Ohio, Michigan, and Florida for multiple years. These suspensions are among the most severe sanctions ever agreed to by a pharmaceutical distributor.

“Cardinal”⁴⁴

98. Defendant Cardinal Health, Inc. is an Ohio corporation with its principal place of business in Dublin, Ohio. Cardinal Health, Inc. and its subsidiaries and affiliates service more than 24,000 pharmacies and more than 85 percent of U.S. hospitals. Cardinal Health, Inc. distributes pharmaceuticals to retail pharmacies, institutional providers and customers in all fifty states, including Texas and within Lubbock County. Cardinal Health, Inc. may be served with process through its registered agent, CT Corporation System, 4400 Easton Commons Way, Suite 125, Columbus, Ohio 43219.

99. Defendant Cardinal Health 110, LLC is a limited liability company organized under the laws of the State of Ohio with its principal place of business in Dublin, Ohio. Cardinal Health 110, LLC is registered with the Texas Secretary of State (Filing No. 7758106) to transact business in the State of Texas. Cardinal Health 110, LLC is licensed in the State of Texas as a wholesale prescription drug distributor and prescription drug manufacturer. Cardinal Health 110, LLC may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136.

⁴³ U.S. DEP’T OF JUSTICE, *McKesson Agrees to Pay Record \$150 Million Settlement for Failure to Report Suspicious Orders of Pharmaceutical Drugs*, Jan. 17, 2017 <https://www.justice.gov/opa/pr/mckesson-agrees-pay-record-150-million-settlement-failure-report-suspicious-orders>.

⁴⁴ When used herein, the term “Cardinal” refers collectively to Cardinal Health, Inc. and Cardinal Health 110, LLC.

100. At all times relevant hereto, Cardinal Health, Inc. and Cardinal Health 110, LLC have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. Cardinal Health, Inc. and Cardinal Health 110, LLC are agents of each other or work in concert with each other with respect to the distribution, marketing and sale of opioid products throughout the U.S., including Lubbock County. Cardinal Health, Inc. controls the business operations and strategies of Cardinal Health 110, LLC and Cardinal Health 110, LLC's profits ultimately inure to Cardinal Health, Inc.'s benefit. These entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, Cardinal Health, Inc. and Cardinal Health 110, LLC are referred to collectively as "Cardinal".

101. Cardinal distributes pharmaceuticals to dispensaries and other customers across the U.S., and does substantial business in Texas, including Lubbock County. In 2008, Cardinal paid a \$34 million fine for filling illegal online opioid orders. In October of 2011, the regulators went after Cardinal again, stating the company "posed an imminent danger to the public health and safety." In December 2016, Cardinal agreed to pay \$44 million to settle allegations that—again—it had filled suspicious shipments of prescription opioids.⁴⁵ In January 2017, Cardinal agreed to pay \$20 million to settle a lawsuit brought by West Virginia's attorney general. West Virginia agreed to drop legal actions against Cardinal, however, a separate lawsuit remains pending by commissioners of McDowell County, West Virginia, which has the state's highest rate of death from prescription drug abuse. Cardinal and other wholesale distributors in a six-year period sent 780 million hydrocodone and oxycodone pills to West Virginia—433 per state resident. In that time, there were 1,728 fatal overdoses from the addictive painkillers.

⁴⁵ U.S. DEP'T OF JUSTICE, *Cardinal Health Agrees to \$44 Million Settlement for Alleged Violations of Controlled Substances Act*, Dec. 23, 2016, <https://www.justice.gov/usao-md/pr/cardinal-health-agrees-44-million-settlement-alleged-violations-controlled-substances-act>.

“AmerisourceBergen”⁴⁶

102. Defendant AmerisourceBergen Corporation is a Delaware corporation with its principal place of business in Chesterbrook, Pennsylvania. AmerisourceBergen Corporation and its subsidiaries and affiliates distribute pharmaceuticals to retail pharmacies, institutional providers, and customers in all fifty states, including Texas, and specifically, Lubbock County. AmerisourceBergen Corporation may be served with process through its registered agent, The Corporation Trust Company, Corporation Trust Center, 1209 Orange Street, Wilmington, Delaware 19801.

103. Defendant AmerisourceBergen Drug Corporation is a Delaware corporation with its principle place of business in Chesterbrook, Pennsylvania. AmerisourceBergen Drug Corporation is registered with the Texas Secretary of State (Filing No. 8203706) to transact business in the State of Texas. AmerisourceBergen Drug Corporation is licensed in the State of Texas as a prescription drug distributor and has operations throughout the State of Texas, including offices and facilities in Sugar Land and Roanoke. AmerisourceBergen Drug Corporation may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136.

104. At all times relevant hereto, AmerisourceBergen Corporation and AmerisourceBergen Drug Corporation have been unified in ownership and interest and have acted jointly and in concert regarding the activities at issue in this case. AmerisourceBergen Corporation and AmerisourceBergen Drug Corporation are agents of each other or work in concert with each other with respect to the distribution, marketing and sale of opioid products throughout the U.S., including Lubbock County. AmerisourceBergen Corporation controls the business operations and strategies of AmerisourceBergen Drug Corporation and AmerisourceBergen Drug Corporation’s profits ultimately inure to

⁴⁶ When used herein, the term “AmerisourceBergen” refers collectively to AmerisourceBergen Corporation and AmerisourceBergen Drug Corporation.

AmerisourceBergen Corporation's benefit. These entities are alter-egos of each other, and they have collectively been run as a single business enterprise without regard for corporate formalities. Thus, these entities are jointly and severally liable for their tortious conduct set forth herein. Throughout this petition, AmerisourceBergen Corporation and AmerisourceBergen Drug Corporation are referred to collectively as "AmerisourceBergen."

105. AmerisourceBergen is the third largest pharmaceutical distributor and provides 20 percent of all pharmaceuticals sold in the United States. In 2007, regulators found that AmerisourceBergen did not maintain effective controls against diversion of hydrocodone to four internet pharmacies and ordered the company to halt distribution from its Florida facility.⁴⁷ In January 2017, AmerisourceBergen agreed to pay \$16 million to settle a lawsuit brought by West Virginia's attorney general for failing to submit reports of suspicious pharmacy shipments.⁴⁸

Advanced Pharma, Inc.

106. Defendant Advanced Pharma, Inc. d/b/a Avella of Houston is a Texas corporation with its principal place of business in Houston, Texas. Advanced Pharma, Inc. d/b/a Avella of Houston is registered with the Texas Secretary of State (Filing No. 800474478) to transact business in the State of Texas. Advanced Pharma, Inc. d/b/a Avella of Houston is licensed in the State of Texas as a prescription drug manufacturer and distributor and conducts substantial business in Texas. Advanced Pharma, Inc. d/b/a Avella of Houston may be served with process through its registered agent, CT Corporation System, 1999 Bryan Street, Suite 900, Dallas, Texas 75201-3136. Advanced Pharma, Inc. sells and distributes for

⁴⁷ *AmerisourceBergen Receives DEA Order to Temporarily Halt Distribution of Controlled Substances from its Orlando, Florida Facility*, News Release, AMERISOURCEBERGEN, Apr. 24, 2007 <http://www.amerisourcebergen.com/investor/phoenix.zhtml?c=61181&p=irolnewsArticle&ID=989877>.

⁴⁸ Eyre, Eric, *2 drug distributors to pay \$36M to settle WV painkiller lawsuits*, CHARLESTON GAZETTE-MAIL, Jan. 9, 2017, <http://www.wvgazette.com/news-cops-and-courts/20170109/2-drug-distributors-to-pay-36m-to-settle-wv-painkiller-lawsuits>.

sale within Lubbock County a number of opioids manufactured by several of the Manufacturer Defendants including, without limitation, the following: Butrans, Duragentic, Embeda, and Exalgo.

107. When used in this petition, the term “Distributor Defendants” refers collectively to McKesson, Cardinal, AmerisourceBergen, and Advanced Pharma, Inc. d/b/a Avella of Houston and each of the Manufacturer Defendants identified herein as a distributor of prescription drugs.

Does 1 Through 99

108. With respect to Defendants DOES 1 through 99, Lubbock County lacks information sufficient to specifically identify the true names or capacities, whether individual, corporate or otherwise, of Defendants designated herein under the fictitious names DOES 1 through 99, inclusive. However, such Defendants are believed to include, without limitation, additional manufacturers and distributors of prescription opioid products. The County will proceed with due diligence to discover the identities of these Defendants and will amend its petition, in accordance with applicable Texas law, by substituting the real names of these Defendants once they are ascertained. On information and belief, each Defendant designated as a DOE herein engaged in conduct that contributed to cause the events and occurrences alleged herein, and each shares liability for at least some part of the relief sought.

V. JURISDICTION & VENUE

109. This Court has subject-matter jurisdiction over this matter because the amount in controversy exceeds this Court’s minimum jurisdictional requirements. Tex. Gov’t. Code § 24.007(b).

110. This Court also has specific jurisdiction over all Defendants because they purposefully availed themselves of the privilege of conducting business in the State of Texas and established minimum contacts sufficient to confer jurisdiction over these Defendants, and the assumption of jurisdiction over Defendants will not offend traditional notions of fair play and substantial justice and is consistent with constitutional requirements of due process.

111. This cause of action arose from or relates to the contacts of Defendants to the State of Texas, thereby conferring specific jurisdiction with respect to these Defendants. Furthermore, the County would show that Defendants engaged in activities constituting business in the State of Texas as provided by Section 17.042 of the Texas Civil Practices and Remedies Code, in that Defendants committed a tort in whole or in part in this state.

112. As required by Rule 47(b) of the Texas Rules of Civil Procedure, Lubbock County's counsel states that the damages sought are in an amount within the jurisdictional limits of this Court. As required by Rule 47(c) of the Texas Rules of Civil Procedure, the County's counsel states that Lubbock County seeks monetary relief over \$1,000,000, including damages of any kind, penalties, costs, expenses, prejudgment interest, and attorney's fees. A jury, however, will ultimately determine the amount of monetary relief actually awarded. The County also seeks pre-judgment and post-judgment interest at the highest legal rate.

113. Venue is proper in Lubbock County under Texas Civil Practice & Remedies Code section 15.002 because all or a substantial part of the events or omissions giving rise to the claim occurred in Lubbock County. Tex. Civ. Prac. & Rem. Code § 15.002(a)(2).

VI. THIS LAWSUIT IS BROUGHT ONLY UNDER TEXAS LAW

114. Lubbock County's claims arise solely under Texas state law. The County is not making any federal claims; neither do the County's claims raise any federal question. Lubbock County does not assert a claim, right, or remedy arising under the Constitution, treaties, or laws of the United States. Accordingly, there is no federal subject matter jurisdiction and removal is improper on that basis. 28 U.S.C. §§ 1331, 1441(b).

115. Removal is likewise improper based on diversity of citizenship. The County and several of the Defendants, including McKesson Corporation, Mylan Bertek Pharmaceuticals Inc., Mission

Pharmaceutical Company, and Advanced Pharma, Inc. d/b/a Avella of Houston, are citizens of the State of Texas. Thus, complete diversity of citizenship is lacking. 28 U.S.C. § 1332(a)(1).

116. Further, removal is improper because McKesson Corporation, Mylan Bertek Pharmaceuticals Inc., Mission Pharmaceutical Company, and Advanced Pharma, Inc. d/b/a Avella of Houston are citizens of the State in which this lawsuit was filed. 28 U.S.C. § 1441(b)(2).

117. This case is also not removable under the federal officer removal statute. 28 U.S.C. § 1442. Lubbock County is not pursuing any claims or damages related in any way to opioids supplied by McKesson pursuant to its Pharmaceutical Prime Vendor Contract (VA797P-12-D-001) with the United States Department of Veteran Affairs or any Pharmaceutical Prime Vendor Contract with a federal government agency. Lubbock County hereby expressly disclaims and waives any and all right to recovery, whether financial, injunctive, or equitable, related to or arising out of McKesson's distribution of opioids pursuant to its Pharmaceutical Prime Vendor Contract with the United States Department of Veteran Affairs, or any Pharmaceutical Prime Vendor Contract with a federal government agency.

118. Lubbock County's claims are not removable to federal court on the basis of federal question jurisdiction, diversity jurisdiction, or any other jurisdictional basis. Any removal of this lawsuit would lack an objectively reasonable basis and would constitute grounds for an award of costs and attorneys' fees to Lubbock County. 28 U.S.C. § 1447(c).

VII. CONDITIONS PRECEDENT

119. All conditions precedent to Lubbock County's claims for relief have been performed or have occurred.

VIII. FACTUAL BACKGROUND

A. The Nationwide Opioid Epidemic

120. The opioid epidemic is a national catastrophe. Never before has one type of prescription drug been so overprescribed and overused, resulting in a massive epidemic with no end in sight. CDC epidemiologists report that the annual economic burden caused by opioid abuse in the United States is at least \$78.5 billion, including lost productivity and increased costs related to health care, social services, law enforcement, criminal justice, substance abuse and rehabilitation services.

121. The statistics are alarming. The CDC reports that from 1999 to 2017, more than 399,000 people died from overdoses related to opioids.⁴⁹ In 2017, there were more than 47,600 opioid-related deaths in the United States, 6 times higher than in 1999.⁵⁰

122. In an open letter dated August 2016, U.S. Surgeon General Vivek Murthy asked doctors across the nation for help in solving “the urgent health crisis facing America: the opioid epidemic.”⁵¹ Dr. Murthy’s letter noted that for two decades doctors have been incorrectly taught to “be more aggressive about treating pain” and that this correlated with the “heavy marketing of opioids to doctors.”⁵² That same year, U.S. prescribers wrote 66.5 opioid prescriptions for every 100 Americans.⁵³ In 2018, the Substance Abuse and Mental Health Services Administration reported that at least 2 million people had an opioid

⁴⁹ CDC, *Opioid Analysis and Resources*, May. 7, 2019 <https://www.cdc.gov/drugoverdose/data/analysis.html>.

⁵⁰ CDC, *Opioid Overdose, Understanding the Epidemic*, Dec. 19, 2018, <https://www.cdc.gov/drugoverdose/epidemic/index.html>.

⁵¹ *U.S. Surgeon General Turn the Tide Announcement*, AM. ACAD. OF FAMILY PHYSICIANS, https://www.aafp.org/patient-care/public-health/pain-opioids/turn_the_tide.html.

⁵² *Id.*

⁵³ CDC, *Annual Surveillance Report of Drug-Related Risks and Outcomes — United States, 2017*, Aug. 31, 2017 <https://www.cdc.gov/drugoverdose/pdf/pubs/2017-cdc-drug-surveillance-report.pdf>.

use disorder.⁵⁴

123. As of 2018, the CDC reports that:

- (a) Two out of three drug overdose deaths in the U.S. involve an opioid;
- (b) On average, 130 Americans die every day from an opioid overdose;
- (c) More than 191 million opioid prescriptions were dispensed to American patients in 2017;⁵⁵
- (d) Among people presenting for treatment for addiction to opioids, and who initiated use of an opioid in 2015, about two out of three started with prescription opioids;⁵⁶ and
- (e) Between 2010 and 2017, the rate of heroin-related overdose deaths increased by almost 400 percent.⁵⁷

124. These statistics paint a stark picture of spiraling addiction epidemic. Addiction is a disease, not a choice. It is a “primary, chronic disease of brain reward, motivation, memory and related circuitry.”⁵⁸ “Like other chronic diseases, addiction often involves cycles of relapse and remission. Without treatment or engagement in recovery activities, addiction is progressive and can result in disability or premature death.”⁵⁹ No one is immune to this disease and its effects. While this epidemic affects all Americans, usage and overdose deaths vary drastically from state to state and county to county.

B. Texas’ Growing Opioid Crisis

125. Texas has experienced the devastation of the opioid epidemic. The total number of Texans

⁵⁴ SUBSTANCE ABUSE AND MENTAL HEALTH SERVS. ADMIN., *Key Substance Use and Mental Health Indicators in the United States: Results from the 2017 National Survey on Drugs and Health*, HHS Publication No. SMA 18-5068, NSDUH Series H-53 (September 2018), <https://store.samhsa.gov/system/files/sma18-5068.pdf>

⁵⁵ CDC, *Opioid Basics*, Aug. 2017, <https://www.cdc.gov/drugoverdose/opioids/prescribed.html>.

⁵⁶ CDC, *Heroin*, Dec. 2018, <https://www.cdc.gov/drugoverdose/opioids/heroin.html>.

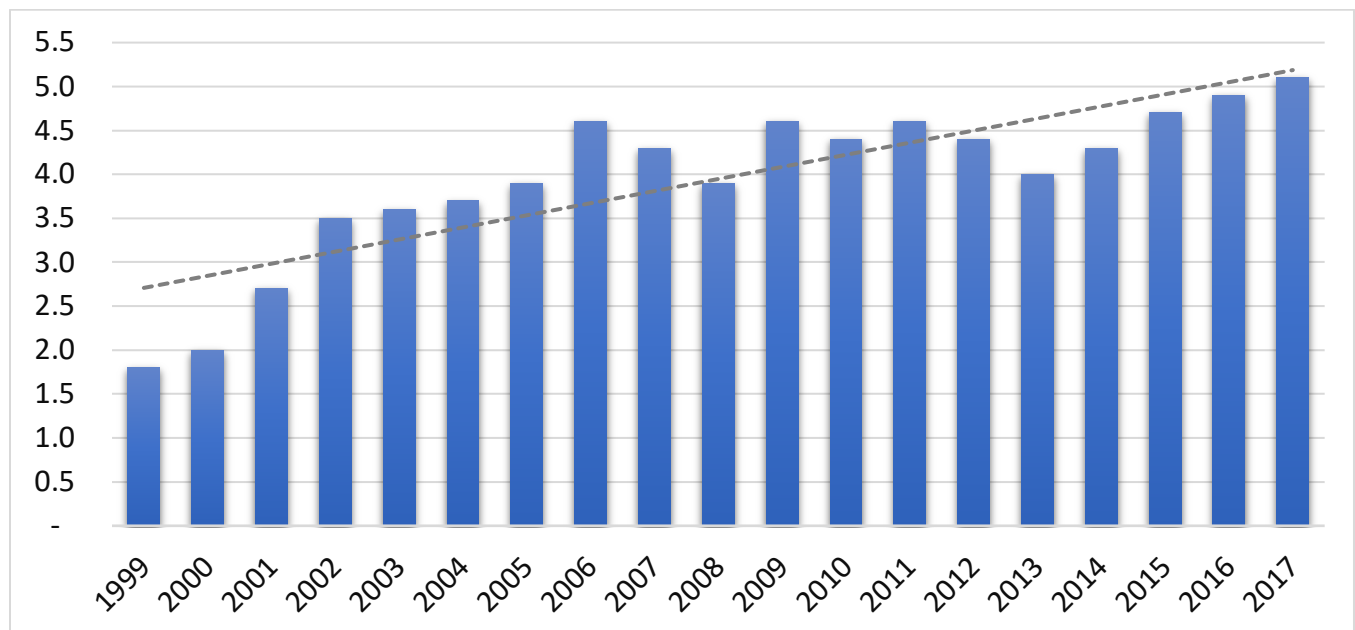
⁵⁷ *Id.*

⁵⁸ *Public Policy Statement: Definition of Addiction*, AM. SOCIETY OF ADDICTION MEDICINE, Aug. 15, 2011, https://www.asam.org/docs/default-source/public-policy-statements/1definition_of_addiction_long_4-11.pdf?sfvrsn=a8f64512_4.

⁵⁹ *Id.*

who die each year from an opioid overdose has increased *four-fold* since 1999, from 364 deaths in 1999 to 1,458 in 2017.⁶⁰

Figure 1. Opioid Overdose Death Rate Per 100,000 Population, State of Texas, 1999-2017.



Source: CDC WONDER, Multiple Cause of Death Files, 1999-2017.

126. In 2017, there were 9,121 opioid-related emergency department visits in 2017 and nearly 60 percent (5,329) of those visits were for commonly prescribed opioids.⁶¹ That same year, the Texas Hospital Association’s (THA) Behavioral Health Council identified substance use disorders as a top priority.⁶²

127. Opioid dependence and addiction continue to impact Texans from all walks of life, including young adults, entire families, and even unborn children. Texas has one of the country’s highest rates of maternal mortality, which nearly doubled between 2010 and 2014—and the main driver of

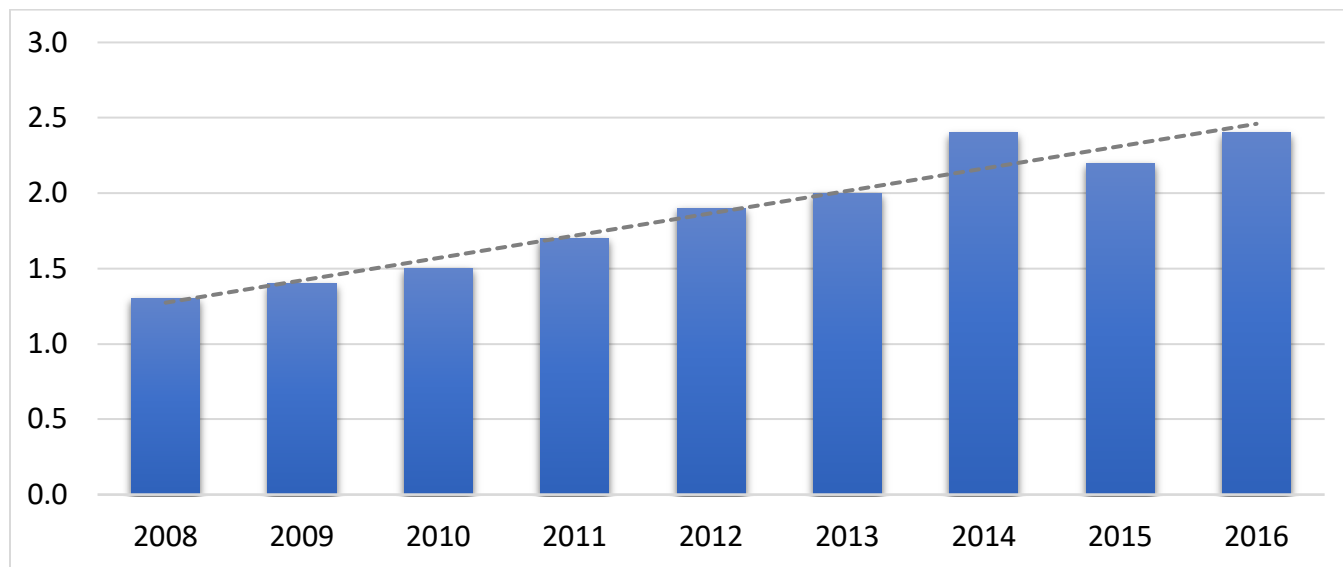
⁶⁰ CDC WONDER Database, Multiple Cause of Death Files, 1999-2017, <https://wonder.cdc.gov>.

⁶¹ TEX. DEP’T OF STATE HEALTH SERVS., Texas Health Data, Opioid-Related Emergency Department Visits, 2016-2017, <http://healthdata.dshs.texas.gov/Opioids/EmergencyDepartment>.

⁶² *Stemming the Opioid Tide in the ER*, TEXAS HOSPS., 16(2) TEX. HOSP. ASSN. 10-12 (2018), <https://www.tha.org/Portals/0/files/March-April-FINAL-04.25.2018.pdf>.

maternal deaths is drug overdose.⁶³ Additionally, the number of neonatal abstinence syndrome (NAS) cases (babies are born addicted to opioids) has continued to rise statewide.⁶⁴

Figure 2. Neonatal Abstinence Syndrome (NAS) Among Newborn Hospitalizations, Rate Per 1,000, Texas, 2008-2016.



Source: Healthcare Cost and Utilization Project (HCUP).⁶⁵

128. According to the Texas Department of State Health Services Texas School Survey, an increasing percentage of students in grade levels 7 through 12 report non-medical recreational use of prescription painkillers in the past year.⁶⁶

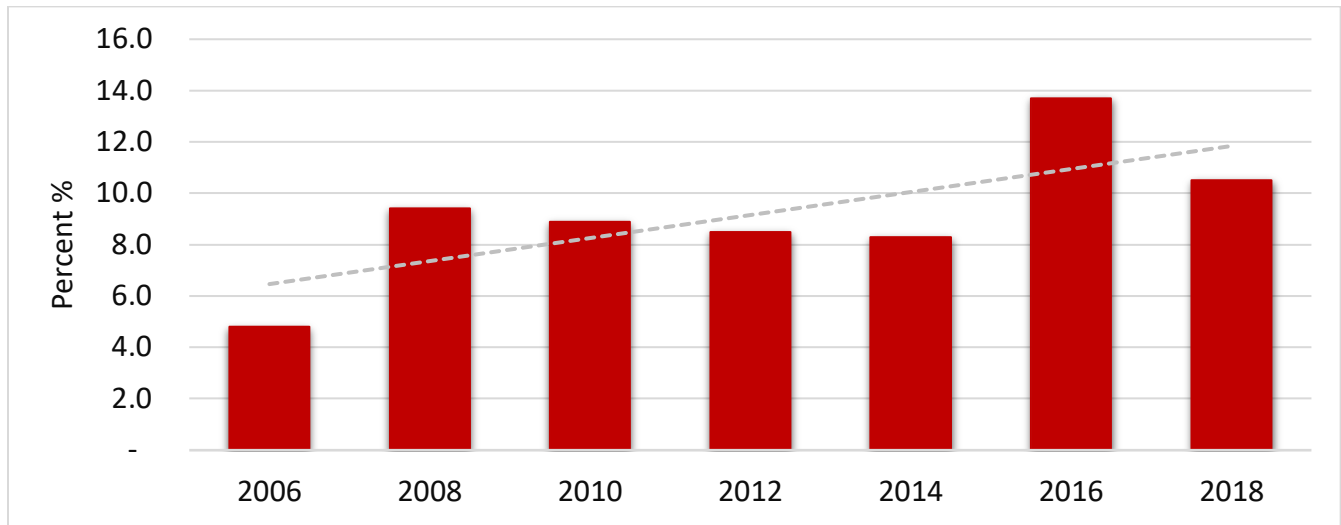
⁶³ Mattie Quinn, *Why Texas Is the Most Dangerous U.S. State to Have a Baby*, GOVERNING (May 2017), <https://www.governing.com/topics/health-human-services/gov-maternal-infant-mortality-pregnant-women-texas.html>.

⁶⁴ TIFFANY MCKEE, TACKLING THE OPIOID CRISIS: EFFECTS ON THE NEONATE 14 (Texas Children’s Hospital 2018), available at https://www.texaschildrenshealthplan.org/sites/default/files/pdf/11.17.18Presentation_McKee-Garrett.pdf

⁶⁵ HCUP Fast Stats – Map of Neonatal Abstinence Syndrome (NAS) Among Newborn Hospitalizations, Agency for Healthcare Research and Quality, Sep. 19, 2019, <https://www.hcup-us.ahrq.gov/faststats/NASMap>.

⁶⁶ TEX. DEP’T OF STATE HEALTH SERVS., Texas Health Data, Texas School Survey of Drug & Alcohol Use, 1998-2018, <http://healthdata.dshs.texas.gov/Substance/TexasSchoolSurvey>.

Figure 3. Substance Use Trends, Percentage of Students (Grades 7-12) in Texas Schools Who Used Prescription Painkillers at Least Once in Past Year, 2006-2018.



Source: Texas Department of State Health Services, Texas Health Data (2019).

129. The economic impact of the opioid epidemic in Texas is astronomical. The Texas House Committee on Opioids and Substance Abuse estimates \$20 billion in costs associated with opioid abuse in Texas each year.⁶⁷

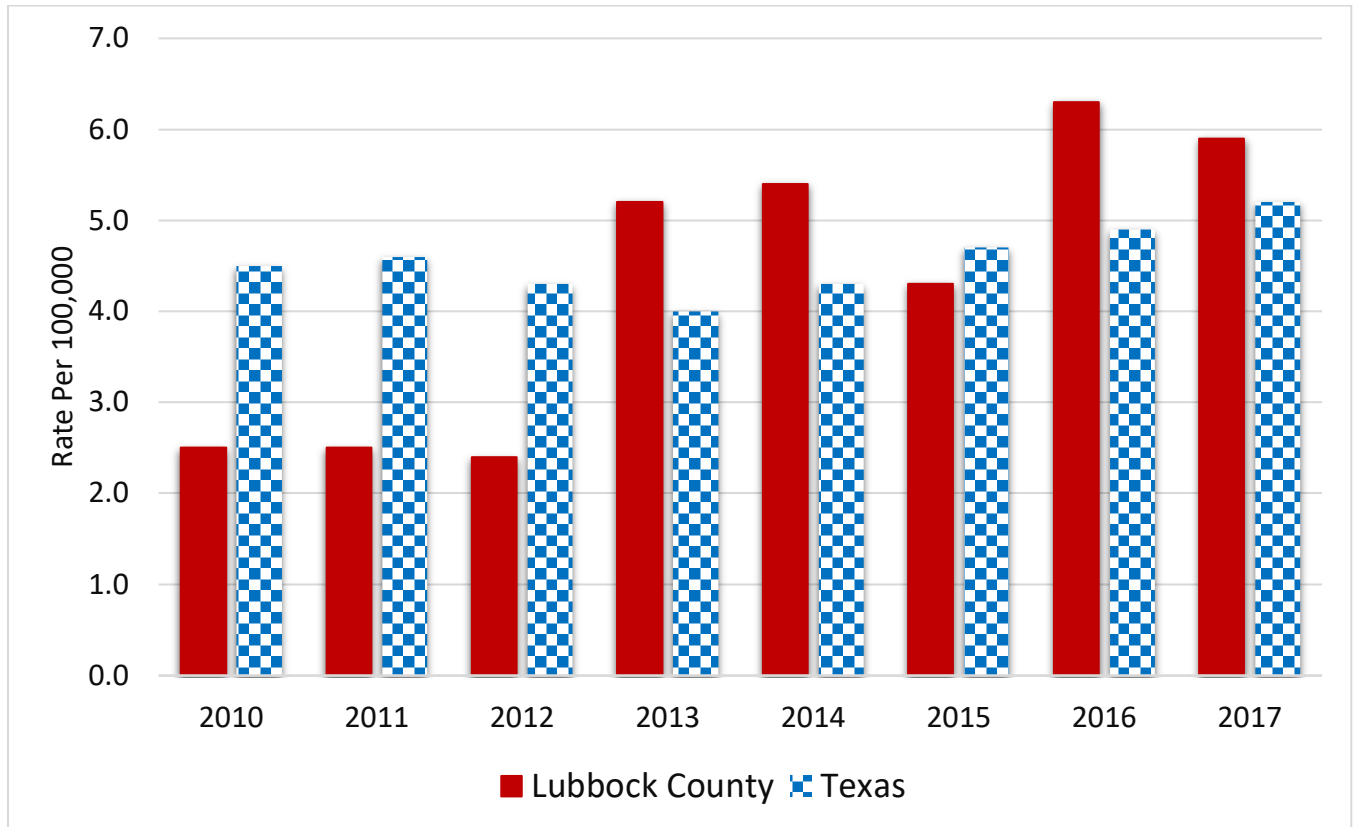
C. The Opioid Epidemic in Lubbock County

130. Lubbock County is one of the oldest inhabited places in Texas and is the educational, economic, and health care hub of the South Plains region. Lubbock County is home to the City of Lubbock, the 11th most populated city in Texas, and the Texas Tech Red Raiders.

131. Lubbock County has been consumed by the opioid epidemic and has suffered—and continues to suffer—substantial losses. Opioids represent a large number of substance abuse cases and are responsible for a significant and increasing number of deaths in Lubbock County.

⁶⁷ HOUSE SELECT COMMITTEE ON OPIOIDS AND SUBSTANCE ABUSE, TEXAS HOUSE OF REPRESENTATIVES INTERIM REPORT 2018 at 1, *available at* <https://house.texas.gov/media/pdf/committees/reports/85interim/Interim-Report-Select-Committee-on-Opioids-Substance-Abuse-2018.pdf>; John Hawkins, *The Opioid Epidemic and its Effect on Texas Hospitals*, TEX. HOSPITAL ASS'N 5, <https://capitol.texas.gov/tlodocs/85R/handouts/C3942018032710001/15f60cc0-29cd-4cd2-b6a6-87b420c2402a.PDF> (last visited Nov. 3, 2019).

Figure 4. Opioid Overdose Deaths, Texas and Lubbock County, 2010-2017.



Source: CDC WONDER Online Database, Multiple Cause of Death Files, 1997-2017.

132. Several indicators show the immense impact of the opioid epidemic on the people and resources of Lubbock County, including a marked increase in opioid prescribing rates, overdoses, emergency department visits, medical treatment and rehabilitation costs, social services and criminal justice costs.

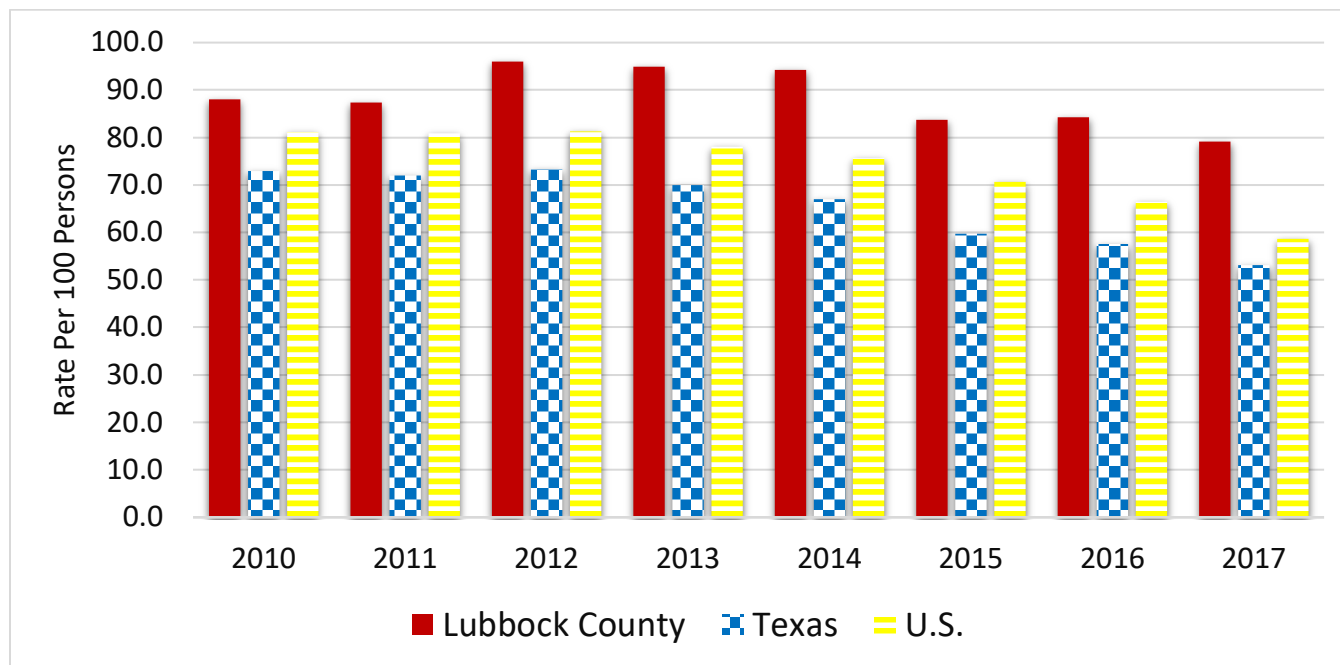
1. Opioid Prescribing Rates in Lubbock County Have Exceeded State and National Rates for More than a Decade.

133. For the past decade, Lubbock County has consistently exceeded both State and national opioid prescribing rates.⁶⁸ In 2017, health care providers wrote 79.1 opioid prescriptions for every 100

⁶⁸ CDC, Opioid Data, U.S. Opioid Prescribing Rate Maps, <https://www.cdc.gov/drugoverdose/maps/rxrate-maps.html>.

Lubbock County residents—26 more prescriptions per person than the Texas rate and 20.4 more than the national rate.

Figure 5. Opioid Prescribing Rates Per 100 Persons, 2010-2017.



Source: CDC, U.S. Prescribing Rate Maps.

134. Lubbock County and its surrounding areas experienced one of the largest increases in opioid distribution in the U.S. between 2007 to 2015.⁶⁹ In fact, total annual grams of opioids distributed in Lubbock and surrounding areas increased by 99 percent from 2007 to 2017.⁷⁰ The massive flood of opioid pills pouring into Lubbock County far exceeded possible therapeutic use by any measure, and has foreseeably resulted in the diversion of these drugs into illicit markets.

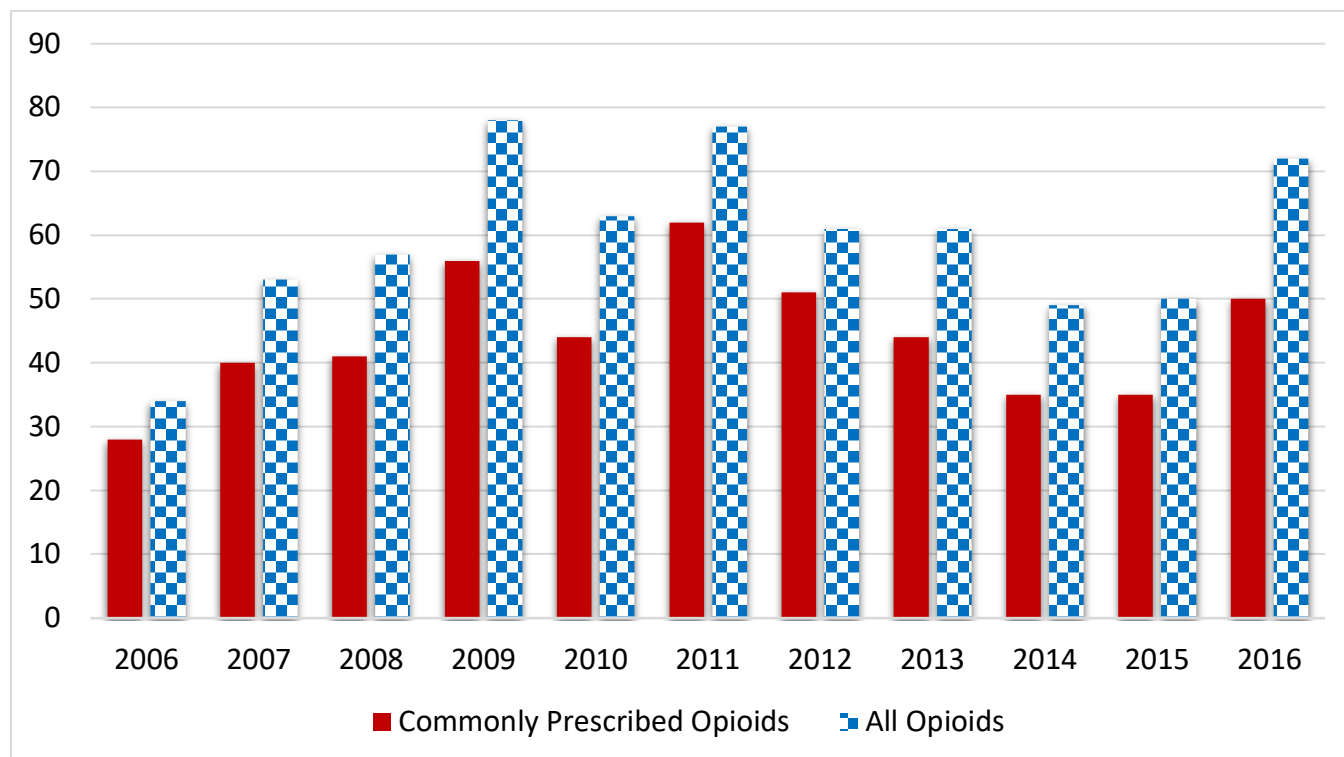
⁶⁹ Roby, John R., *Opioids by the numbers*, DEMOCRAT & CHRONICLE, Dec. 16, 2016, <https://www.democratandchronicle.com/story/news/2016/12/16/opioids-numbers/95514184/>.

⁷⁰ U.S. DEP'T OF JUSTICE, DEA Diversion, ARCOS Retail Drug Summary Reports, 2007-2017, https://www.deadiversion.usdoj.gov/arcos/retail_drug_summary/index.html.

2. Lubbock County Residents Report an Increasing Number of Life-Threatening Opioid Exposures.

135. An increasing number of annual calls to the Texas Poison Center Network (TPCN) involving toxic opioid-related exposures originate from Lubbock County residents. From 2000 to 2017 there were 1,020 reported opioid exposures in Lubbock County, the majority of which were related to commonly prescribed opioids like hydrocodone and oxycodone.⁷¹ See Figure 6. From 2000 to 2010, the number of opioid exposures reported to the TPCN from Lubbock County residents increased by 57.5 percent.⁷²

Figure 6. Texas Poison Center Network, Opioid Exposures in Lubbock County, 2006-2016.



Source: Texas Department of State Health Services.

⁷¹ TEXAS HEALTH & HUMAN SERVS., TEXAS HEALTH DATA, CENTER FOR HEALTH STATISTICS, *Poison Center Network Opioid-Related Exposures*, <http://healthdata.dshs.texas.gov/Opioids/PoisonCenter>.

⁷² *Id.*

3. Lubbock County's Budget is Strained by Skyrocketing Medical Treatment Costs for Opioid-Related Conditions.

136. The opioid epidemic is expensive. As a direct result of Defendants' conduct, Lubbock County has been forced to bear significant increased costs associated with the provision of health care, substance abuse treatment, law enforcement and other social services to its residents.

137. In Texas, counties provide for preventative and emergency care to county residents who are indigent and not otherwise covered by another source. A survey by the Texas Association of Counties found that county expenditures on indigent health care increased by 47.8 percent in 2018.⁷³ Lubbock County funds medical services for its indigent population and has been burdened with ever-increasing health care costs associated with the treatment of opioid-related medical conditions.

138. Hospital emergency departments are often the initial treatment center for opioid overdose victims. From 2005 to 2014, the national rate for opioid-related emergency department visits increased by 117 percent; inpatient stays increased by 76 percent over the same time period.⁷⁴ Similarly, Lubbock County has experienced an increasing number of opioid-related hospitalizations.⁷⁵

139. Lubbock County must also provide minimum levels of healthcare to incarcerated county inmates, including mental health care treatment and emergency department visits.⁷⁶ The majority of inmates do not have private health insurance and government benefits are terminated upon incarceration.⁷⁷

⁷³ *The Cost of County Government: 2018 Unfunded Mandates Survey*, Texas Association of Counties, 2019, at <https://www.county.org/Legislative/County-Legislative-Issues/Unfunded-Mandates>.

⁷⁴ Mallow, Peter J., et al., *Geographic variation in hospital costs, payments, and length of stay for opioid-related hospital visits in the USA*, 11 J PAIN RESEARCH 3079-3088 (2018).

⁷⁵ TEXAS HEALTH & HUMAN SERVS., TEXAS HEALTH DATA, CENTER FOR HEALTH STATISTICS, *supra*.

⁷⁶ *The Cost of County Government*, *supra*.

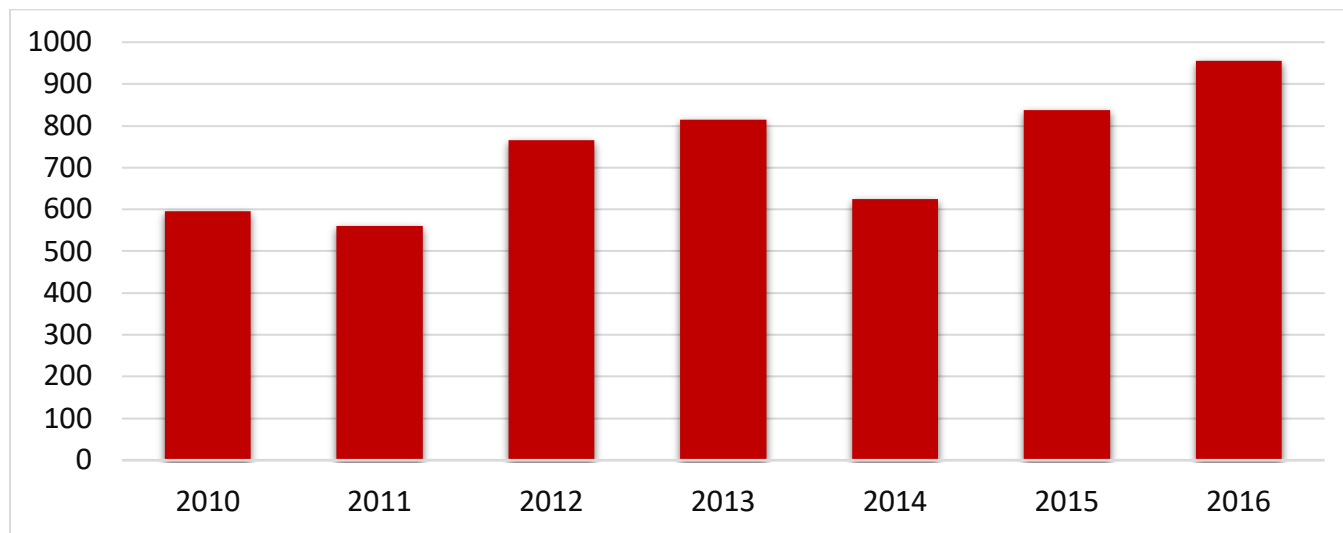
⁷⁷ *Id.*

These costs have mushroomed in the face of the opioid epidemic—the Texas Association of Counties reports county expenditures on inmate emergency room visits increased by over 300 percent since 2011.⁷⁸

4. Lubbock County’s Criminal Justice System Spends its Limited Resources Fighting a Spiraling Epidemic.

140. Drug offenses remain one of the most common reasons for arrest and involvement in the criminal justice system in Lubbock County.⁷⁹ Statewide, 70 percent of incarcerated women and 58 percent of incarcerated men have been identified as suffering from substance use disorder.⁸⁰ The treatment necessary for inmates due to the opioid epidemic has placed a heavy burden on the limited resources of local law enforcement and county correctional facilities.

Figure 6. Narcotic Arrests, Lubbock County, 2010-2016.



Source: Texas Department of Public Safety, Crime in Texas (CIT) Online Portal, Arrestee Summary Report (Lubbock County agencies).

141. Services attributed to public safety and judicial functioning accounted for 68.6 percent of

⁷⁸ *Id.*

⁷⁹ *Arrest Data Analysis Tool*, BUREAU OF JUSTICE STATISTICS, U.S. DEP’T. OF JUSTICE, <https://www.bjs.gov/index.cfm?ty=datool&surl=/arrests/index.cfm>.

⁸⁰ TEXAS CRIMINAL JUSTICE COALITION, *An Unsupported Population: The Treatment of Women in Texas’ Criminal Justice System*, April 2018, https://www.prisonpolicy.org/scans/tcjc/Womens_Report_Part_2.pdf.

Lubbock County's expenses for the 2018 fiscal year.⁸¹ Lubbock County drug court participants that reported opioids their drug of choice experienced a higher recidivism rate than with other drugs.⁸² In 2018, Lubbock County spent nearly \$4 million on indigent defense costs, a significant portion of which is attributable to opioid use.⁸³

142. Despite Lubbock County's efforts, the opioid epidemic continues to exact an enormous toll on its communities. Unfortunately, the County's people and resources have been, and will continue to be, afflicted and depleted by opioid's immense associated costs unless Defendants are held accountable for their actions.

D. Defendants' Unlawful, False and Deceptive Marketing Practices

143. As indicated above, before the 1990s, opioids were predominantly prescribed for acute, short-term pain, such as trauma or cancer-related pain. Accepted standards of medical practice discouraged the use of opioids to treat chronic pain due to a lack of evidence that opioids improved function and were effective for everyday pain management. Instead, the evidence demonstrated that patients developed tolerance to opioids, which increased the risk of addiction and death.

144. Through a well-funded and deceptive marketing campaign, Defendants altered this consensus on the danger of opioids. Defendants used multiple vehicles to spread their false, deceptive, and misleading statements about opioids, using, among other means: (1) aggressive and unethical branded marketing directed at physicians and patients in the County; (2) dispatching supposedly independent and unbiased third-parties to the County to disseminate false and deceptive statements concerning the risks and benefits of opioids; (3) knowingly and intentionally misrepresenting the risks, benefits, and superiority

⁸¹ JAQUELINE LATHAM, OFFICE OF THE CTY. AUDITOR, LUBBOCK COUNTY ANNUAL FINANCIAL REPORT 19 (2018).

⁸² DEAN B. STANZIONE, INST. FOR COURT MGMT., A COMPARATIVE REVIEW OF THE LUBBOCK COUNTY ADULT DRUG & DWI COURTS 27 (2011).

⁸³ *Indigent Defense Data for Texas*, TEXAS INDIGENT DEFENSE COMMISSION, <http://tidc.tamu.edu/public.net/> (last visited Oct. 31, 2019).

of opioids; and, (4) engaging in other unlawful, unfair, and fraudulent misconduct, including targeting susceptible prescribers and vulnerable patient populations.

1. Defendants Aggressively and Unethically Engaged in Direct Marketing of their Branded Opioid Products.

145. Defendants implemented their direct marketing campaign in a variety of ways, but generally along three tracks, including:

- (a) Direct-to-consumer advertising campaigns,
- (b) Direct sales contacts with healthcare providers, and
- (c) Physician speaker programs.

146. Defendants conducted advertising campaigns touting the purported benefits of their branded drugs, utilizing print media, television, radio, and the internet.

147. Defendants' branded ads deceptively portrayed the benefits of opioids for chronic pain. For example, Endo distributed and made available on its website, www.opana.com, a pamphlet promoting Opana® ER with photographs depicting patients with physically demanding jobs like a construction worker and chef, implying that the drug would provide long-term pain relief and functional improvement.

148. Endo's advertising campaign positioned Opana® ER—a powerful opioid drug 10 times more potent than morphine—as an appropriate treatment option for a wide market of individuals with moderate chronic pain. Endo's website included "Patient Profiles," which were descriptions of individuals with various chronic conditions, including Mike (pictured below), a "53 year old accountant who developed a degenerative disc disease from playing football during [his] younger days," Bill, a "40 year old construction worker who developed low back pain," Stella, a "68 year old school secretary" with "osteoarthritis in the hip and spine," and Wanda, a "46 year old teacher" who stopped taking morphine because "the side effects were intolerable." Through its series of relatable "Patient Profiles," Endo marketed Opana® ER as the solution to a broad spectrum of chronic pain issues.

Graphic 1. Patient Profile: Mike.⁸⁴

PATIENT PROFILE: MIKE

Mike needs prescription medication to control his moderate to severe chronic pain

Hello, my name is Mike and I am a 53 year old accountant who developed degenerative disc disease from playing football during my younger days. I have been taking over the counter drugs but the pain has progressed. I do physical therapy twice a week to maintain my flexibility and range of motion, but the pain still remains.

Since ibuprofen and physical therapy are not enough, my doctor suggested that he may want to put me on an opioid treatment to help reduce my pain score.

Are you like Mike? Talk to your doctor to find out if OPANA ER is an appropriate choice for your moderate to severe chronic pain.

[Go to next patient profile](#)

149. Pursuant to a settlement agreement, Endo agreed in late 2015 and 2016 to halt these misleading representations in New York, but they continue to disseminate them elsewhere, including in Texas.

150. Defendants’ advertising efforts have been particularly instrumental in proliferating the widespread use of hydrocodone-based medications in the State of Texas.

151. Defendant AbbVie successfully boosted sales of Vicodin through its targeted use of toys marketing items that downplayed the risks and misrepresented the benefits of the drug. In the 1990s, AbbVie marketed Vicodin in Texas and Lubbock County as “[t]ablet for tablet, the most potent analgesic you can phone in” and as a drug that offered “Freedom from pain! Extra strength pain relief free of extra prescribing restrictions.”

⁸⁴ *Mike needs prescription medication to control his moderate to severe chronic pain*, OPANA ER, (archived on Jan. 9, 2010) <http://web.archive.org/web/20100109130733/http://www.opana.com:80/patient/opana/profile-mike.aspx>.

Graphic 2. AbbVie, "Freedom From Pain!"⁸⁵



152. AbbVie's reckless marketing of Vicodin caused Lubbock County's physicians and consumers to believe Vicodin was safer than it actually was. By 2010, the U.S. consumed 90 percent of the world's hydrocodone.

153. Defendants promoted the use of opioids for chronic pain through sales representatives who visited hospitals, individual doctors, and medical staff in their offices. Defendants devoted massive resources to direct sales contacts with doctors. In 2014, Defendants spent more than \$168 million on efforts to sell their branded opioid products to doctors. This amount is twice as much as Defendants spent on pharmaceutical representative contacts with physicians in 2000. Defendants distributed promotional items like fanny packs, coffee mugs, water bottles, fishing hats, plush toys, and music CDs was literally unprecedented for opiates and other narcotic drugs to hospitals and prescribing physicians.⁸⁶

⁸⁵ Kelvey, Jon, *How Advertising Shaped the First Opioid Epidemic And What it Can Teach Us About the Second*, SMITHSONIAN.COM (Apr. 18, 2018), <https://www.smithsonianmag.com/science-nature/how-advertising-shaped-first-opioid-epidemic-180968444/>

⁸⁶ *Prescription Drugs: OxyContin Abuse and Diversion and Efforts to Address the Problem*, General Accounting Office, December 2003, Publication GAO-04-110.

Graphic 5. J&J's Promotional Ultracet Reflex Hammer for Prescribing Physicians.⁹⁰



155. Teva promoted its narcotic lollipop, Actiq (fentanyl) for migraine pain instead of the cancer pain for which it had received FDA approval.⁹¹ In 2008, Teva pleaded guilty for its misleading promotion of Actiq and two other drugs, agreeing to pay \$425 million in fines, damages and penalties.

156. While payments from opioid pharmaceutical companies to individual prescribing physicians are typically small in value, the impact on prescribing habits is quite large. A 2018 study published in *JAMA Internal Medicine* shows the significant impact that even a meal or two paid for by a pharmaceutical company can have on physician prescribing rates.⁹² Researchers from Boston Medical Center examined pharmaceutical company payments made to physicians in 2014, ranging from consulting fees to meals, and found that doctors who received any opioid pharmaceutical marketing increased their prescribing in 2015, writing nine percent more opioid prescriptions than doctors who received no marketing.⁹³

157. In addition to the above efforts, Defendants promoted their products by:

- (a) Training their sales representatives to misrepresent to individual prescribers the risk of addiction;
- (b) Rewarding their sales representatives for high sales with luxury trips, lucrative

⁹⁰ *Rare Drug Rep Reflex Hammer . . . Ultracet*, EBAY.COM, https://www.ebay.com/itm/RARE-DRUG-REP-Reflex-Hammer-ULTRACET-/122462435250?nordt=true&orig_cvip=true&rt=nc&_trksid=p2047675.m43663.110137 (last visited Aug. 16, 2018).

⁹¹ *Id.*

⁹² Hadland, Scott, et al., *Association of Pharmaceutical Industry Marketing of Opioid Products to Physicians With Subsequent Opioid Prescribing*, 178(6) JAMA INTERNAL MED. 861 (2018), <https://jamanetwork.com/journals/jamainternalmedicine/article-abstract/2681059>.

⁹³ *Id.*

- annual bonuses and incentive programs;
- (c) Compiling profiles of doctors and their prescribing habits into databases to pinpoint the doctors prescribing the most pain medication and targeting them for a marketing offensive;
 - (d) Sponsoring the publication of false medical literature that stated prescription opioid addiction is rare;
 - (e) Garnering the favor of doctors in private practice with gifts, free trips, and paid speaking engagements;
 - (f) Launching websites that promote the safety of opioids for chronic use;
 - (g) Disseminating pamphlets and patient education brochures that downplay the risks of addiction;
 - (h) Targeting children as young as 6 as potential opioid users, including through organizational policy guides;
 - (i) Sponsoring webinars that claimed screening tools, urine tests, and patient agreements would prevent overuse of prescriptions and overdose deaths; and
 - (j) Blaming “bad apple patients”—not opioids—for the addiction crisis and positing that once the “bad apple patients” are identified, doctors can freely prescribe without risk of addiction.

158. Defendants marketed their products by utilizing doctors as promotional speakers. Defendants would pay doctors “speaker” fees and other honoraria to serve on their speakers’ bureaus. These physicians offered credibility and validation to Defendants’ messages. They also gave the false impression that they were providing unbiased and medically accurate presentations when they were, in fact, presenting a script prepared by Defendants. These presentations conveyed misleading information, omitted material information, and failed to correct Defendants’ prior misrepresentations about the risks and benefits of opioids.

159. An effective marketing strategy for Defendants was to directly target those who control opioid prescriptions by sponsoring educational conferences in destination locations.

160. These so-called promotional speaker payments were merely a pretext through which Defendants could line the pockets of high-prescribing doctors and pill mills, thereby increasing sales of

their opioid products.

161. Defendants received new information concerning addiction and the long-term use of opioids, which, if acted upon, would have strengthened instructions about dosing and administration of the drugs. However, Defendants continued to market their opioid products without providing such information to consumers and by making statements that were contrary to newly acquired scientific information.

162. Many studies published since the FDA's approval of Defendants' opioid products directly contradict Defendants' promotional statements and materials. At all relevant times, Defendants were aware of such studies.

163. Defendants suppressed, downplayed, or indirectly attempted to suppress the dissemination of newly acquired information about the risks and efficacy of their opioid products. Defendant's assertion that the risk of opioid addiction is low is not supported by science. In fact, physical withdrawal symptoms may occur in patients who have had a little more than two weeks of opioid therapy. Early physical symptoms (also known as the "acute withdrawal phase") include: muscle aches, anxiety, restlessness, and excessive sweating. Acute withdrawal symptoms may start as early as 12 hours after the last opioid use and can last up to four weeks.²³ Later symptoms (also known as the "post-acute withdrawal phase") include: diarrhea, cramping, nausea, blurry vision, high blood pressure and rapid heartbeat.²⁴ Post-acute withdrawal symptoms can last up to two years.

164. Following market approvals for their opioid products and prior to 2013, Defendants obtained information regarding the grave risks associated with opioid use. Instead of educating physicians and the public that opioids should only be used as a last resort, after non-opioid treatments and therapies fail, Defendants encouraged medical professionals to prescribe higher dosages of opioids as a first response to chronic pain issues. Defendants also continued to encourage the use of opioids for the

treatment of chronic, noncancer pain in patients with a known history of opioid addiction.

165. Defendants employed and continue to employ the above direct marketing plans, strategies, and messages in and around the County. These sustained and ongoing marketing efforts have naturally and predictably resulted in unnecessary and unwanted opioid addiction, abuse, diversion, and death.

166. As a direct and foreseeable consequence of Defendants' conduct, including their fraudulent marketing campaign, the County has committed and continues to commit substantial resources to provide and pay for health care, social services, public assistance, and other services that have become necessary for its residents.

2. Defendants Used Superficially Independent Third Parties to Engage in False and Deceptive Unbranded Marketing of Prescription Opioids.

167. Defendants deceptively marketed opioids to Lubbock County through unbranded advertising. "Unbranded advertising" is advertising that promotes opioid use generally but does not name a specific opioid product. This type of marketing is meant to grow Defendants' consumer base and profits by allaying fears of opioid addiction and death as overblown obstacles to the compassionate treatment of patients.

168. Unbranded advertising was created by Defendants and disseminated by seemingly independent third parties. By funding, directing, reviewing, editing, and distributing this unbranded advertising, Defendants controlled the deceptive messages and acted in concert with these third parties to falsely and misleadingly promote opioids for the treatment of chronic pain to hospitals and physicians.

169. Unlike branded advertisements that name a specific drug, unbranded advertisements are not required to disclose risks and side effects. Unbranded advertising also avoids regulatory scrutiny because Defendants do not have to submit it to the FDA; consequently, it is not reviewed or regulated by the FDA.

170. Defendants’ deceptive unbranded marketing often contradicted and undercut their branded materials. For example, Endo’s unbranded advertising stated that “[p]eople who take opioids as prescribed usually do not become addicted.”⁹⁴ This message contradicted its concurrent, branded advertising for Opana® ER, which cautioned that “[a]ll patients treated with opioids require careful monitoring for signs of abuse and addiction, since use of opioid analgesic products carries the risk of addiction even under appropriate medical use.”⁹⁵

171. Defendants knew that their own marketing and messages would be viewed more skeptically by hospitals and patients than messaging by apparently independent third-party physicians and healthcare organizations. Therefore, Defendants set out to manipulate the stream of information provided to hospitals, the medical community, and their patients.

3. Defendants Deployed “Key Opinion Leaders” to Perpetuate Widespread Acceptance of Opioids for the Treatment of Chronic Pain.

172. It was Defendants’ mission to change the definition of “addiction.” Prominent doctors—paid by Defendants—were some of the most prolific spokespeople in the continuous and ongoing pro-opioid marketing campaigns described in this Petition. Defendants used these prominent doctors by funding, assisting and encouraging them to promote widespread opioid use for the treatment of chronic conditions.

173. Defendants employed Key Opinion Leaders (KOLs) to promote and lend legitimacy to

⁹⁴ *Pain: Opioid Therapy*, Patient Education Handout, PAINKNOWLEDGE.ORG (May 13, 2013), http://web.archive.org/web/20101007083722/http://painknowledge.org/patiented/pdf/B697_%20Patient%20Handout_FINAL.pdf; see also *Persistent Pain in Older People*, PAINKNOWLEDGE.ORG (Oct. 7, 2010) http://web.archive.org/web/20101007090344/http://painknowledge.org/patiented/pdf/B718_PF_PE_paintreatment---FINAL%20072909.pdf (“Fact: Medicines that are used to treat pain usually do not cause addiction if they are prescribed and taken correctly.”).

⁹⁵ *OPANA® ER oxymorphone hydrochloride tablet, extended release*, ENDO PHARMACEUTICALS, INC. (Oct. 12, 2013), http://web.archive.org/web/20131012133700/http://endo.com/File%20Library/Products/Prescribing%20Information/OpanaER_Biconcave__prescribing_information-html.html.

their campaign of misinformation. Defendants identified, recruited, trained, and paid KOLs to publicly endorse opioid use to treat chronic pain. Specifically, KOLs perpetuated false statements about:

- (a) the safety of opioids for long-term use or chronic, noncancer-related use;
- (b) the effectiveness of opioid drugs in providing pain relief and increased functioning;
- (c) the risk of addiction, overdose, and death associated with opioid use;
- (d) the prevalence of untreated or undertreated pain in the U.S.;
- (e) the efficacy of so-called “abuse-deterrent” reformulations of oxycodone and hydrocodone;
- (f) the underlying causes of opioid-related overdose deaths;
- (g) the appropriateness of opioids for the treatment of noncancer pain in patients with a known history of opioid addiction; and
- (h) the safety of near-limitless dosage escalations.

174. Because of their respected positions in the industry and the funding provided them by Manufacturer and Distributor Defendants, KOLs were in an advantageous position to convince other physicians, hospitals, and researchers to believe false and misleading statements about prescription opioids.

175. Manufacturer and Distributor Defendants paid KOLs to deliver continuing medical education (CME) content, give talks to specialists and other important physician groups, make presentations at workshops and conferences, and even give training sessions for their physician peers. Support from Manufacturer and Distributor Defendants helped KOLs become respected industry experts. As they rose to prominence, KOLs touted the benefits of opioids to treat chronic pain and advanced Defendants’ collective pro-opioid agenda. KOL’s professional reputations became dependent on continuing to promote a pro-opioid message, even in activities that were not directly funded by Manufacturer and Distributor Defendants.

176. KOLs wrote, consulted on, edited, and lent their names to books and articles on opioids.

They also gave speeches and CMEs supportive of chronic opioid therapy. Manufacturer and Distributor Defendants created opportunities for KOLs to participate in research studies, sponsoring and funding numerous studies that promoted opioid use in a more expansive patient population.

177. KOLs also served on committees that developed treatment guidelines strongly encouraging the use of opioids to treat chronic pain and on the boards of pro-opioid advocacy groups and professional societies that produced and presented CMEs. Manufacturer and Distributor Defendants directed and exerted control over these activities through KOLs.

178. At all relevant times, Defendants knew that doctors rely heavily on their peers for guidance and that doctors are less likely to challenge opinions or advice if given by a medical peer. The recruitment and use of KOLs provided the false appearance of unbiased and reliable support for chronic opioid therapy to deceive hospitals and physicians.

179. Defendants routinely utilized many of the same KOLs, including Dr. Russell Portenoy, Dr. Lynn Webster, Dr. Perry Fine, and Dr. Scott Fishman. These physicians received massive funding from pharmaceutical companies to give legitimacy to the idea that chronic use of opioids was safe. Highly influential in their field, these doctors were an integral part of Defendants' unbranded marketing campaign.

180. KOLs are readily distinguishable from other physicians who prescribe opioids because KOLs knew or should have known that the research, data, and opinions they disseminated to the public and to the medical community regarding the risks of opioid use were misleading or false. Further, KOLs were generously compensated for their marketing efforts by Manufacturer and Distributor Defendants in a concerted action to sell more opioid drugs to as many hospitals and doctors as possible.

181. At all relevant times, Defendants knew that doctors rely heavily on their peers for guidance and that doctors are less likely to challenge opinions or advice if given by a medical peer. The recruitment

and use of KOLs provided the false appearance of unbiased and reliable support for chronic opioid therapy.

Dr. Russell Portenoy

182. Dr. Russell Portenoy, former Chairman of the Department of Pain Medicine and Palliative Care at Beth Israel Medical Center in New York is one example of a KOL who Defendants identified and promoted to further their marketing campaign. While advocating for chronic opioid therapy, Dr. Portenoy received research support, consulting fees, and honoraria from Endo, Teva, Mallinckrodt, and J&J, among others.⁹⁶

183. Dr. Portenoy was instrumental to Defendants in opening the door for the regular use of opioids to treat chronic pain. He served on the American Pain Society (“APS”) and American Academy of Pain Medicine (“AAPM”) Guidelines Committees, which endorsed the use of opioids to treat chronic pain, first in 1997 and again in 2009. He was also a member of the board of the American Pain Foundation (“APF”), an advocacy organization almost entirely funded by Defendants.

184. Dr. Portenoy was one of the first physicians to actively promote the false assertion that fewer than 1 percent of opioid users became addicted. Dr. Portenoy often cited a poorly supported 1980 *New England Journal of Medicine* (“NEJM”) letter-to-the-editor, the entirety of which is shown below:

⁹⁶ Catan, Thomas, et al., *A Pain-Drug Champion Has Second Thoughts*, WALL STREET J., Dec. 17, 2012 <https://www.wsj.com/articles/SB10001424127887324478304578173342657044604>.

Graphic 6. Addiction Rare in Patients Treated with Narcotics.⁹⁷

**ADDICTION RARE IN PATIENTS TREATED
WITH NARCOTICS**

To the Editor: Recently, we examined our current files to determine the incidence of narcotic addiction in 39,946 hospitalized medical patients¹ who were monitored consecutively. Although there were 11,882 patients who received at least one narcotic preparation, there were only four cases of reasonably well documented addiction in patients who had no history of addiction. The addiction was considered major in only one instance. The drugs implicated were meperidine in two patients,² Percodan in one, and hydromorphone in one. We conclude that despite widespread use of narcotic drugs in hospitals, the development of addiction is rare in medical patients with no history of addiction.

JANE PORTER
HERSHEL JICK, M.D.
Boston Collaborative Drug
Surveillance Program

Waltham, MA 02154 Boston University Medical Center

1. Jick H, Miettinen OS, Shapiro S, Lewis GP, Siskind Y, Slone D. Comprehensive drug surveillance. *JAMA*. 1970; 213:1455-60.
2. Miller RR, Jick H. Clinical effects of meperidine in hospitalized medical patients. *J Clin Pharmacol*. 1978; 18:180-8.

185. The study summarized in the above 100-word letter involved the analysis of a database of hospitalized patients who were given as little as a single small dose of opioids in a controlled setting for a short period of time to ease acute pain. Although the study had nothing to do with prescribing opioids for the treatment of chronic, non-cancer pain, it was cited over 608 times in the next 20 years by KOLs, including Dr. Portenoy and others, to provide support for Defendants’ message that that untreated pain was an “epidemic” and that opioids must be liberally prescribed.

186. The authors of the 1980 NEJM study have stated that their findings were grossly misused: “I’m essentially mortified that that letter to the editor was used as an excuse to do what these drug companies did.”⁹⁸ But the damage had been done. These ideas quickly reached mainstream medicine. As planned and intended, opioid prescriptions for common ailments like back pain, arthritis and headaches surged.

⁹⁷ Porter, Jane and Hershel Jick, *Addiction Rare in Patients Treated With Narcotics*, 302(2) NEW ENG. J. MED. 123 (1980).

⁹⁸ Zhang, Sarah, *The One-Paragraph Letter from 1980 That Fueled the Opioid Crisis*, THE ATLANTIC, Jun. 2, 2017.

187. In 1996, the American Pain Society (APS), of which Dr. Portenoy was also president, infamously endorsed the concept of pain as “the Fifth Vital Sign” that doctors should monitor alongside blood pressure, temperature, heartbeat and breathing.⁹⁹ Dr. Portenoy’s efforts ensured that it would become common practice for healthcare providers such as hospital emergency departments to ask about pain when conducting evaluations.¹⁰⁰

188. From this, the idea took hold that America was needlessly undertreating pain. Dr. Portenoy later admitted that the claim was not based on sound scientific evidence. “I gave innumerable lectures in the late 1980s and ‘90s about addiction that weren’t true,” Dr. Portenoy said in a 2010 videotaped interview with a fellow doctor.¹⁰¹

189. Defendants funded and supported Dr. Portenoy to author numerous medical journal articles that touted the benefits of “abuse-deterrent” reformulated oxycodone for the treatment of chronic noncancer pain.¹⁰² Dr. Portenoy perpetuated Defendants’ unsupported idea that “abuse-deterrent” reformulations of oxycodone and hydrocodone were safer and less addictive.

190. In July of 2017, NEJM published a retraction of the one-paragraph 1980 letter-to-the-editor, noting the “sizable increase” in citation to the study “after the introduction of OxyContin.”¹⁰³ The author observes that the opioid epidemic in America “arose in part because physicians were told that the risk of addiction was low when opioids were prescribed for chronic pain” and that “[a] one-paragraph letter that was published in the *Journal* in 1980 was widely invoked in support of this claim, even though

⁹⁹ *Id.*

¹⁰⁰ U.S. GOV’T ACCOUNTABILITY OFFICE, *supra*.

¹⁰¹ *Id.*

¹⁰² See, e.g., Portenoy, Russell K., et al., *Long-Term Use of Controlled-Release Oxycodone for Noncancer Pain: Results of a 3-Year Registry Study*, 23(4) CLINICAL J. PAIN 287 (2007) (finding that the “most common adverse events [of controlled-release oxycodone] were constipation and nausea, and the incidence of these events declined over time on treatment” and that “[i]nvestigators reported 6 cases (2.6%) of possible drug misuse but no evidence of de novo addiction was observed”).

¹⁰³ Leund, Pamela, et al., *A 1980 Letter on the Risk of Opioid Addiction*, 22 N. ENG. J. MED. 376 (2017).

no evidence was provided by the correspondents.”¹⁰⁴ Importantly, the author concludes:

[W]e found that a five-sentence letter published in the *Journal* in 1980 was heavily and uncritically cited as evidence that addiction was rare with long-term opioid therapy. We believe that this citation pattern contributed to the North American opioid crisis by helping to shape a narrative that allayed prescribers’ concerns about the risk of addiction associated with long-term opioid therapy.¹⁰⁵

Dr. Lynn Webster

191. Another KOL, Dr. Lynn Webster, was the co-founder and Chief Medical Director of Lifetree Clinical Research, a pain clinic in Salt Lake City, Utah. Dr. Webster was President in 2013 and is a current board member of AAPM, a front group that ardently supports chronic opioid therapy. He is a Senior Editor of *Pain Medicine*, the same journal that published special advertising supplements touting Endo’s Opana® ER. Dr. Webster authored numerous CMEs sponsored by Endo while he was receiving significant funding from Defendants.

192. In 2011, Dr. Webster presented a program via webinar titled, “Managing Patients’ Opioid Use: Balancing the Need and the Risk.” Dr. Webster recommended using risk-screening tools, such as urine testing and patient agreements, as a way to prevent “overuse of prescriptions” and “overdose deaths,” which was available to and was, on information and belief, intended to reach hospitals and doctors treating Lubbock County residents.

193. Dr. Webster was also a leading proponent of the concept of “pseudoaddiction,” the notion that addictive behaviors should be seen not as warnings, but as indications of undertreated pain. In Dr. Webster’s description, the only way to differentiate the two was to increase the patient’s dose of opioids. As he and his co-author wrote in a book that is still available on-line, when faced with signs of aberrant behavior, increasing the dose “in most cases . . . should be the clinician’s first response.” Endo distributed

¹⁰⁴ *Id.* (emphasis added).

¹⁰⁵ *Id.*

this book to hospitals and doctors. Years later, Dr. Webster reversed himself, acknowledging that “[pseudoaddiction] obviously became too much of an excuse to give patients more medication.”

Dr. Perry Fine

194. KOL Dr. Perry Fine, a professor of anesthesiology at the University of Utah School of Medicine, has also served as president of the AAPM, a board member for APF, and chair of the National Initiative on Pain Control through APF.¹⁰⁶ Dr. Fine has authored numerous articles on the AAPM’s website. He has served on advisory boards and provided medical legal consulting for Teva and J&J, received research grants from Teva, served as an expert witness for J&J, participated in CMEs for Endo and J&J, and served on speakers’ bureaus for J&J.¹⁰⁷

195. Dr. Fine perpetuated Defendants’ concept of undertreated pain as an epidemic. “Chronic pain is sort of the modern-day leprosy,” he said. “It’s been sort of hidden away. There are a lot of people affected.”¹⁰⁸

196. Dr. Fine authored, edited, and appeared in many Defendant-funded CMEs, including *Path of the Patient, Managing Chronic Pain in Younger Adults at Risk for Abuse*. *Path of the Patient* was targeted at primary care doctors and directed them to manage chronic pain with opioids. In fact, the presentation is devoted entirely to opioid prescribing and presents no other potential treatments for patients known to be at risk for abuse. *Path of the Patient* promotes opioid therapy as the only pain solution, even for common ailments like back pain.

197. From 2009 to 2016, Dr. Fine received several payments from Teva, J&J, Endo, and

¹⁰⁶ Fine, Perry, *Incomplete Financial Disclosures in a Letter on Reducing Opioid Abuse and Diversion*, 306(13) JAMA 1445 (Oct. 5, 2011), <https://jamanetwork.com/journals/jama/article-abstract/1709738>.

¹⁰⁷ *Id.*

¹⁰⁸ Weber, Tracy and Charles Ornstein, *Two Leaders in Pain Treatment Have Long Ties to Drug Industry*, PROPUBLICA (Dec. 23, 2011), <https://www.propublica.org/article/two-leaders-in-pain-treatment-have-long-ties-to-drug-industry>.

Depomed for consulting and speaking services, as well as meals and travel payments.¹⁰⁹ He authored and contributed to a number of medical journal publications that advocated more widespread use of opioids for the treatment of chronic, noncancer pain.¹¹⁰ He also advocated for greater use of opioids in treating chronic pain in the elderly, concluding that “opioid analgesics can greatly improve the quality of life and functional capacities of older patients” and that opioids are “underused in this population.”¹¹¹

Dr. Scott Fishman

198. KOL Dr. Scott Fishman served as president and chair of the board of directors of APF and president of AAPM. He authored Responsible Opioid Prescribing: A Physician’s Guide (2007), which was financed and distributed by Defendants. Dr. Fishman also served as a consultant for Teva, Endo, J&J, and Purdue, received research support from Teva, and received fees for teaching CME courses funded by Teva.

199. Dr. Fishman authored and contributed to several medical journal publications that downplayed the risks of opioids. He argued that patient fears about the safety of opioids were often unjustified and interfered with patient care.¹¹²

¹⁰⁹ See *Dollars for Docs*, PROPUBLICA, <https://projects.propublica.org/d4d-archive/search?utf8=%E2%9C%93&term=perry+fine&state%5Bid%5D=45&company%5Bid%5D=&period%5B%5D=&services%5B%5D=>.

¹¹⁰ See, e.g., Fine, Perry, et al., *Long-Acting Opioids and Short-Acting Opioids: Appropriate Use in Chronic Pain Management*, 10(Supp. 2) PAIN MED. S79 (2009) (“In recent years, opioid therapy for the management of chronic noncancer pain has become more widely accepted following the publication of data demonstrating the efficacy of this class of drugs in a variety of pain conditions, including osteoarthritis, neuropathic pain, and low back pain. . . . [B]oth short-acting and long-acting opioids should be considered in the overall pharmacotherapeutic treatment of patients with chronic noncancer pain.”), https://academic.oup.com/painmedicine/article/10/suppl_2/S79/1837727.

¹¹¹ Fine, Perry, G., *Opioid Analgesic Drugs in Older People*, 17(3) CLINICS GERIATRIC MED. 479 (2001), [https://www.geriatric.theclinics.com/article/S0749-0690\(05\)70081-1/fulltext](https://www.geriatric.theclinics.com/article/S0749-0690(05)70081-1/fulltext).

¹¹² Fishman, Scott, *Opioid Side Effects, Addiction, and Anti-Inflammatory Medications*, 19(1) J. PAIN & PALLIATIVE CARE PHARMACOTHERAPY 51 (2005) (“Patients in pain often fear medications prescribed or recommend [sic] to them by their clinicians. Fear of side effects can contribute greatly to medication non-adherence (noncompliance). Patients often have fears that exceed the potential problems with which their medications are associated.”), https://www.tandfonline.com/doi/pdf/10.1080/J354v19n01_09?redirect=1.

200. Dr. Fishman collaborated with other KOLs, including Dr. Fine and Dr. Portenoy, on a number of pro-opioid “expert” panels. These physician panel groups often advocated against attempts by legislators to impose limits or other controls on opioid prescriptions. For example, in 2009, Dr. Fishman advocated against opioid prescribing guidelines proposed by the Washington State Agency Medical Directors Group that suggested doses above 120-mg oral morphine equivalents per day should rarely be given and only after pain management consultation.¹¹³ In a medical journal article, Dr. Fishman calls the guideline “arbitrary” and states that limiting opioid dosages “could hurt patient care, particularly if this state guideline spurs a national trend.”¹¹⁴

201. In 2011, Dr. Fishman, Dr. Fine and other physicians with financial relationships with Defendants “convened to examine root causes and risk factors for opioid-related poisoning deaths.”¹¹⁵ Conveniently, they concluded that opioid-related deaths were not caused by any misconduct on the part of Defendants but by “physician error,” patient error, unanticipated patient medical issues, and insurance policies that “mandate methadone as first-line therapy.”¹¹⁶ It is important, Dr. Fishman and Fine argued, that efforts to reduce opioid-related deaths “should not reduce access to needed therapies.”¹¹⁷

202. By recruiting trusted physicians to be key opinion leaders, Defendants exploited the faith that society places in doctors to promote good medical care. KOLs were instrumental in Defendants’ efforts to frame opioids as safe for chronic use. KOLs helped produce new pro-opioid clinical practice guidelines and enlist accrediting organizations to endorse Defendants’ pro-opioid agenda.

¹¹³ Fishman, Scott & Lynn R. Webster, *Unintended Harm from Opioid Prescribing Guidelines*, 10(2) PAIN MED. 285 (2009), <https://academic.oup.com/painmedicine/article/10/2/285/1832362>.

¹¹⁴ *Id.*

¹¹⁵ Webster, Lynn, et al., *An Analysis of the Root Causes for Opioid-Related Overdose Deaths in the United States*, 12(Supp. 2) PAIN MED. S26 (2011), https://academic.oup.com/painmedicine/article/12/suppl_2/S26/1917917?searchresult=1.

¹¹⁶ *Id.*

¹¹⁷ *Id.*

4. Defendants Funded and Controlled Industry “Front Groups” to Legitimize their False and Deceptive Messages.

203. With substantial assets and a global network of corporate alliances, pharmaceutical companies coordinated their marketing efforts through “Front Groups” and aggressively lobbied against any legislation that might limit opioid prescribing.

204. Congressional inquiries, investigative reporting, and lawsuits around the country have exposed organizations like the Pain Care Forum (PCF), the American Pain Foundation (APF), the American Pain Society (APS) and the American Academy of Pain Medicine (AAPM) as “Front Groups” for the pharmaceutical industry.¹¹⁸ These front organizations present themselves as legitimate scientific and patient advocacy organizations when in fact they promote false information and are paid for by Defendants to create a vast market for the use of opioids for chronic pain.

205. With funding and direction from drug makers, these groups organized physician conferences, CME seminars, and published patient guides that called pain “the fifth vital sign” and described the under-treatment of pain as an “epidemic.”¹¹⁹ They worked to promote misleading information about the safety of prescription opioids through public relations efforts and grassroots campaigns, and were wildly successful in doing so.

206. Under Defendants’ direction and control, these “Front Groups” generated treatment guidelines, unbranded materials, and programs that favored chronic opioid therapy. They also assisted Defendants by responding to negative articles, by advocating against regulatory changes that would limit prescribing opioids in accordance with the scientific evidence, and by conducting outreach to vulnerable

¹¹⁸ See, e.g., Ornstein, Charles, et al., *American Pain Foundation Shuts Down as Senators Launch Investigation of Prescription Narcotics*, PROPUBLICA, May 8, 2012 <https://www.propublica.org/article/senate-panel-investigates-drug-company-ties-to-pain-groups>.

¹¹⁹ Catan, Thomas, et al., *A Pain-Drug Champion Has Second Thoughts*, WALL ST. J., Dec. 17, 2012 <https://www.wsj.com/articles/SB10001424127887324478304578173342657044604>.

patient populations targeted by Defendants.

207. Front Groups depended on Defendants for funding. Defendants exercised control over programs and materials created by Front Groups by collaborating on, editing, and approving their content and by sponsoring their dissemination. In doing so, Defendants made sure these Front Groups would generate only the messages Defendants wanted to distribute. Even so, the Front Groups held themselves out to hospitals, medical professionals, and the public at large as independent, unbiased patient and physician advocates.

Table 1. Senate Minority Report, Payments to Selected Industry Groups, 2012-2017. ¹²⁰

	J&J	Depomed	Mylan
Academy of Integrative Pain Management	\$128,000	\$43,492	
American Academy of Pain Medicine	\$83,975	\$332,100	
AAPM Foundation		\$304,605	
American Chronic Pain Association	\$50,000	\$54,670	
American Pain Society	\$88,500	\$288,750	\$20,250
American Society of Pain Management Nursing	\$55,178	\$25,500	
The Center for Practical Bioethics	\$18,000		
U.S. Pain Foundation	\$41,500	\$22,000	
	\$465,153	\$1,071,117	\$20,250

208. According to the Associated Press and the Center for Public Integrity, opioid manufacturers, including Defendants, spent more than \$880 million nationwide on lobbying and campaign contributions from 2006 through 2015—more than 200 times what those advocating for stricter opioid policies spent. Defendants utilized many of the same Front Groups, the most prominent of which are described below.

American Pain Foundation (“APF”)

209. The American Pain Foundation (APF) received more than \$10 million in funding from opioid manufacturers from 2007 until it closed its doors in May of 2012. Endo alone provided more than

¹²⁰ *Fueling an Epidemic, Exposing the Financial Ties Between Opioid Manufacturers and Third Party Advocacy Groups*, supra.

half of that funding.

210. In 2009 and 2010, more than 80 percent of APF's operating budget came from pharmaceutical industry sources. By 2011, APF was entirely dependent on funds from Defendants, to avoid using its line of credit. As explained by Dr. Portenoy, one of APF's board members, the lack of funding diversity was a major problem at APF.

211. APF issued education guides for patients, reporters, and policymakers that touted the benefits of opioids for chronic pain and trivialized their risks, particularly the risk of addiction. APF also engaged in a significant multimedia campaign—through radio, television, and the internet—to educate patients about their “right” to pain treatment, namely opioids.

212. In 2012, APF dissolved after Senate investigators began asking about the nonprofit receiving nearly 90 percent of its funding from pharmaceutical companies.¹²¹

213. All of APF's programs and materials were available nationally and were, on information and belief, intended to reach physicians, patients, pharmacy benefits managers, distributors, pharmacies, and consumers in the County.

American Academy of Pain Medicine (“AAPM”)

214. The American Academy of Pain Medicine (AAPM), with the assistance, prompting, involvement, and funding of Defendants, sponsored the publication of opioid prescribing and pain treatment guidelines and continuing medical education programs. AAPM gave Defendants' unbranded marketing messages legitimacy and credibility in the medical community.

215. From 2012 to 2017, AAPM received \$1.2 million in funding from opioid manufacturers, including Defendants. AAPM maintained a corporate relations council whose members were paid \$25,000

¹²¹ Ornstein, Charles, et al., *American Pain Foundation Shuts Down as Senators Launch Investigation of Prescription Narcotics*, PROPUBLICA, May 8, 2012 <https://www.propublica.org/article/senate-panel-investigates-drug-company-ties-to-pain-groups>.

per year on top of other funding to participate. Membership in the corporate relations council allowed drug company executives and marketing staff to meet with AAPM executive committee members in small settings. Defendants, including Endo, Teva, Actavis, and Mallinckrodt, were members of the council and presented deceptive programs to doctors who attended AAPM's annual meetings and events. The conferences sponsored by AAPM heavily emphasized sessions on opioids.

216. AAPM's presidents have included top industry supported KOLs Drs. Lynn Webster, Scott Fishman, Perry Fine, and Russell Portenoy. Dr. Webster was elected president of AAPM while under a criminal investigation. Another past AAPM president, Dr. Scott Fishman, stated that he would place the organization "at the forefront" of teaching that "the risks of addiction are ... small and can be managed."¹²² Past AAPM president, Dr. Perry Fine of Utah, has admitted to serving on the advisory board of Actavis and to serving as a paid consultant to J&J and Mylan.¹²³ Dr. Webster admits that he has served on an advisory board for Mallinckrodt.¹²⁴

217. AAPM understood that it and its industry funders were engaged in a common task. Defendants were able to influence AAPM through both their significant and regular funding and the leadership of pro-opioid KOLs within the organization. AAPM's website quickly became a hub for pro-opioid articles and the latest in "Pain News."

¹²² Interview by Paula Moyer with Scott M. Fishman, M.D., Professor of Anesthesiology and Pain Medicine, Chief of the Division of Pain Medicine, Univ. of Cal., Davis (2005) <http://www.mescape.org/viewarticle/500829>.

¹²³ Fine, Perry and Lynn Webster, *American Academy of Pain Medicine Response to PROP Petition to the FDA that Seeks to Limit Pain Medications for Legitimate Noncancer Pain Sufferers*, PAIN MED (2012).

¹²⁴ *Id.*

Graphic 7. Pain News.¹²⁵

Pain News

2009-10-26 | U.S. News & World Report
Managing Your Pain: How to Use Prescription Drugs Without Becoming Addicted
Michele Braa-Heidner, 47, started taking prescription painkillers in 1995, when she had her wisdom teeth removed. Soon after, she developed a painful spinal condition for which she needed several surgeries and more medications.

2009-12-07 | CNW Group
Opioid Pain Medications Safe and Effective When Used Appropriately
TORONTO, Dec. 7 /CNW/ - A study published in the current issue of the Canadian Medical Association Journal (CMAJ) by Dhalla et al. has reviewed opioid-related deaths in Ontario from 1991 to 2004.

2009-12-05 | Walletpop Blog
Painkiller crisis: Patients needlessly living and dying in pain
Patients in hospices and nursing homes are suffering needlessly because they cannot get pain medicines, medical care professionals say. The issue: A combination of regulatory changes, manufacturing snags and physicians' reluctance to prescribe the drugs in light of a growing number of abuses of opioid painkillers, such as oxycodone and hydrocodone.

2009-11-24 | Beth Israel Deaconess Medical Center
Chronic Pain Is Found to Increase the Risk of Falls in Older Adults
BOSTON Chronic pain is experienced by as many as two out of three older adults. Now, a new study finds that pain may be more hazardous than previously thought, contributing to an increased risk of falls in adults over age 70.

2009-11-18 | PR Newswire
Breaking the News, or Fueling the Epidemic? News Coverage of Opioid-Related Deaths Often Precede an Increase in Deaths, Study Finds
BOSTON, Nov. 18 /PRNewswire-USNewswire/ – Increases in deaths from opioid drugs such as OxyContin may be linked to the volume of coverage such deaths receive in the news, according to a study from Children's Hospital Boston and the University of North Carolina (UNC), Chapel Hill.

218. In 1997, AAPM and the American Pain Society (APS) jointly issued a consensus statement,

¹²⁵ *The Physician's Voice in Pain Medicine*, THE AMERICAN ACADEMY OF PAIN MEDICINE, <https://web.archive.org/web/20100209004654/http://www.painmed.org:80/>.

The Use of Opioids for the Treatment of Chronic Pain, which endorsed opioids to treat chronic pain and claimed there was a low risk that patients would become addicted to opioids.¹²⁶ Dr. Portenoy was the sole consultant. The consensus statement remained on AAPM’s website until 2011 and was taken down from AAPM’s website only after a physician complained.

219. AAPM and APS issued their own guidelines in 2009 (“AAPM/APS Guidelines”) and continued to recommend using opioids to treat chronic pain. Fourteen of the twenty-one panel members who drafted the Guidelines (including KOLs Dr. Portenoy and Dr. Fine) received financial support from J&J and Endo. Despite limited or no supporting evidence, the AAPM/APS Guidelines promote opioids as “safe and effective” for treating chronic pain and conclude that the risk of addiction is manageable for patients regardless of past abuse histories.

220. The AAPM/APS Guidelines were a particularly effective channel of deception and influenced not only treating physicians, but also the body of scientific evidence on opioids. The AAPM/APS Guidelines have been cited hundreds of times in academic literature. The Guidelines were disseminated in and around Lubbock County during the relevant time period, are still available on-line, and were reprinted in the *Journal of Pain*.

5. Defendants Infiltrated Accrediting Institutions to Create a New Standard of Care for the Treatment of Pain and Prescribing of Opioid Drugs.

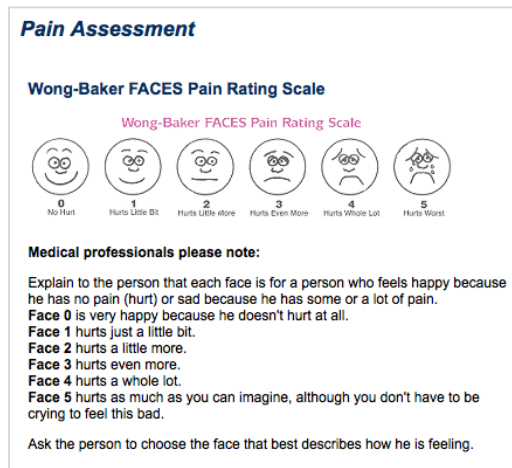
221. The laundry list of underhanded tactics utilized by industry Front Groups is extensive and continues to grow. Defendants utilized Front Groups and recruited physicians to promote widespread opioid use by changing opioid prescribing guidelines and how doctors treat pain. In doing so, Defendants

¹²⁶ *The Use of Opioids for the Treatment of Chronic Pain, A Consensus Statement from the American Academy of Pain Medicine and the American Pain Society*, 6(1) J. PAIN 77 (1997), [https://www.jpain.org/article/S1082-3174\(97\)80022-0/pdf](https://www.jpain.org/article/S1082-3174(97)80022-0/pdf).

successfully created a culture of eliminating pain at all costs.

222. In 2001, the Joint Commission, which accredits U.S. hospitals, issued new standards telling hospitals to regularly ask patients about pain and to make treating it a priority.¹²⁷ The Joint Commission’s standards made hospitals responsible for pain control, and highlighted the need to conduct pain assessments and use quantitative measures of pain consistent with the Defendants’ position. The now-familiar pain scale—promoted by Defendants—was introduced in many hospitals, with patients being asked to rate their pain from 1 to 10 and circle a smiling or frowning face.¹²⁸

Graphic 8. Pain Assessment Scale.¹²⁹



223. Hospitals in Lubbock County were expected to incorporate and utilize these new standards and prioritize the treatment of pain. If hospitals failed to do so, they ran the risk of losing their Joint Commission accreditation.

224. In 2004, the Federation of State Medical Boards (FSMB) modified its opioid prescribing

¹²⁷ Baker, David W., *The Joint Commission’s Pain Standards: Origins and Evolution*, THE JOINT COMMISSION (May 5, 2017), https://www.jointcommission.org/assets/1/6/Pain_Std_History_Web_Version_05122017.pdf.

¹²⁸ *Pain Assessment*, PARTNERS AGAINST PAIN, <https://web.archive.org/web/20070107131655/http://www.partnersagainstpain.com:80/index-mp.aspx?sid=3&aid=7693>.

¹²⁹ *Id.*

guidelines to make physicians who under-treat pain subject to disciplinary action by state medical boards—that policy was drafted by several members of the pharmaceutical industry.¹³⁰

225. Additionally, Defendants undertook to assure prescribing physicians that they would not face criminal liability or administrative sanctioning for over-prescribing opioid medications.¹³¹

226. In 2005, AAPM, APS, and the American Society of Addiction Medicine (ASAM) created and officially adopted a consensus document, *Public Policy Statement on the Rights and Responsibilities of Health Care Professionals in the Use of Opioids for the Treatment of Pain*. The document was published by the FSMB and was authored and funded by pharmaceutical companies, including Endo and others, with proceeds going to the FSMB.¹³²

227. Defendants continue to spend far more than any other industry to influence politicians. In 2016 alone, the pharmaceutical industry—which has about two lobbyists for every member of Congress—spent \$152 million on influencing legislation. The pharmaceutical industry also contributed more than \$20 million directly to political campaigns in 2016. Meanwhile, opioid sales reached \$9.6 billion in 2016.

228. Defendants employed and continue to employ unbranded marketing plans, strategies, and messages in and around Lubbock County, and have directed them at Lubbock County physicians and residents. These sustained and ongoing marketing efforts have naturally and predictably resulted in unnecessary and unwanted opioid addiction, abuse, diversion, and death in Lubbock County and surrounding communities. As a direct and foreseeable consequence of Defendants' conduct, Lubbock County has suffered tremendous injury and damages.

¹³⁰ Catan, *supra*.

¹³¹ See, e.g., Goldenbaum, Donald M., et al., *Physicians Charged with Opioid Analgesic-Prescribing Offenses*, 9(6) PAIN MED. 737 (2008) (A physician panel, which included Dr. Fishman, issued a report concluding that “[c]riminal or administrative charges and sanctions for prescribing opioid analgesics are rare. In addition, there appears to be little objective basis for concern that pain specialists have been ‘singled out’ for prosecution or administrative sanctioning for such offenses.”), <https://academic.oup.com/painmedicine/article/9/6/737/1909323>.

¹³² *Id.*

6. Defendants Targeted Vulnerable Patient Populations.

229. As part of their deceptive marketing scheme, Defendants identified and targeted susceptible prescribers and vulnerable patient populations in the U.S. and in and around Lubbock County.

230. Defendants focused their deceptive marketing on primary care doctors, who were more likely to treat chronic pain patients and prescribe opioids but were less likely to be educated about treating pain and the risks and benefits of opioids.

231. Under the guise of addressing “legitimate cause of undertreated pain,” Defendants tailored opioid marketing campaigns to affect children and the elderly. Defendants made significant efforts to promote more opioid prescribing for “untreated or undertreated pain in children, older patients, and in all other vulnerable patient populations.”¹³³

232. Defendants exploited the elderly population and offered opioids as the solution to myriad ailments associated with aging. For example, Defendants directed their false marketing messages to elderly patients through Arthritis Foundation literature, who published Defendants’ *Guide to Pain Management* in 2003.¹³⁴ Existing scientific evidence shows that elderly patients taking opioids suffer from elevated fall and fracture risks, greater risk of hospitalization, and increased vulnerability to adverse drug effects and interactions.

233. Defendants’ strategy of exploiting vulnerable patient populations for their own gain caused considerable injury to Lubbock County.

¹³³ Fishman, Scott M., *Responsible Opioid Prescribing, A Physician’s Guide*, FSMB Foundation (2009), at 8.

¹³⁴ Bernstein, Susan, *The Arthritis Foundation’s Guide to Pain Management*, ARTHRITIS FOUNDATION (2003).

E. Defendants Misrepresented the Safety and Effectiveness of Opioid Drugs

1. Defendants Repeatedly Misrepresented the Risks, Benefits and Superiority of Prescription Opioids for Chronic Pain.

234. Defendants engaged in false and misleading conduct which grossly and intentionally misrepresented the risks, benefits, and superiority of opioids.

235. Defendants targeted the medical community and the public with false information and convinced them that opioids were non-addictive and safe for long-term use for the treatment of noncancer-related pain at high dosages.

236. Defendants successfully convinced doctors and patients that opioids are *not* addictive drugs, that opioids are *safe* for long-term use, and that the compassionate treatment of pain *requires* opioids.

237. In so doing, Defendants knowingly and purposefully made claims about the risks and benefits of long-term opioid use that were not supported by, or were contrary to, the scientific evidence.

238. Despite conflicting evidence generated by Defendants' own research studies, a growing body of scientific and medical literature, and findings from the FDA and the CDC, Defendants have not corrected their claims about opioids and continue to spread them today.

239. There is overwhelming evidence that non-opioid pain relievers are just as (if not more) effective than opioids for chronic noncancer pain. In March of 2018, the *Journal of the American Medical Association* (JAMA) published the results of its 12-month investigation into whether over-the-counter drugs like acetaminophen, ibuprofen and other nonsteroidal anti-inflammatory drugs (NSAIDs) are better than opioids at treating chronic pain in the back, knees or hips.¹³⁵ According to the study, opioids are no

¹³⁵ Krebs, Erin, et al., *Effect of Opioid vs Nonopioid Medications on Pain-Related Function in Patients with Chronic Back Pain or Hip or Knee Osteoarthritis Pain*, 319(9) JAMA 872-882 (2018).

better than NSAIDs in treating chronic noncancer pain and the results of the study “do not support initiation of opioid therapy for moderate to severe chronic back pain or hip or knee osteoarthritis pain.”¹³⁶ It is only recently that the public has become aware of what Defendants have known for decades: the extra risk of death and addiction that comes with opioids does not come with any extra benefit.

2. Defendants Downplayed and Trivialized the Risks of Long-Term Opioid Use.

240. To convince doctors, insurance groups, the County, and its residents that opioids are safe, Defendants downplayed, obscured, or trivialized the risks of long-term opioid use, particularly the risk of addiction through a series of misrepresentations that Defendants knew to be untrue. These misrepresentations—which are described below—reinforced each other and created the dangerously misleading impression that:

- (a) Starting patients on opioids was low risk because most patients would not become addicted and because those who were at the greatest risk of addiction could be readily identified and managed;
- (b) Patients who displayed signs of addiction probably were not addicted and, in any event, could easily be weaned from the drugs;
- (c) Use of higher opioid doses, which many patients need to sustain pain relief as they develop tolerance to the drugs, do not pose special risks; and
- (d) Abuse-deterrent opioids both prevent overdose and are inherently less addictive.

241. Defendants have not only failed to correct these misrepresentations, but upon information and belief, continue to make them today, including to Lubbock County physicians and residents.

242. Defendants falsely claimed the risk of addiction was low and unlikely to develop when opioids are prescribed, as opposed to obtained illicitly, and did not publicize the greater risk of addiction with prolonged use of opioids.

¹³⁶ *Id.*

Teva

243. Teva sponsored a 2003 CME presentation titled *Pharmacologic Management of Breakthrough or Incident Pain* which aggressively presented the idea that pain was an undertreated condition and pushed back against the stigmatization of opioids also known as “opioidphobia.” Through this CME, Teva taught:

Chronic pain is often undertreated, particularly in the noncancer patient population . . . the continued stigmatization of opioids and their prescription, coupled with often unfounded and self-imposed physician fear of dealing with the highly regulated distribution system for opioid analgesics, remains a barrier to effective pain management and must be addressed. Clinicians intimately involved with the treatment of patients with chronic pain recognize that the majority of suffering patients lack interest in substance abuse. In fact, patient fears of developing substance abuse behaviors such as addiction often lead to undertreatment of pain. The concern about patients with chronic pain become addicted to opioids during long term opioid therapy may stem from confusion between physical dependence (tolerance) and psychological dependence (addiction) that manifests as drug abuse.¹³⁷

244. Teva and others funded the American Pain Foundation’s publication *Treatment Options: A Guide for People Living with Pain* (2007) (“*Treatment Options*”), which explained that physical dependence on opioids is normal and cavalierly equated the physical dependence risk of opioids to caffeine.¹³⁸ *Treatment Options* also instructed that addiction is limited to extreme cases of unauthorized dose escalations, obtaining duplicative opioid prescriptions from multiple sources, or theft.¹³⁹ The publication romantically portrayed opioids as providing patients “a quality of life we deserve” and trivialized the risk of abuse by stating opioid agreements can “ensure that you take the opioid as prescribed.” Moreover, while stating that the risk of NSAIDs abuse increases if “taken for more than a

¹³⁷ Brennan, Michael J., et al., *Pharmacologic Management of Breakthrough or Incident Pain*, MEDSCAPE, <http://www.medscape.org/viewarticle/449803>.

¹³⁸ *Treatment Options: A Guide for People Living with Pain*, 14 AMERICAN PAIN FOUNDATION (2007), <https://ce4less.com/Tests/Materials/E019Materials.pdf>.

¹³⁹ *Id.* at 15.

period of months,” the *Treatment Options* omitted the fact that the same is true of opioids. In addition, the publication incorrectly attributed between 10,000 to 20,000 deaths annually to NSAID overdose, when in reality the number is much lower.¹⁴⁰

245. Teva also sponsored *Optimizing Opioid Treatment for Breakthrough Pain*, a CME written by KOL Dr. Lynn Webster, which falsely misrepresents the benefits of opioid therapy. In this CME Teva’s Actiq and Fentora—when taken in conjunction with a regular opioid therapy regime—were represented to improve patient’s quality of life by allowing them to participate in more activities like they did before the onset of their chronic pain.

246. Teva, like all Defendants, repeatedly used deceptive marketing messages to trivialize the risk posed by opioids. This was the first step in pushing back against “opioidphobia” and reshaping the culture around opioid use.

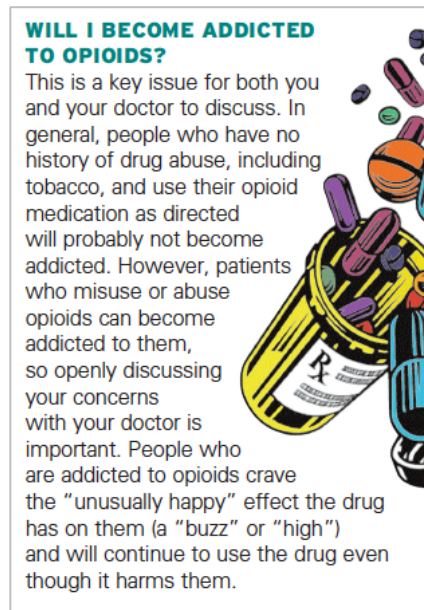
Endo

247. Endo downplayed the risks presented by opioids in its marketing material. Endo’s former website www.painknowledge.org claimed that “[p]eople who have no history of drug abuse, including tobacco, and use their opioid medication as directed will probably not become addicted.”¹⁴¹

¹⁴⁰ Tarone, Robert E., et al., *Nonselective Nonaspirin Nonsteroidal Anti-Inflammatory Drugs and Gastrointestinal Bleeding: Relative and Absolute Risk Estimates from Recent Epidemiologic Studies*, 11 Am. J. of Therapeutics 17-25 (2004), <https://www.ncbi.nlm.nih.gov/pubmed/14704592>.

¹⁴¹ *Pain: Opioid Facts*, Patient Education Handout, PAINKNOWLEDGE.ORG (Jan. 12, 2012), [http://web.archive.org/web/20120112051109/http://www.painknowledge.org/patiented/pdf/Patient Education b380_b385 pf opiod.pdf](http://web.archive.org/web/20120112051109/http://www.painknowledge.org/patiented/pdf/Patient%20Education%20b380_b385%20pf%20opiod.pdf) (“In general, people who have no history of drug abuse, including tobacco, and use their opioid medication as directed will probably not become addicted.”).

Graphic 9. Pain Patient Handouts and Patient Education. ¹⁴²



248. Endo distributed a patient pamphlet, *Living with Someone with Chronic Pain*, which stated that “[m]ost health care providers who treat people with pain agree that most people do not develop an addiction problem.”¹⁴³ A similar statement appeared on the Endo website www.opana.com.¹⁴⁴

249. To further its agenda, Endo continued its push to trivialize the known risks of long-term opioid abuse by sponsoring a 2007 article, the target audience being prescribing doctors and their staff. *Case Challenges in Pain Management: Opioid Therapy for Chronic Pain*,¹⁴⁵ published in Pain Medicine News, asserts:

Opioids represent a highly effective but controversial and often misunderstood class of analgesic medications for controlling both chronic and acute pain. The phenomenon of

¹⁴² *Id.*

¹⁴³ *Living with Someone with Chronic Pain: A Caregiver’s Guide*, ENDO PHARMACEUTICALS, INC. (Jan. 19, 2010), http://web.archive.org/web/20100119231927/http://www.opana.com:80/pdf/caregiver_eng.pdf.

¹⁴⁴ *About Opioids*, OPANA® ER, ENDO PHARMACEUTICALS, INC. (Oct. 8, 2014) <http://web.archive.org/web/20141008052725/http://www.opana.com:80/patient/about-opioids/about-opioids.aspx>. (“Most doctors who treat patients with pain agree that patients treated with prolonged opioid medicines usually do not become addicted.”)

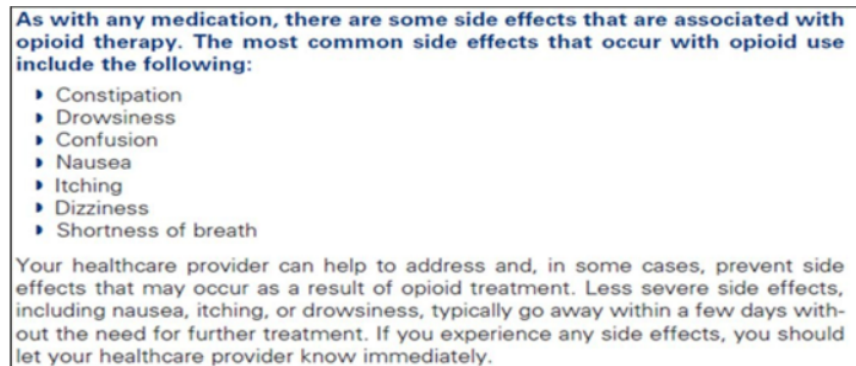
¹⁴⁵ Argoff, Charles E., *Case Challenges in Pain Management: Opioid Therapy for Chronic Pain*, Pain Med. News, http://www.painmedicinews.com/download/BtoB_Opana_WM.pdf.

tolerance to opioids – the gradual waning of relief at a given dose – and fears of abuse, diversion, and misuse of these medications by patients have led many clinicians to be wary of prescribing these drugs, and/or to restrict dosages to levels that may be insufficient to provide meaningful relief.¹⁴⁶

250. To relieve doctors’ and physicians’ concerns with prescribing opioids, Endo attempted to inflate the risk of NSAIDs. *Case Challenges in Pain Management: Opioid Therapy for Chronic Pain* included an example where the patient was hospitalized for extreme upper gastrointestinal bleeding as a result of heavy NSAID use. However, the article omits details concerning the serious side effects associated with opioids. In this way, Endo falsely portrayed opioids as the lesser of two evils when compared to other drug alternatives.

251. In 2009, Endo targeted Lubbock County directly by funding *Pain: Opioid Therapy* and posting it to its affiliate website www.painknowledge.org. Endo’s publication omitted addiction from the “common risks” of opioids, as shown below:

Graphic 10. Pain: Opioid Therapy.



252. Additionally, Endo, acting with other drug manufactures, sponsored a CME titled *Overview of Management Options* which taught that NSAIDs and other drugs were unsafe at high doses

¹⁴⁶ *Id.*

but misleadingly left opioids off this list. This CME was repeatedly published by the American Medical Association.¹⁴⁷

J&J

253. J&J sponsored a patient education guide called *Finding Relief: Pain Management for Older Adults* (2009).¹⁴⁸ The guide described opioid addiction as a “myth” and stated “[m]any studies show that opioids are rarely addictive, when used properly for the management of chronic pain.”¹⁴⁹

Graphic 11. Finding Relief, Pain Management for Older Adults.¹⁵⁰



254. J&J’s website www.prescriberesponsibly.com states that concerns about opioid addiction are “overestimated.”

255. Defendants funded and “made possible” APF’s *Policymaker’s Guide to Understanding Pain & Its Management*, which states that it is a “myth” that children can easily become addicted to pain medications and that “less than 1 percent of children treated with opioids become addicted.”¹⁵¹

¹⁴⁷ Reapproved and republished in (1) 2003, (2) 2007, (2) 2010, and (4) 2013.

¹⁴⁸ *Finding Relief: Pain Management for Older Adults*, PRICARA®, DIVISION OF ORTHO-McNEIL-JANSSEN PHARMACEUTICALS, INC. (2009) http://web.archive.org/web/20091210233932/http://www.painmed.org:80/pdf/pain_mgmt_older.pdf.

¹⁴⁹ *Id.* at p. 17.

¹⁵⁰ *Id.*

¹⁵¹ *A Policymaker’s Guide to Understanding Pain & Its Management*, AM. PAIN FOUND. (Oct. 2011), <https://www.documentcloud.org/documents/277603-afp-policymakers-guide>.

Graphic 12. Policymaker's Guide to Understanding Pain & its Management. ¹⁵²

MYTH:	Children can easily become addicted to pain medications.
TRUTH:	Less than 1 percent of children treated with opioids become addicted. ⁹

Mallinckrodt

256. Mallinckrodt promoted its branded opioids Exalgo® and Xartemis® XR in a campaign that frequently trivialized the risk of addiction. Mallinckrodt did so through its website and sales force, as well as through unbranded communications distributed through the “C.A.R.E.S. (Collaborating and Acting Responsibly to Ensure Safety) Alliance.”

257. Mallinckrodt published and promoted the book Defeat Chronic Pain Now! through the C.A.R.E.S. Alliance. The publication, which is marketed at www.defeatchronicpainnow.com, teaches patients that “[o]nly rarely does opioid medication cause a true addiction.”¹⁵³

258. Furthermore, the publication takes the position that the issue of opioid tolerance is “overblown” and that “[o]nly a minority of chronic pain patients who are taking long-term opioids develop tolerance.”¹⁵⁴ Speaking to a patients concern regarding addiction, the publication teaches that “[i]t is very uncommon for a person with chronic pain to become ‘addicted’ to narcotics IF (1) he doesn’t have a prior history of any addiction and (2) he only takes the medication to treat pain.”¹⁵⁵

Actavis

259. Actavis manufactures, markets, promotes, sells, and distributes the branded drugs Kadian® (morphine sulfate extended-release) and Norco® (hydrocodone bitartrate and acetaminophen).

260. Through its “Kadian Learning System” doctors could educate themselves further on

¹⁵² *Id.* at p. 40.

¹⁵³ CHARLES E. ARGOFF & BRADLEY S. GALER, DEFEAT CHRONIC PAIN NOW! (2010).

¹⁵⁴ *Id.*

¹⁵⁵ *Id.*

Kadian’s customized pain control. Actavis claimed that while it is possible to become addicted to morphine-based drugs like Kadian it is “less likely” to happen in those who “have never had an addiction problem.” The material goes on to explain that a need for a “dose adjustment” is the result of tolerance and not addiction.

261. According to 2010 sales training documents, Actavis trained its sales force to instruct prescribers that “most chronic benign pain patients do have markedly improved ability to function when maintained on chronic opioid therapy.”

262. These documents also indicated that Actavis trained its sales force to push the idea that increasing and restoring function is an expected outcome of chronic Kadian therapy, including physical, social, vocational, and recreational functions.

263. All of the foregoing materials and messages were disseminated into Lubbock County or otherwise made available to residents and physicians, with the intent that such be relied upon as truthful statements.

264. Many of Defendants’ branded and unbranded materials instruct patients to discuss opioids with their prescribing physicians, but Defendants made it difficult, if not impossible, for prescribing physicians to get reliable, unbiased information about opioids.

265. On information and belief, in their communications and direct interactions with physicians in and around Lubbock County, sales representatives for Teva, J&J, Endo, AbbVie, Depomed, Actavis, Mallinckrodt, Mylan, and Mission Pharmacal minimized or misrepresented the risk of addiction, misrepresented the abuse potential of purportedly abuse-deterrent formulations, and routinely failed to correct their misrepresentations when new, conflicting information became available.

266. Defendants’ claims contradict scientific evidence. As noted in the 2016 CDC Guideline,

there is “extensive evidence” of the “possible harms of opioids (including opioid use disorder).”¹⁵⁶

267. According to the FDA, because of the risks associated with long-term opioid use, including “the serious risk of addiction, abuse, misuse, overdose, and death,”¹⁵⁷ opioids should be “reserved for pain severe enough to require opioid treatment and for which alternative treatment options (e.g., non-opioid analgesics or opioid combination products, as appropriate) are inadequate or not tolerated.”¹⁵⁸ The FDA discussed the risks related to opioid use and stated that instant release (“IR”) opioids are associated with “persistent abuse, addiction, overdose mortality, and risk of Nows [neonatal opioid withdrawal syndrome, now also referred to as NAS].”¹⁵⁹

268. Defendants’ own drug labels caution that opioids “expose[] patients and other users to the risks of opioid addiction, abuse, and misuse, which can lead to overdose and death”¹⁶⁰ and that addiction “can occur in patients appropriately prescribed”¹⁶¹ opioids. These notices are severely undermined and diminished by Defendants’ assurances that opioids are appropriate and safe for chronic use.

3. Defendants Promoted the Term “Pseudoaddiction” and Pushed Prescribers to Treat Addiction with More Opioids.

269. Defendants falsely claimed that the signs of opioid addiction were actually signs of untreated pain, and they described this condition as “pseudoaddiction.” To keep doctors prescribing their products, Defendants told physicians to treat this “pseudoaddiction” with more opioids. Each Defendant perpetuated this fake affliction through a variety of means.

¹⁵⁶ CDC Guidelines for Prescribing Opioids for Chronic Pain – United States 2016, Centers for Disease Control and Prevention (Mar. 18, 2016).

¹⁵⁷ *Id.*

¹⁵⁸ *Id.*

¹⁵⁹ FDA Announcement of Enhanced Warnings for Immediate-Release Opioid Pain Medications Related to Risks of Misuse, Abuse, Addiction, Overdose and Death, FDA (Mar. 22, 2016).

¹⁶⁰ *See, e.g.*, OxyContin label and insert at OxyContin.com.

¹⁶¹ *Id.*

Teva

270. Teva and Endo sponsored the Federation of State Medical Boards' *Responsible Opioid Prescribing* (2007)¹⁶² which attempted to educate doctors on the differences between genuinely addicted patients and patients with "pseudoaddiction."

271. *Responsible Opioid Prescribing*, written by KOL Dr. Scott Fishman, misleadingly taught the following behaviors were a sign of "pseudoaddiction:"

- a. requesting drugs by name;
- b. exhibiting demanding or manipulative behavior when seeking drugs;
- c. seeing more than one doctor to obtain opioids; and
- d. hoarding opioids.

Endo

272. Endo's 2009 National Initiative on Pain Control CME program, *Chronic Opioid Therapy: Understanding Risk While Maximizing Analgesia*, characterized a patient's aberrant behavior as untreated pain.

273. Endo publicly promoted the concept of "pseudoaddiction" as part of its education for opioids. Endo's website www.painknowledge.org defined "pseudoaddiction" in its "Pain Glossary."

Graphic 13. Pain Glossary, "Pseudoaddiction."¹⁶³

Pseudoaddiction
Behaviors that appear to indicate addiction but actually reflect undertreated pain.

274. Internal sales documents reveal that Endo trained its sales force to promote the concept of "pseudoaddiction." An Endo training module taught its reps that addiction and "pseudoaddiction" were

¹⁶² The 2012 edition continues to teach that "pseudoaddiction" is real.

¹⁶³ *Glossary*, PAINKNOWLEDGE.ORG, http://web.archive.org/web/20070204051754/http://www.painknowledge.org:80/painresources/pain_glossary.aspx#P.

commonly confused but that the “physician can differentiate addiction from pseudoaddiction by speaking to the patient about his/her pain and increasing the patient’s opioid dose to increase pain relief.”

275. In selecting which CME’s to fund, Endo explained that the “differentiation among states of physical dependence, tolerance, pseudoaddiction, and addiction” were key factors in its consideration. Notably, Endo sponsored *Chronic Opioid Therapy: Understanding Risk While Maximizing Analgesia*, a 2009 National Initiative on Pain Control (“NIPC”) CME program, which discussed the topic of “pseudoaddiction.”

276. Endo only agreed to stop promoting “pseudoaddiction” after the New York Attorney General found that “the pseudoaddiction concept has never been empirically validated and in fact has been abandoned” and acknowledged that “Endo’s Vice President for Pharmacovigilance and Risk Management testified to [the New York Attorney General] that he was not aware of any research validating the ‘pseudoaddiction’ concept.”¹⁶⁴

J&J

277. J&J also ran a website, www.Prescriberresponsibly.com, which claimed that concerns about opioid addiction are “overestimated,” and described “pseudoaddiction” as “a syndrome that causes patients to seek additional medications due to inadequate pharmacotherapy being prescribed” and advised that “[t]ypically, when the pain is treated appropriately the inappropriate behavior ceases.”¹⁶⁵

278. In addition, J&J sponsored, funded, and provided content for its *Let’s Talk Pain* website, which stated in part: “Pseudoaddiction . . . refers to patient behaviors that may occur when pain is under-

¹⁶⁴ Attorney General of the State of New York, *In the Matter of Endo Health Solutions Inc. & Endo Pharmaceuticals Inc.*, Assurance No.:15-228, Assurance of Discontinuance Under Executive Law Section 63. Subdivision 15 at 7.

¹⁶⁵ Howard Heit, MD, FACP, FASAM, & Douglas Gourlay, MD, MSc, FRCPC, FASAM, *What a Prescriber Should Know Before Writing the First Prescription*, Prescribe Responsibly, <http://www.prescriberresponsibly.com/articles/before-prescribing-opioids>.

treated . . . Pseudoaddiction is different from true addiction because such behaviors can be resolved with effective pain management.”

Graphic 14. Let's Talk Pain, “Pseudoaddiction.”¹⁶⁶

A related term is *pseudoaddiction*, which refers to patient behaviors that may occur when pain is under-treated. This includes an increased focus on obtaining medications (“drug seeking” or “clock watching”) and even illicit drug use or deception. Pseudoaddiction is different from true addiction because such behaviors can be resolved with effective pain management.

279. *Let's Talk Pain* also pushed the concept of “pseudoaddiction” by framing patient behavior such as “drug seeking,” “clock watching,” and “even illicit drug use or deception” as signs of undertreated pain” which, again, could be treated with “effective pain management.” Clearly these informational websites were simply fronts to promote J&J’s misleading marketing.

Mallinckrodt

280. Mallinckrodt’s Defeat Chronic Pain Now! promotes the notion that “pseudoaddiction” is caused by a patient’s doctor not appropriately prescribing the opioid medication and that “[p]seudoaddiction happens when a patient’s opioid medication is not being prescribed in doses strong enough to provide good pain relief, or if the drug is not being prescribed often enough throughout the day. . . . When a pseudoaddicted patient is prescribed the proper amount of opioid medication, he or she doesn’t take any extra pills because his or her pain is relieved.”¹⁶⁷

281. Mallinckrodt also provided funding for the website www.pain-topics.org, which provided the public with misleading information including the concept of “pseudoaddiction.” The website states patients who have undertreated pain become “very focused on obtaining opioid medications and may be erroneously perceived as ‘drug seeking’” and prompts physicians to “keep in mind” that when it comes to

¹⁶⁶ *Understanding Tolerance, Physical Dependence and Addiction*, LET’S TALK PAIN, http://web.archive.org/web/20090124091630/http://letstalkpain.org:80/real_story/addictions.html.

¹⁶⁷ CHARLES E. ARGOFF & BRADLEY S. GALER, DEFEAT CHRONIC PAIN NOW! (2010).

opioid patients, signs of potential misuse “may represent pseudoaddiction” rather than signaling “actual” addiction.

282. These publications by Mallinckrodt and its affiliates promoted the concept of “pseudoaddiction” to persuade doctors to prescribe even more opioids and to cast doubt on the signs a doctor will commonly look for in patients suffering from addiction.

Actavis

283. Actavis likewise engaged in promotion of “pseudoaddiction” in order to further its sales.

284. A strategy and pattern of deceptive marketing is evident in Actavis’s internal training materials. A sales education module titled *Kadian Learning System* trained Actavis sales representatives on marketing messages. These messages include deceptive claims regarding “pseudoaddiction,” opioid patients’ improved functioning, the low risk of addiction, and opioid withdrawal. The marketing messages all trivialized or downplayed the risks of opioids.

285. Actavis sales force training documents instructed sales reps on how to teach physicians that certain abnormal behaviors—such as self-escalating doses—were not signs of addiction but rather of “pseudoaddiction.” In the case of an opioid patient, such behavior was likely a sign of undertreated pain requiring more opioids.

4. Defendants Misrepresented the Safety of Using Opioids to Treat Patients Predisposed to Addiction.

286. Defendants falsely instructed prescribing doctors and patients that addiction risk screening tools, patient contracts, urine drug screens, and similar strategies allow them to reliably identify and safely prescribe opioids to patients predisposed to addiction. These misrepresentations were especially insidious because Defendants aimed them at general practitioners and family doctors who lack the time and expertise to closely manage higher-risk patients. Defendants’ misrepresentations made these doctors feel more comfortable prescribing opioids to their patients and patients more comfortable starting opioid

therapy for chronic pain, even if the patient had a history of opioid abuse.

287. Defendants continue to represent in scientific conferences that “bad apple patients” and not opioids are the source of the addiction crisis and that once those “bad apples” are identified, doctors can safely prescribe opioids without causing addiction. Patient risk and pain assessment tools, questionnaires, and other screening methods were positioned by Defendants as effective means of rooting out “bad apples.”

288. There is no scientific basis for Defendants’ assertions. In fact, the 2016 CDC Guideline notes that there are no studies assessing the effectiveness of risk mitigation strategies—such as screening tools, patient contracts, urine drug testing, or pill counts—widely believed by doctors to detect and deter outcomes related to addiction and overdose.¹⁶⁸

289. To this end, Teva sponsored the American Pain Foundation’s *Treatment Options: A Guide for Living with Pain*, which misleadingly informed patients and providers that addiction is rare and limited to extreme cases of unauthorized dose escalations or obtaining opioids from multiple sources.

290. Similarly J&J’s unbranded website, www.PrescribeResponsibly.com, addresses public concerns about opioid addiction by claiming they are “overestimated” and that “true addiction only occurs in a small percentage of patients.”¹⁶⁹

291. In addition, Endo paid for a Journal of Family Practice supplement in 2007 titled *Pain Management Dilemmas in Primary Care: Use of Opioids*. This publication suggested that high risk patients could safely receive chronic opioid therapy by using a “maximally structured approach” which called for toxicology screening and routine pill counting. The supplement also advocated for the use of screening tools like the Opioid Risk Tool (ORT), created by KOL Dr. Webster and J&J, or the Screener

¹⁶⁸ CDC Guidelines for Prescribing Opioids for Chronic Pain, *supra*.

¹⁶⁹ Keith Candiotti, M.D., *Use of Opioid Analgesics in Pain Management*, Prescribe Responsibly, <http://www.prescriberesponsibly.com/articles/opioid-pain-management>.

and Opioid Assessment for Patients with Pain to reassure doctors that it was okay to prescribe a highly addictive drug to a patient with a high risk of drug addiction.

5. Defendants Misrepresented that Opioid Addiction is Easily Avoided and Treated.

292. Defendants assured physicians that the risk of starting patients on opioids was minimal by claiming that opioid dependence was not common and usually did not occur under proper physician supervision via regular visits. Defendants went further by reassuring the physicians that, in the rare instances where dependence did occur, it could be resolved easily by adjusting the dosage or tapering. Thus, Defendants affirmatively represented that opioid withdrawal was not a problem, while concealing the increased difficulty of stopping opioids after long-term use.

Endo

293. Endo endlessly echoed a similar deceptive message. Endo's CME *Persistent Pain in the Older Patient* claimed that withdrawal symptoms can be avoided simply by tapering a patient's opioid dose by 10 to 20 percent for 10 days. This claim is simply untrue. Most patients experiencing a reduction in their opioid medication start to experience withdrawal as early as 12 hours. This is a physiological response to the reduction. Early physical symptoms include: muscle aches, anxiety, restlessness, and excessive sweating. Later symptoms include: diarrhea, cramping, nausea, blurry vision, high blood pressure and rapid heartbeat.

294. Endo distributed an education pamphlet titled *Living with Someone with Chronic Pain*, which inaccurately minimized the risk of addiction; stating "[m]ost health care providers who treat people with pain agree that most people do not develop an addiction problem."

295. In another patient education pamphlet, titled "*Understanding Your Pain: Taking Oral Opioid Analgesics*" and edited by KOL Dr. Russell Portenoy, Endo attempts to frame addiction as a rare "chronic brain disease" and attempts to normalize addictive behavior such as persistence in obtaining

opioids. In addition, the pamphlet attempts to minimize the risk of addiction by reassuring patients that “taking opioids as prescribed for pain relief is not addiction” and explaining that “[a]ddicts take opioids for other reasons, such as unbearable emotional problems.”¹⁷⁰

296. In addition to this educational pamphlet, Endo’s website for Opana, www.opana.com, stated until April 2012 that “[m]ost healthcare providers who treat patients with pain agree that patients treated with prolonged opioid medicines usually do not become addicted.”

297. Another Endo website, www.PainAction.com, stated: “Did you know? Most chronic pain patients do not become addicted to the opioid medications that are prescribed for them.” Furthermore, an Endo-sponsored NIPC brochure available on www.painknowledge.org titled “*Pain: Opioid Facts*,” stated “people who have no history of drug abuse, including tobacco, and use their opioid medication as directed will probably not become addicted.”

298. One of the Front Groups with which Endo worked most closely was the American Pain Foundation (“APF”). APF conveyed through its National Initiative on Pain Control and its website www.painknowledge.org, that “[p]eople who take opioids as prescribed usually do not become addicted.”

J&J, Mallinckrodt, & Actavis

299. J&J, Mallinckrodt, & Actavis similarly engaged in false misrepresentations that opioid addiction is easily avoided or treated.

300. Through its website, www.PrescribeResponsibly.com, J&J misleadingly states the risk of opioid addiction “can usually be managed” through a “four question screener” made available on the website. The website also suggests addiction can be easily avoided by the doctor and patient entering into an “opioid agreement” and directly provides screening tools for prescribers to use in patient risk

¹⁷⁰ Margo McCaffery, RN MS, FAAN and Chris Pasero, RN, MS FAAN, *Understanding Your Pain, Taking Oral Opioid Analgesics*, available at http://www.thblack.com/links/rsd/understand_pain_opioid_analgesics.pdf.

assessments.¹⁷¹

301. In the 2010 book Defeat Chronic Pain Now!, Mallinckrodt represented that opioid tolerance is “easily remedied,” and that “[a]ll patients can be safely taken off opioid medication if the dose is slowly tapered down by their doctor.”¹⁷²

302. Actavis distributed patient brochures in 2007 claiming addiction is possible but is “less likely if you have never had an addiction problem before.” The suggestion made by this brochure is that the risk of addiction is so minimal it should not be a cause for concern.

303. In an unbranded patient pamphlet, Actavis attempted to allay patients’ fears of opioid use and risk of addiction by suggesting an opioid prescription is standard procedure for pain lasting more than a few days. In other words, Actavis was priming the public to expect and accept an opioid prescription even when other less addictive medication was available.

304. In the unbranded patient pamphlet, Actavis trivializes concerns of addiction by claiming people only get “hooked” when they have had problems with drug addiction in the past and thus it is unlikely a patient without such a history would become addicted by chronic opioid therapy. Actavis attempts to hedge its claim by reframing what it means to be addicted. In an attempt to normalize addictive behavior, Actavis explained that a patient’s body will become tolerant, but this is normal and simply requires a periodic dose adjustment.¹⁷³

305. Defendants deceptively minimized the significant symptoms of opioid withdrawal and grossly understated the difficulty of tapering, particularly after long-term opioid use.

¹⁷¹ *Risk Assessment Resources*, J&J, <http://www.prescriberesponsibly.com/risk-assessment-resources>.

¹⁷² CHARLES E. ARGOFF & BRADLEY S. GALER, *DEFEAT CHRONIC PAIN NOW!* (2010).

¹⁷³ Actavis, *What You Need To Know About Managing Chronic Back Pain*, KADIAN, <http://web.archive.org/web/20060512105218/http://www.kadian.com/pages/getfile.aspx?id=8AF9A8CE-75B8-4FFF-A9FE-F0E7F526556A>.

6. Defendants Misrepresented that Physicians and Patients Could Increase Opioid Dosages Indefinitely Without Added Risk.

306. With patients quickly building tolerances for opioids, lower doses of opioids failed to provide relief. In those cases, the prescribing doctors would traditionally have abandoned opioids as treatment but for Defendants' claims that opioid dosages could be indefinitely increased without added risk. For example:

Teva

307. Teva's *Treatment Options: A Guide for People Living with Pain*, reviewed by Dr. Fishman and Dr. Portenoy, claimed that some patients need a larger dose of opioids, regardless of the dose currently prescribed and that opioids have "no ceiling dose."¹⁷⁴

308. The *Treatment Options: A Guide for People Living with Pain* claims that some patients "need" a larger dose of an opioid regardless of the dose currently prescribed. The guide stated that opioids have "no ceiling dose" and are therefore the most appropriate treatment for severe pain. This guide is still available for sale on-line.

309. The American Pain Foundation, which is closely associated with Teva, produced *A Policymaker's Guide to Understanding Pain & Its Management*, which taught that dosage escalations are "sometimes necessary," but did not disclose the risks from high opioid dosages.

Endo

310. Endo instructed physicians and patients that "when patients become tolerant to a medication, it means that they need increasing amounts of the medication to give the same effect that

¹⁷⁴ *Treatment Options: A Guide for People Living with Pain*, 12 AM. PAIN FOUND. (2007), <https://ce4less.com/Tests/Materials/E019Materials.pdf>.

occurred when they first started taking it” and that “once you are on the right dose of medication for your pain, tolerance usually does not occur.”¹⁷⁵

311. To further this message, Endo sponsored a website, www.painknowledge.org, which claimed opioids may be increased until “you are on the right dose of medication for your pain.”

312. In addition, Endo’s pamphlet *Understanding Your Pain: Taking Oral Opioid Analgesics*, edited by KOL Dr. Portenoy, includes the following:

Q: If I take the opioid now, will it work later when I really need it?

A: Some patients with chronic pain worry about this, but it is not a problem. The dose can be increased . . . You won’t “run out” of pain relief.¹⁷⁶

J&J

313. In 2009, J&J provided funding for *Finding Relief: Pain Management for Older Adults*. This publication listed dose limitations as “disadvantages” of other pain medicines but omitted any discussion of risks from increased doses of opioids.

314. In addition, *Finding Relief* described the advantages and disadvantages of NSAIDs on one page, and the “myths/facts” of opioids on the immediately opposite page, therefore simulating a “side by side” comparison. However, this presentation was misleading. The disadvantages of NSAIDs are described as involving “bleeding,” “kidney or liver damage if taken at high doses or for a long time,” “adverse reactions in people with asthma,” and “can increase the risk of heart attack and stroke.” The only adverse effects of opioids listed are “upset stomach or sleepiness,” which the brochure claims will go away.

¹⁷⁵ *Pain: Opioid Therapy, Patient Education Handout*, PAINKNOWLEDGE.ORG (May 13, 2013), http://web.archive.org/web/20101007083722/http://painknowledge.org/patiented/pdf/B697_%20Patient%20Handout_FINAL.pdf; see also *Persistent Pain in Older People*, PAINKNOWLEDGE.ORG (Oct. 7, 2010).

¹⁷⁶ ENDO PHARMACEUTICALS, UNDERSTANDING YOUR PAIN: TAKING ORAL OPIOID ANALGESICS, (Russell K. Portenoy ed. 2004), <https://www.yumpu.com/en/document/view/35479278/understanding-your-pain-taking-oral-opioid-analgesics>.

315. Clearly, there was an intent to emphasize the risks of nonopioid medication options while at the same time minimizing the similarly severe risks from chronic opioid use.

Mallinckrodt

316. Mallinckrodt's book Defeat Chronic Pain Now! informs potential opioid users about the risk of "[p]seudoaddiction [b]ecause of a [l]ow [d]ose" and advises that the condition may be remedied by a higher dose, which should be "gradually increased to find the best daily dose, as is done with all the other oral drugs."¹⁷⁷ The publication discusses the risks of NSAIDs and other drugs at higher doses, but does not explain this risk for opioids.

Actavis

317. Actavis's patient brochure for Kadian stated: "You can become addicted to morphine-based drugs. But it's less likely if you've never had an addiction problem. Over time, your body may get used to your current dose. You may require a dose adjustment to get the right amount of pain relief. This is not addiction. It is just your body getting used to the drug."¹⁷⁸

318. In fact, in Kadian's factual packet, Actavis claims that "[f]ull agonists have no ceiling on their analgesia. Analgesia increases as the dose is raised, until adequate pain control is achieved, or dose limiting adverse effects occur." In other words, Kadian can be increased indefinitely until the side effects become so intolerable the patient cannot handle a higher dose.

319. Actavis trained its sales force to promote the idea that "individualization" of opioid therapy for each pain patient depended on increasing doses "until [the] patient reports adequate analgesia" and to "set dose levels on [the] basis of patient[']s need not on [a] predetermined maximal dose."

¹⁷⁷ CHARLES E. ARGOFF & BRADLEY S. GALER, *DEFEAT CHRONIC PAIN NOW!* (2010).

¹⁷⁸ *What is KADIAN? Patient and Caregivers*, ALPHARMA BRANDED PRODUCTS DIVISION, INC. (May 15, 2006) <http://web.archive.org/web/20060515091348/http://www.kadian.com:80/pages/getpage.aspx?id=67D849A5-368C-4566-A785-942010A46963>.

320. As part of its strategy, Actavis justified its aggressive marketing to its sales reps by reassuring them that a physician's hesitation to indefinitely increasing doses was simply an issue of "comfort level" which should be overcome by the sales representative or used as a tool by the representative to induce the physician to switch to Kadian as a safer opioid alternative.

321. Internal training documents indicate Actavis instructed its sales force to promote Kadian's ability to escalate doses during long term opioid therapy, without hitting a dose ceiling, made them safer than acetaminophen or NSAIDs, which have a defined maximum dose.

322. Furthermore, Actavis instructed its sales force that opioid "doses are titrated to pain relief, and so no ceiling dose can be given as to the recommended maximal dose." However, Actavis failed to explain the greater risks associated with opioids at higher doses.

323. These claims conflict with the scientific evidence and Defendants' own research and knowledge. The benefits of high-dose opioids for chronic pain have never been established. However, the risks of serious harms related to opioid therapy are clear, and those harms increase at higher opioid dosages.

324. The CDC explains that "overdose risk is increased at higher opioid dosages."¹⁷⁹ Similarly, there is an "increased risk for opioid use disorder, respiratory depression, and death at higher doses."¹⁸⁰

7. Defendants Misrepresented the Effectiveness of Abuse-Deterrent Properties of Opioid Products.

325. Defendants deceptively marketed the so-called "abuse-deterrent" properties of some of their opioids and created the false impression that these opioids could curb addiction and abuse. Defendants seized upon the business opportunity presented by the rapidly growing number of overdose

¹⁷⁹ Howell, Deborah, et al., *CDC Guideline for Prescribing Opioids for Chronic Pain—United States, 2016*, 65(1) MMWR RECOMM. REP. 1-49 (2016), <https://www.cdc.gov/mmwr/volumes/65/rr/rr6501e1.htm>.

¹⁸⁰ *Id.*

deaths each year by marketing a new generation of so-called “tamper-resistant” and “abuse-deterrent” opioid pills. These reformulated opioid pills were purportedly more difficult to crush and therefore less likely to be abused by injecting or snorting. Defendants hold multiple patents on these reformulated drugs, shielding them from competition for years—in some cases decades.¹⁸¹

326. Despite reformulation, next generation opioid pills are just as addictive and there is little—if *any*—proof they reduce rates of overdoses or deaths.¹⁸² That has not stopped pharmaceutical companies and their sales representatives from promoting their reformulated opioid products as less addictive. Alarming, 2016 survey results published in the *Clinical Journal of Pain* showed nearly half of U.S. physicians incorrectly believed that reformulated opioids are less addictive than their predecessors.¹⁸³

Endo

327. Endo’s advertisements for the 2012 reformulation of Opana ER claimed that it was safer, designed to be crush-resistant and more difficult to abuse. This claim was false.

328. In fact, Endo conducted their own studies which showed that Opana ER was not crush-resistant or more difficult to abuse—the reformulated drug could still be ground and chewed. Further, Endo’s study determined that its reformulated opioid had a higher rate of abuse via intravenous injection than the old formulation—64 percent of abusers of Opana ER abused the drug by injection, compared with 36 percent for the old formulation.¹⁸⁴ Not only was Opana ER just as if not more dangerous and addictive than the original formulation, its introduction to the public directly resulted in increased cases

¹⁸¹ Perrone, Matthew, *Drugmakers Push Profitable, but Unproven, Opioid Solution*, CTR. FOR PUB. INTEGRITY, Dec. 15, 2016 <https://www.publicintegrity.org/2016/12/15/20544/drugmakers-push-profitable-unproven-opioid-solution>.

¹⁸² Hwang, Catherine, et al., *Primary Care Physicians’ Knowledge and Attitudes Regarding Prescription Opioid Abuse and Diversion*, 32(4) CLIN. J. OF PAIN 279-284 (2016).

¹⁸³ *Id.*

¹⁸⁴ Cassidy, Theresa, et al., *The Changing Abuse Ecology: Implications for Evaluating the Abuse Pattern of Extended-Release Oxycodone and Abuse-Deterrent Opioid Formulations* (2014), https://www.inflexxion.com/wp-content/uploads/2017/11/PainWeek_2014_AbuseEcology_FINAL.pdf (last accessed Oct. 30, 2019).

of needle-borne diseases, like HIV and Hepatitis C. Endo intentionally concealed the findings of its study from the public and from the medical community.

329. According to Endo's internal documents, Endo's promotional materials tripled a prescriber's ability to recall key sales messages and doubled a prescriber's willingness to prescribe Opana ER. Endo determined that up to 10 percent of physicians were able to recall, without assistance, the concept that Opana ER had "minimal/less abuse/misuse" potential than other drugs. Endo continued to provide prescribing physicians with false and misleading information because it benefited from these deceptive statements.

330. As Endo intended, U.S. prescribers regarded Opana ER as having "low abuse potential." This false marketing message was cited by 15 percent of doctors as a benefit of Opana ER.

331. In 2013, the FDA announced that there is no evidence to support Endo's claim that Opana ER reduces or deters abuse.¹⁸⁵

332. The State of New York found Endo's statements false and deceptive because there was no difference in the ability to extract the narcotic from Opana ER. Ultimately, Endo agreed to a 2016 settlement with the State of New York to no longer make statements that Opana ER was designed to be or is crush resistant.

Mallinckrodt

333. Mallinckrodt promoted Exalgo and Xartemis XR as formulated to reduce abuse. Mallinckrodt's marketing information claimed the physical characteristics of Exalgo make it difficult to extract the active ingredient using common forms of physical and chemical tampering, including chewing, crushing, and dissolving the drug in water.

334. There is no scientific study or any other evidence to support Mallinckrodt's repeated

¹⁸⁵ See FDA Statement: Original Opana ER Relisting Determination (May 10, 2013).

representations that Exalgo and Xartemis XR possess any abuse-deterrent properties.

Actavis

335. Actavis trained its sales force to promote long-acting opioids, like Kadian, as less likely to produce addiction than other short acting opioids. Actavis instructed its sales representatives to tell prescribers that Kadian's extended release formula was less likely to be abused as a recreational drug because it did not produce an initial euphoric rush and could not be dissolved in water.

336. There is no evidence that long-acting opioids are less addictive or can be taken long term without any risk of addiction.

8. Defendants Misrepresented the Benefits of Chronic Opioid Therapy.

337. Defendants misrepresented the benefits of pain relief provided by long-term prescription opioid use by falsely stating that:

- (a) Long-term opioid use would result in pain reduction and an increased quality of life for patients;
- (b) The use of their products for chronic pain would allow patients to perform demanding tasks like construction work;
- (c) Opioids make it easier for people to live normally and improve quality of life;
- (d) Chronic opioid therapy has been shown to reduce pain and improve depressive symptoms and cognitive functioning; and
- (e) Multiple clinical studies have shown that opioids are effective in improving daily function, psychological health, and health related quality of life for chronic pain patients.

338. As intended by Defendants, hospitals and medical professionals in the U.S. and in Lubbock County were steered toward the over-treatment of acute and chronic pain with opioids by Defendants' misrepresentations. As a result, long-term opioid prescriptions flourished nationwide and in the County. The unchecked escalation of prescription opioid use resulted in abuse, addiction, overdose, injury and

death.

339. But for Defendants' misleading and false information, such abuse, addiction, overdose, injury, death, and their attendant costs would not have occurred.

340. Defendants had to persuade doctors that there was a significant benefit to long-term opioid use in order to convince doctors and patients that opioids should be used to treat chronic pain. However, there is not—nor has there ever been—evidence of long-term benefits of opioid therapy for chronic pain.

341. In 2013, the FDA stated that it was unaware of any studies demonstrating the safety and efficacy of opioids for long-term use.¹⁸⁶ Despite the lack of studies, Defendants falsely and misleadingly touted the benefits of long-term use and repeatedly affirmed that these benefits were supported by scientific evidence. Not only have Defendants failed to correct these false and deceptive claims, they continue to make them today. For example:

Teva

342. Teva's *Treatment Options: A Guide for People Living with Pain* (2007) counseled patients that opioids "give all of us a quality of life we deserve."¹⁸⁷

343. There is no evidence that opioids improve function or increase quality of life. In fact, as described throughout this Petition, there is clear evidence to the contrary. Teva continued to make the false assertion that opioids improved quality of life to lessen the "opioidphobia" and stigma for both prescribing physicians and patients, which resulted in increased opioid sales and profits.

Endo

344. Endo's website www.painknowledge.org claimed that with opioids "your level of function

¹⁸⁶ Letter from Janet Woodcock, M.D, Dir., Ctr. For Drug Eval. & Res., to Andrew Kolodny, M.D., President, Physicians for Responsible Opioid Prescribing, Re: Docket No. FDA-2012-P-0818 (Sep. 10, 2013).

¹⁸⁷ *Treatment Options: A Guide for People Living with Pain*, 15 AM. PAIN FOUND. (2007), <https://ce4less.com/Tests/Materials/E019Materials.pdf>.

should improve; you may find you are now able to participate in activities of daily living, such as work and hobbies, that you were not able to enjoy when your pain was worse.”¹⁸⁸

345. Elsewhere, the website boasted improved quality of life in addition to “improved function” as benefits of opioid therapy. The funding request Endo approved for this website project specifically indicated NIPC’s intent to make claims about patient function, and Endo closely monitored traffic to the website.

346. Claims of improved functionality were a key part of Endo’s marketing push. In fact, Endo’s website is peppered with “patient profiles” in which patients give testimonials alleging improved functioning and pain relief after only a few days of opioid therapy. Endo showcased patients with physically demanding jobs. Each patient alluded to the notion that Opana ER allows them to function without pain in the long term and has dramatically improved their day to day lives.

347. Moreover, Endo falsely advertised on its website that its Opana ER formula has a “true 12-hour dosing that lasts.” There is no scientific evidence to support such a claim, and Endo had no reasonable basis to make this assertion.

348. Endo attempted to tip the scales in its product’s favor by distributing a “case study” to prescribers titled *Case Challenges in Pain Management: Opioid Therapy for Chronic Pain*. With this study Endo attempted to cast doubt upon opioid alternatives. The study justified its recommendation that opioid treatment be used by citing an example where a patient developed “a massive upper gastrointestinal bleed believed to be related to his protracted use of NSAIDs.” The major takeaway of this misleading publication was if opioid alternatives also carry significant risks, then rolling the dice on opioids was the better option. Endo framed opioid therapy as the more effective method of treating pain and improving

¹⁸⁸ *Pain: Opioid Therapy*, Patient Handout, PAINKNOWLEDGE.ORG (2009), https://web.archive.org/web/20101007083722/http://painknowledge.org/patiented/pdf/B697_%20Patient%20Handout_FINAL.pdf.

patients' lives. These claims are flat out misrepresentations.

J&J

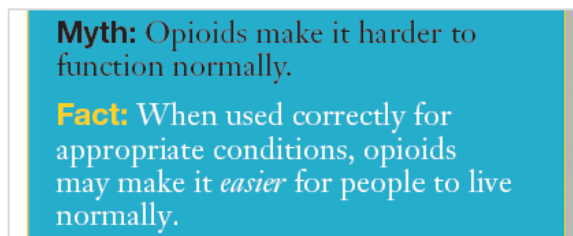
349. J&J promoted its opioid patch, Duragesic, by implying it allowed patients to return to a life uninterrupted by pain. Its marketing campaign reinforced this idea by repeating tag lines such as “[w]ork, uninterrupted;” “[l]ife, uninterrupted;” “[g]ame, uninterrupted;” “[c]hronic pain relief that supports functionality;” and “[i]mprove[s] . . . physical and social functioning.”

350. J&J's *Let's Talk Pain* website featured video interviews which claim that opioids allowed a patient to “continue to function,” and falsely set up the video series to appear representative of the majority of opioid patients.

351. Similarly, J&J's patient education guide *Finding Relief: Pain Management for Older Adults* (2009) states as “a fact” that opioids make it “easier for people to live ‘normally.’”¹⁸⁹ This guide portrays a man playing golf and lists sleeping through the night, returning to work, recreation, walking, climbing stairs, and sex as examples of expected functional improvement from opioids.

352. Finally, it assures patients that, “[u]sed properly, opioid medications can make it possible for people with chronic pain to ‘return to normal.’”

Graphic 15. Finding Relief: Pain Management for Older Adults.¹⁹⁰



¹⁸⁹ *Finding Relief: Pain Management for Older Adults*, PRICARA DIVISION OF ORTHO-MCNEIL-JANSSEN PHARMACEUTICALS, INC. (2009) http://web.archive.org/web/20091210233932/http://www.painmed.org:80/pdf/pain_mgmt_older.pdf.

¹⁹⁰ *Id.* at p. 17.

Actavis

353. Actavis’s Co-Pay Assistance Program Brochure claimed the use of Kadian for the treatment of chronic pain would positively impact a patient’s work, daily functioning, and enjoyment of life by relieving “stress on your body and your mental health.”¹⁹¹

354. In addition, Actavis’s website for Kadian makes similar claims of improved quality of life and mentions only mild to moderate side effects.

355. Moreover, Actavis promoted Kadian to physicians as providing “patients with up to 24 hours of smooth, consistent pain control.” Kadian was marketed as having “polymer-coated shell technology” which was designed to consistently release the drug into the gastrointestinal tract. Actavis doubled down on its claim to 24-hour relief on its *Patients and Caregivers* website. In support of its claim, Actavis cited a study involving terminal cancer patients—not the chronic pain patients to whom Actavis was targeting its marketing materials.¹⁹²

Mallinckrodt

356. Mallinckrodt’s website, in a section on responsible use of opioids, claims that “[t]he effective pain management offered by [Mallinckrodt’s] medicines helps enable patients to stay in the workplace, enjoy interactions with family and friends, and remain an active member of society.”¹⁹³

357. Defendants’ sales representatives conveyed the message that opioids improve patient function and intended that the recipients rely on their statements as truthful.

358. Defendants’ claims find no support in scientific or medical literature.

¹⁹¹ *Warning letter from Thomas Abrams, Dir., FDA Div. of Mktg., Adver., & Comm’s, to Doug Boothe, CEO, Actavis US* (Feb. 18, 2010).

¹⁹² *Patient and Caregivers*, OPANA ER, <http://web.archive.org/web/20060512104525/http://www.kadian.com/pages/getpage.aspx?id=AC421954-83AD-4B0F-9FEB-D77C3821BB0F>.

¹⁹³ *Responsible Use*, MALLINCKRODT PHARMACEUTICALS, <http://www.mallinckrodt.com/corporate-responsibility/responsible-use>.

359. In fact, the CDC states that: (a) “[n]o evidence shows a long-term benefit of opioids in pain and function versus no opioids for chronic pain with outcomes examined at least 1 year later”; (b) “[a]lthough opioids can reduce pain during short-term use, the clinical evidence review found insufficient evidence to determine whether pain relief is sustained and whether function or quality of life improves with long-term opioid therapy”; and (c) “evidence is limited or insufficient for improved pain or function with long-term use of opioids for several chronic pain conditions for which opioids are commonly prescribed, such as low back pain, headache, and fibromyalgia.”¹⁹⁴

360. The CDC has also noted that the risks of addiction and death “can cause distress and inability to fulfill major role obligations.” As a matter of common sense and medical evidence, drugs that can kill patients or commit them to a life of addiction or recovery do not improve their function and quality of life.

361. In 2010, the FDA informed Actavis that it was “not aware of substantial evidence or substantial clinical experience demonstrating that the magnitude of the effect of the drug [Kadian] has in alleviating pain, taken together with any drug-related side effects patients may experience . . . results in any overall positive impact on a patient’s work, physical and mental functioning, daily activities, or enjoyment of life.”¹⁹⁵

362. Defendants falsely emphasized or exaggerated the risks of competing products like NSAIDs so that doctors and patients would look to opioids first for treating chronic pain. Once again, Defendants’ misrepresentations contravene the scientific evidence.

363. Defendants have employed and continue to employ the above false and misleading

¹⁹⁴ *CDC Guideline for Prescribing Opioids for Chronic Pain – United States 2016*, CTRS. FOR DISEASE CONTROL & PREVENTION (Mar. 18, 2016), <https://www.cdc.gov/mmwr/volumes/65/rr/rr6501e1.htm>.

¹⁹⁵ *Warning letter from Thomas Abrams, Dir., FDA Div. of Mktg., Adver., & Comm ’s, to Doug Boothe, CEO, Actavis LLC* (Feb. 18, 2010).

representations in and around the County, and have directed them at the County, including its physicians and residents. These sustained and ongoing marketing efforts have naturally and predictably resulted in unnecessary and unwanted opioid addiction, abuse, diversion, and death in Lubbock County and its surrounding communities. As a direct and foreseeable consequence of Defendants' conduct, the County has suffered extensive injuries and damages.

F. Defendants Flooded Lubbock County with Opioid Drugs

364. Distributor Defendants¹⁹⁶ unlawfully distributed tens of millions of prescription opioid pills into Lubbock County which resulted in widespread diversion into illicit channels. Defendants systematically undermined institutional controls and breached their duty of ordinary care to Lubbock County for the purpose of increasing their market share and profits. Defendants' conduct was a direct and proximate cause of a serious public health and safety crisis in Lubbock County.

365. Distributor Defendants owe a duty under Texas law to monitor, detect, investigate, refuse to fill, and report atypical orders of prescription opioids originating from Lubbock County well as those orders which Defendants knew or should have known were likely to be diverted into Lubbock County. Distributor Defendants repeatedly and purposefully breached their duties, which foreseeably and directly resulted in the widespread diversion of prescription opioids for nonmedical purposes. This diversion and epidemic are direct causes of harms incurred by Lubbock County itself. The opioid epidemic in Lubbock County remains an immediate hazard to public health and safety.

¹⁹⁶ As noted above, Manufacturer Defendants are also licensed prescription drug distributors and engage in the wholesale distribution of opioid drugs in and around Lubbock County. Allegations stated in this Petition against Distributor Defendants apply equally to Manufacturer Defendants as distributors of opioid medications.

1. Defendants Admit they are the Gatekeepers of the Opioid Supply Chain.

366. Defendants Cardinal Health, McKesson and AmerisourceBergen, are all among the 15 largest American companies by revenue. Together, they distribute more than 90 percent of the nation's drug and medical supplies.

367. Distributor Defendants admit that they are the gatekeepers and the last line of defense for preventing opioid abuse. In testimony before the U.S. Congress, industry leaders represented that the distributors of opioids “have not only statutory and regulatory responsibilities to detect and prevent diversion of controlled prescription drugs, but to undertake such efforts as responsible members of society.”¹⁹⁷

368. Industry Compliance Guidelines (ICGs) established by the Healthcare Distribution Alliance¹⁹⁸ (HDA), the trade association of pharmaceutical distributors, explain that distributors are “[a]t the center of a sophisticated supply chain” and therefore “are uniquely situated to perform due diligence in order to help support the security of the controlled substances they deliver to their customers.”¹⁹⁹

369. “The guidelines emphasize the concept of ‘Know Your Customer’—that is, obtaining and reviewing thorough background information about a prospective healthcare provider prior to doing business. Therefore, in many cases, potential problems can be avoided even before an order is placed.”²⁰⁰

370. Additionally, businesses engaged in the manufacture or distribution of prescription drugs

¹⁹⁷ *Prescription Drug Diversion: Combating the Scourge: Hearing Before the Subcomm. on Commerce, Mfg., and Trade of the H. Comm. on Energy and Commerce*, 112th Cong. 105 (2d Sess. 2012) (statement of John M. Gray, President and CEO, Healthcare Distribution Management Assoc.).

¹⁹⁸ On information and belief, current HDA members include Defendants AbbVie, Allergan, Depomed, Endo, J&J, Mallinckrodt, Mylan, McKesson, AmerisourceBergen and Cardinal Health, among other manufacturers and distributors. See *Membership*, HEALTHCARE DISTRIBUTION ALLIANCE (2018), <https://www.hda.org/about/membership> (last visited Aug. 23, 2018).

¹⁹⁹ *Id.*

²⁰⁰ *Prescription Drug Diversion: Combating the Scourge*, *supra*.

in Texas are required to license with the Texas Department of State Health Services (DSHS) and operate in compliance with 25 Tex. Admin. Code §§ 229.419-229.430 and Tex. Health & Safety Code § 481.001, *et seq.* Distributor Defendants distribute opioids in the State of Texas and are each licensed wholesale prescription drug distributors with the DSHS. To receive and maintain this license, each of the Distributor Defendants assumed a duty of ordinary care to comply with all applicable laws and regulations relating to controlled substances for the protection of the public, including Lubbock County.

371. Prescription opioids are regulated for the purpose of providing a “closed” system of distribution, intended to reduce the widespread diversion of these drugs out of legitimate channels into the illicit market. Distributor Defendants knew they were required to monitor, detect, report, and refuse to fill orders of unusual size, quantities, frequency or dosages. Because Distributor Defendants handle such large volumes of controlled substances and are the first major line of defense in the movement of legal pharmaceutical controlled substances from legitimate channels into the illicit market, Distributor Defendants have a duty to maintain effective controls to prevent diversion of controlled substances. Should a distributor breach its duty of ordinary care by deviating from these checks and balances, the closed system collapses.²⁰¹

372. Newly released data demonstrates the extent to which Distributor Defendants paid no attention to laws, regulations or industry standards. In fact, Distributor Defendants saturated the country with 76 billion oxycodone and hydrocodone pain pills from 2006 through 2012 as the nation’s deadliest drug epidemic spun out of control.²⁰² The volume of the pills handled by Distributor Defendants

²⁰¹ See Declaration of Joseph Rannazzisi, Deputy Assistant Administrator, Office of Diversion Control, Drug Enforcement Agency, United States Department of Justice, ¶10, *Cardinal Health, Inc. v. Holder*, No. 1:12-cv-00185-RBW, Doc. 14-2 (filed in U.S. D.C. on Feb. 20, 2012).

²⁰² Higham, Scott, et al., *76 billion opioid pills: Newly released federal data unmask the epidemic*, WASH. POST, Jul. 16, 2019, https://www.washingtonpost.com/investigations/76-billion-opioid-pills-newly-released-federal-data-unmask-the-epidemic/2019/07/16/5f29fd62-a73e-11e9-86dd-d7f0e60391e9_story.html.

skyrocketed as the epidemic surged, increasing about 51 percent from 8.4 billion in 2006 to 12.6 billion in 2012.²⁰³ Within 7 years, Defendants distributed enough pills to supply every adult and child in the country with 36 pills each year.²⁰⁴

373. In Lubbock County, the problem was even more dire. From 2006 to 2012, there were 77,595,883 prescription pain pills pouring into the County, enough for 41 pills per person per year.

2. Defendants Worked in Concert to Maximize Profits from the Sale and Distribution of Opioid Drugs.

374. The sheer volume of prescription opioids distributed to pharmacies and retailers in Lubbock County was excessive for the medical need of the community. Distributor Defendants ignored red flags that were so obvious that no one who engages in the legitimate distribution of controlled substances could reasonably claim ignorance of them.

375. Distributor Defendants considered the Manufacturing Defendants “trusted partners” in the drug supply chain. In fact, AmerisourceBergen, McKesson, and Cardinal all openly claim as much:

- (a) AmerisourceBergen’s website claims it works directly with manufacturers as a “trusted partner in the commercialization journey.”²⁰⁵
- (b) McKesson similarly claims that it “partners with pharmaceutical manufacturers at all stages of the product lifecycle.”²⁰⁶
- (c) Cardinal positioned itself as a “manufacturing and pharmacy solutions” consultant to “help manufacturers bring products to market.”²⁰⁷

²⁰³ *Id.*

²⁰⁴ *Id.*

²⁰⁵ *Brand and Specialty Manufacturer Solutions*, AMERISOURCEBERGEN, <https://www.amerisourcebergen.com/solutions-manufacturers/brand-and-specialty> (last accessed Oct. 28, 2019).

²⁰⁶ *Pharmacy Awareness and Education Programs for Pharmaceutical Manufacturers*, MCKESSON, <https://www.mckesson.com/Biopharma/Pharmacy-Education/> (last accessed Oct. 29, 2019).

²⁰⁷ *Services*, CARDINALHEALTH, <https://www.cardinalhealth.com/en/services.html> (last accessed Oct. 29, 2019).

376. Distributor Defendants knew opioids were being falsely marketed by the Manufacturing Defendants as part of their aggressive growth strategy. Distributor Defendants knew that opioids were being marketed and prescribed for seemingly every complaint of chronic pain and promoted as a safer alternative to other pain management therapy. However, because such marketing was to their benefit and came with increased profit margins, the Distributor Defendants intentionally turned a blind eye and allowed opioids to flood communities.

377. Defendants worked in concert to distribute increasing volumes of prescription opioids. Distributor Defendants purchased drugs from Manufacturer Defendants at an established wholesale cost, often receiving discounts, rebates and chargebacks from the cost based on increased market share and volume.²⁰⁸ Manufacturer Defendants engaged in this practice to increase sales while giving Distributor Defendants a way to offer more competitive prices due to the discounted rates received for high volume orders and to take the difference from the original price of the pharmaceuticals as an additional profit.

3. Defendants Failed to Maintain Adequate Controls Against Diversion of Opioid Drugs into Illicit Channels.

378. Distributor Defendants contributed to the dangerous oversupply of opioids in Lubbock County by not maintaining adequate controls against diversion. Distributor Defendants failed to provide proper compliance training and staffing, failed to investigate customers suspected to be filling medically unnecessary prescriptions, and failed to detect, flag, block, and report unusual purchases of opioid drugs.

379. Defendants failed to provide their employees with qualified personnel to train them on compliance functions to prevent the oversupply of dangerous prescription drugs. Front-line compliance tasks were often assigned to employees who possessed no experience with anti-diversion compliance.

²⁰⁸ KAISER FAMILY FOUND., FOLLOW THE PILL: UNDERSTANDING THE U.S. COMMERCIAL PHARMACEUTICAL SUPPLY CHAIN 1, 19 (2006), available at https://avalere.com/research/docs/Follow_the_Pill.pdf (lasted accessed Oct. 30, 2019).

380. Distributor Defendants had no uniform procedure for scrutinizing unusual or out of the ordinary customer requests. It was common practice for flagged orders to be waived through upon cursory review or to bring on new customers before a full vetting was completed. There was also little incentive for Defendants to follow up on unusually large purchases with further investigation.

381. Distributor Defendants' practices were so lax, their sales forces would habitually assist their customers in avoiding compliance reviews. Often, Distributor Defendants' customers were able to place multiple bulk orders within the same month, or even the same week. Distributor Defendants alerted their customers when they were at risk of triggering a compliance review and actively manipulate the timing and volume of shipments to slide around compliance safeguards.

382. Distributor Defendants knowingly allowed the oversupply of opioids. On rare occasions a customer was temporarily blocked due to excessive violations of monthly threshold amounts, Defendants permitted the same customers to simply resume their previous order volume the following month without any further investigation or corrective action.

383. Distributor Defendants failed in their duty under state statutory and common law to detect, block, and report sales that were of an unusually high volume, frequency and dosage. Distributor Defendants failed to report sales when they knew they were likely to be diverted to illicit channels.

384. Distributor Defendants filled purchases that they knew were of unusual size, pattern, frequency, or were being shipped into known high diversion areas. Distributor Defendants breached their duty under state law to maintain effective controls against diversion of opioids into areas other than legitimate health care services, research, or commercial use.

4. Defendants Misrepresented their Commitment to Anti-Diversion Efforts and Monitoring the Supply of Opioids.

385. Rather than take minimal measures to protect the public from a known harm, Defendants, individually and collectively, repeatedly distributed—and continue to distribute—prescription opioids

without fulfilling their duty under state common and statutory law to stop the diversion of these dangerous drugs for non-medical purposes.

386. Further, Defendants misrepresented material facts regarding the existence of their internal policies and practices to protect the health and safety of Lubbock County’s residents. Defendants concealed the fact they failed to implement an effective opioid supply chain monitoring or tracking system to guard against diversion of highly addictive opioid products for non-medical use, despite representing to the public that they would. Defendants affirmatively portray themselves as committed to maintaining adequate controls to prevent diversion, complying with its anti-diversion obligations, and monitoring its opioid supply chain. These representations were, and are, false.

387. Defendants misleadingly held themselves out as taking affirmative steps to prevent diversion into illicit channels and monitoring or blocking orders that raised warning signs of opioid misuse. Defendants’ deceptive messages lulled doctors, patients, and the public into a false sense of security when it came to prescribing opioids and the pain management culture.

Cardinal

388. Cardinal acknowledges the public health crisis and admits the epidemic is a “serious and complex problem.” Cardinal is well aware of the epidemic’s magnitude because it tracks and reports CDC opioid prescription and overdose death data. Cardinal claims to “best utilize [its] assets, expertise and influence to make our communities stronger, our world more sustainable, while governing [its] activities as a good corporate citizen and with a belief that doing ‘the right thing’ serves everyone.”²⁰⁹ Cardinal additionally claims it “operates a strict and uncompromising system to spot, stop, and report to regulators”

²⁰⁹ *Corporate Citizenship*, CARDINAL HEALTH, <https://www.cardinalhealth.com/en/about-us/corporate-citizenship.html> (last accessed Oct. 22, 2019).

all suspicious shipments of prescription opioids.²¹⁰

389. Defendant Cardinal misrepresented that it “lead[s] [the] industry in anti-diversion strategies to help prevent opioids from being diverted for misuse and abuse” and claims to “maintain a sophisticated, state of the art program” to monitor and stop orders that do not meet its high standards. In fact, an executive boasted that Cardinal uses “advanced analytics” to be “as effective and efficient as possible in constantly monitoring, identifying, and eliminating any outside criminal activity.”

390. Cardinal undertook the duty to provide safe and secure channels of distribution for its medications. Cardinal’s *Opioid Action Program: Reclaiming Our Communities* highlights this belief since it operates a “state-of-the-art, constantly adaptive system to combat opioid diversion.”²¹¹ In fact, Cardinal states it scrutinizes its customers using a “multifactor process to evaluate pharmacies.” Additionally, Cardinal claims to “engage directly with pharmacists to understand their business, their purchasing patterns, the ration of controlled to non-controlled substances ordered and the demographics of their customers.”²¹² Cardinal had the ability to view and use industry information to see “whether the order deviates from historic ordering patterns” and would tag suspicious purchases for additional “scrutiny and evaluation.”²¹³

391. However, Cardinal acted in a manner that runs counter to all its claims. Although it had the ability to prevent the influx of opioids into Lubbock County, instead, Cardinal directly caused it. Cardinal continued to supply opioids to pharmacies and providers in Lubbock County despite reviewing voluminous data and reports containing glaring signs of diversion and misuse.

²¹⁰ *Combating Opioid Misuse*, CARDINAL HEALTH, <https://www.cardinalhealth.com/en/about-us/corporate-citizenship/combating-opioid-misuse.html> (last accessed Oct. 22, 2019).

²¹¹ *Opioid Action Program: Reclaiming our Communities*, CARDINAL HEALTH, www.cardinalhealth.com (last accessed Oct. 22, 2019).

²¹² *Id.*

²¹³ *Id.*

392. Cardinal knew it had a duty to monitor opioid purchases. Cardinal had superior knowledge of the volume, dosage, frequency and destination of opioid shipments that were not available to anyone else. Cardinal claimed to have successfully carried out this duty year after year. However, in reality, Cardinal repeatedly violated its gatekeeping duties.

393. On December 23, 2016, Cardinal agreed to a \$44 million civil penalty with the Department of Justice for failing to report unlawful purchases of controlled substances, including oxycodone, in Florida, Maryland, and New York.²¹⁴

McKesson

394. McKesson openly recognized its critical role in monitoring and curbing opioid distribution levels. John H. Hammergren, chairman and CEO of McKesson, has stated: “pharmaceutical distributors play an important role in identifying and combatting prescription drug diversion and abuse . . . McKesson, as the nation’s largest distributors, takes our role seriously.”²¹⁵

395. McKesson acknowledged its critical role in preventing diversion, but misrepresented actions it has taken to fulfill its duties. McKesson claims it is “deeply passionate about curing the opioid epidemic in our country” and uses “customized analytic solutions [to] track pharmaceutical product storage, handling and dispensing in real time at every step of the supply chain process.” McKesson further claims to have a “best in class-controlled substance monitoring program” to help identify suspicious shipments. While these statements are intended to put the public’s mind at ease, they were clearly simple marketing messages at odds with McKesson’s actual activity and true goal of profiting from the epidemic.

²¹⁴ Lenny Bernstein & Scott Higham, *Cardinal Health Fined \$44 Million for Opioid Reporting Violations*, WASH. POST. (Jan. 11, 2017), https://www.washingtonpost.com/national/health-science/cardinal-health-fined-44-million-for-opioid-reporting-violations/2017/01/11/4f217c44-d82c-11e6-9a36-1d296534b31e_story.html.

²¹⁵ Charles Ornstein, *Drug Distributors Penalized for Turning Blind Eye in Opioid Epidemic*, APR, Health News, Jan. 27, 2017; Letter from Pete Slone, Senior Vice President, Public Affairs, of McKesson, to The Honorable Chris Christie dated October 31, 2017.

396. McKesson executives admit the opioid epidemic is the “public health crisis of our time” and that both manufacturers and distributors should be active in redressing the fallout.²¹⁶

397. McKesson knew that their opioids were flooding markets and being distributed in suspicious quantities. McKesson had access to detailed industry information and closely tracked its product through the supply chain. The data McKesson had at their fingertips should have spurred them to better perform their gatekeeping duties. Instead, McKesson turned a blind eye and continued to profit from widespread distribution of medically unnecessary opioids.

398. McKesson’s alleged commitment to anti-diversion efforts and opioid supply monitoring were quickly shown to be false. In 2008, McKesson was fined \$13.25 million as part of a claim regarding suspicious shipments to internet pharmacies.²¹⁷ Remarkably, McKesson continued to seek higher distribution volumes, even after it agreed to comply with its legal obligations in the 2008 settlement. Sadly, McKesson and the other Distributor Defendants’ greed could not be satiated. The profits gained through distributing higher volumes of prescription drugs, including opioids, proved to be worth continuing to violate the law at the expense of the public’s health.

399. Despite its statements, McKesson has not changed its negligent practices and continues to misrepresent its efforts to curb opioid diversion and abuse. On January 5, 2017, McKesson agreed to pay a \$150 million civil penalty, admitting that “it did not identify or report . . . certain [sales] placed by certain pharmacies which should have been detected . . . as suspicious.”²¹⁸

²¹⁶ Letter from Pete Slone, Senior Vice President, Public Affairs, of McKesson, to The Honorable Chris Christie dated October 31, 2017.

²¹⁷ Eric Eyre, “*Suspicious*” *Drug Order Rules Never Enforced by State*, CHARLESTON GAZETTE MAIL (Dec. 18, 2016), https://www.wvgazette.com/news/health/suspicious-drug-order-rules-never-enforced-by-state/article_3c9f1983-9044-5e97-87ff-df5ed5e55418.html.

²¹⁸ DEP’T OF JUSTICE, ADMINISTRATIVE MEMORANDUM OF AGREEMENT 3 (2017), <https://www.justice.gov/opa/press-release/file/928476/download>.

AmerisourceBergen

400. AmerisourceBergen has a duty to monitor, report, and prevent suspicious opioid shipments. AmerisourceBergen freely admits it is responsible for maintaining a “supply chain that is safe and secure.”²¹⁹ AmerisourceBergen claims it maintains an effective and closed supply chain using “complex algorithms to identify and stop orders that are deemed to be suspicious.”²²⁰

401. In fact, AmerisourceBergen CEO, Steven Collis, has publicly stated that distributors, such as AmerisourceBergen, have a “unique perspective on how the supply chain works” and are therefore in a better position to safeguard against diversion.²²¹ Recognizing that AmerisourceBergen contributed to the opioid crisis, Mr. Collis explains that “nearly every prescription in the United States moves through distributors who purchase drugs from pharmaceutical manufacturers and sell them to pharmacies” However, Mr. Collis has also admitted that generally, so long as opioid treatments were prescribed, more opioids would be distributed because, as a global healthcare solutions leader, AmerisourceBergen is a “link between manufacturers and healthcare providers to help patients have access to medications they need, when they need them.”²²²

402. A spokesperson for AmerisourceBergen commented that: “At AmerisourceBergen, we are committed to the safe and efficient delivery of controlled substances to meet the medical needs of patients.” In fact, AmerisourceBergen has taken the position that it will “work diligently to combat diversion” by coordinating with its pharmaceutical and healthcare partners to curb misuse.

²¹⁹ Steve Collis, *The Surprising Morality of Opioid Distribution*, Amerisource Bergen, (Sept. 18, 2017), <https://www.amerisourcebergen.com/fighting-the-opioid-epidemic>.

²²⁰ *Id.*

²²¹ *Id.*

²²² AmerisourceBergen Foundation, *AmerisourceBergen Foundation Launches Municipal Support Program to Help Combat Opioid Abuse*, Dec. 14, 2017 press release.

403. AmerisourceBergen failed to prevent diversion of its product and safeguard the supply chain. In 2017 AmerisourceBergen agreed to pay \$16 million to the State of West Virginia to resolve claims of grossly oversupplying opioids and for failing to report suspicious sales.²²³

404. Defendants continue to conduct business with reckless disregard for the rights and safety of Lubbock County's residents because it is in their financial interests to do so. In fact, McKesson continues to pay lucrative incentive awards to senior executives based on high sales of opioid drugs.²²⁴

405. Defendants have benefitted monetarily from each other's unlawful conduct which has directly resulted in an inordinately large volume of prescription opioids flowing into the County and the surrounding local communities.

406. Distributor Defendants' failures to maintain effective controls against the known diversion of prescription opioids have naturally and foreseeably created an overabundance of these narcotics in local communities, fueling addiction, overdose and death in the County and its surrounding areas.

407. Distributor Defendants knew or should have known the Manufacturer Defendants misrepresented material facts about, among other things, the use of opioids to treat chronic pain and the risk of addiction to opioids.

408. The County has been harmed as a direct and proximate result of Defendants' knowing, reckless, false, deceptive, and misleading conduct described herein.

²²³ Eric Erye, *2 Drug Distributors Pay \$36M to Settle WV lawsuits*, Charleston Gazette-Mail (Jan. 9, 2017), https://www.wvgazettemail.com/news/health/drug-distributors-to-pay-m-to-settle-wv-painkiller-lawsuits/article_b43534bd-b020-5f56-b9f3-f74270a54c07.html

²²⁴ *Teamsters push back on McKesson CEO's pay at Irving shareholders meeting*, DALLAS MORNING NEWS, Jul. 26, 2017 <https://www.dallasnews.com/business/ceo-pay/2017/07/26/teamsters-push-back-mckesson-ceos-pay-irving-shareholders-meeting>.

G. Defendants’ Conduct Fueled the Opioid Epidemic and Devastated Lubbock County’s Communities by Increasing Medically Unnecessary Opioid Prescriptions and Use

409. The opioid crisis has been declared a nationwide emergency, but unlike other emergencies, this one was manmade. It was caused by Defendants’ fraudulent marketing, sales, and distribution of prescription opioids. Addiction, crime, and death are the foreseeable culmination of Defendants’ deceitful campaign to push massive amounts of dangerously addictive drugs into local communities for their corporate profit. The relationship between Defendants’ well-orchestrated falsification of medical knowledge and the current national emergency is proven by documentary evidence and peer-reviewed literature.

1. Lubbock County’s Allegations are Further Supported by Peer-Reviewed Medical Literature.

410. Medical literature attributes the opioid epidemic to “aggressive marketing by the pharmaceutical industry . . . based on unsound science and blatant misinformation, accompanied by dangerous assumptions that opioids are highly effective and safe, devoid of adverse events when prescribed by physicians.”²²⁵ Defendants made concerted efforts to shape physicians’ “knowledge” to diminish their fear of opioids’ side effects. Defendants falsely marketed these dangerous drugs as less addictive, less subject to abuse, less prone to overdose, and more therapeutic for perpetual use than they genuinely are. Defendants advocated the widespread use of opioids for chronic pain even though this contravened the “cardinal principles of medical intervention – that there be compelling evidence of the benefit of a therapy prior to its large-scale use.”²²⁶

411. Studies show that Defendants’ marketing efforts were the proximate cause of increased

²²⁵ Manchikanti *et al.*, *Opioid Epidemic in the United States*, 15 PAIN PHYSICIAN J. ES9, ES10 (2012).

²²⁶ *Id.*

overdose deaths across the country and in Lubbock County. In early 2019, the *Journal of American Medical Association* published a study of pharmaceutical company dollars spent at the county level on direct-to-physician opioid marketing.²²⁷ The study concluded that “the marketing of opioid products to physicians was associated with increased prescribing and, subsequently, with elevated mortality from overdoses.”²²⁸

412. There is no question that Defendants’ misrepresentations deceived prescribing doctors and patients about the risks and benefits of long-term opioid use. Surveys reveal that many prescribing doctors and patients remain unaware of or do not understand the risks or benefits of opioids to this day. As reported in January 2016, a 2015 survey of more than 1,000 opioid patients found that “patients claimed they were only told painkillers could be addictive six out of 10 times.”²²⁹

413. Defendants’ deceptive marketing scheme has also detrimentally impacted children who are residents of Lubbock County.²³⁰ A prominent study on Adverse Childhood Experiences (ACE Study) found a strong relationship between the breadth of exposure to household dysfunction during childhood and multiple risk factors for several of the leading causes of death in adults, including ischemic heart disease, cancer, chronic lung disease, skeletal fractures, and liver disease, as well as poor self-rated health.²³¹ One of the seven categories of adverse childhood experiences studied was children living with

²²⁷ Hadland, Scott, E., et al., *Association of Pharmaceutical Industry Marketing of Opioid Products with Mortality from Opioid-Related Overdoses*, JAMA NETWORK OPEN (2019).

²²⁸ *Id.*

²²⁹ *Missed Questions, Missed Opportunities*, HAZELDEN BETTY FORD FOUNDATION (Jan. 27, 2016), <https://www.hazeldenbettyford.org/about-us/news-media/press-release/2016-doctors-missing-questions-that-could-prevent-opioid-addiction>.

²³⁰ See, e.g., Vincent J. Felitti, et al., *Relationship of Childhood Abuse and Household Dysfunction to Many of the Leading Causes of Death in Adults: The Adverse Childhood Experiences (ACE) Study*, AM. J. PREV. MED., 14(4) (1998), [https://www.ajpmonline.org/article/S0749-3797\(98\)00017-8/fulltext](https://www.ajpmonline.org/article/S0749-3797(98)00017-8/fulltext).

²³¹ *Id.* at 251.

household members who were substance abusers.²³² The study found that the “seven categories of adverse childhood experiences were strongly interrelated and persons with multiple categories of childhood exposure were likely to have multiple health risk factors later in life.”²³³

414. The ACE Study found that when a child is exposed to adverse childhood experiences, they can experience social, emotional, and cognitive impairment which can lead to the adoption of health-risk behaviors. This leads to disease, disability, and social problems, which results in early death.²³⁴ The effects on children of drug abuse in the home are obvious and devastating. Overprescribing opioids for chronic pain have made the drugs more accessible to parents of school-aged children, and the effects of the opioid crisis on these children will certainly continue into future generations.

2. Defendants’ Conduct Resulted in Direct Harm to Lubbock County.

415. Defendants employed a sophisticated campaign to convince the medical community and the public that opioids were safe—essentially, that high doses of pharmaceutical-grade heroin could treat run-of-the-mill, chronic pain, without significant risk of addiction. Their deceptive messages tainted virtually every source that prescribing physicians could rely on for information and prevented them from making informed treatment decisions. Defendants, through their multi-pronged campaign—which included sales representatives, and respected pain specialists and organizations serving as paid mouthpieces for Defendants—callously manipulated what doctors wanted to believe—namely, that opioids represented a means of relieving their patients’ suffering and of practicing medicine more compassionately. Without Defendants’ conduct, which caused prescribing of opioids to skyrocket, the opioid epidemic would not have occurred, and would not have become the crisis it is today.

²³² *Id.* at 245.

²³³ *Id.*

²³⁴ *Id.* at 256.

416. The acts and omissions of Defendants contributed to cause the opioid epidemic and Lubbock County's resulting damages, which are extensive and ongoing.

417. Defendants had extensive knowledge concerning the risks created by over-promotion and increased prescribing of their drugs, the effectiveness of their marketing efforts, and the rising opioid epidemic, including criminal diversion of the drugs, that resulted. Lubbock County's damages are the natural and probable result of Defendants' bad acts.

418. Defendants' deceptive marketing scheme caused and continues to cause doctors in and around Lubbock County to prescribe opioids for chronic pain conditions such as back pain, headaches, arthritis, and fibromyalgia without appropriate consideration of other non-opioid therapies. Defendants' deceptive marketing scheme also caused and continues to cause patients to purchase and use opioids for chronic pain believing they are safe and effective. Absent Defendants' deceptive marketing scheme, Lubbock County physicians would not have prescribed opioid drugs for the treatment of moderate chronic pain ailments and fewer patients would be using opioids long-term to treat their pain.

419. Defendants knowingly and recklessly saturated the market with opioid drugs that could not have had a legitimate medical purpose to increase their own profits.

420. Defendants' deceptive marketing has caused and continues to cause the prescribing and use of opioids to explode. Indeed, this dramatic increase in opioid prescriptions and use corresponds with the dramatic increase in Defendants' spending on their deceptive marketing scheme. The escalating number of opioid prescriptions written by doctors who were deceived by Defendants' deceptive marketing scheme has caused a correspondingly dramatic increase in opioid addiction, overdoses, or death throughout the U.S. and Lubbock County.

421. Due to the increase in opioid overdoses, first responders such as emergency medical technicians and other emergency county personnel have been and will continue to play a critical role in

assisting people experiencing opioid-related overdoses.²³⁵ But for Defendants' false and deceptive misrepresentations and other unlawful and unfair conduct, such response would not have been needed.

422. Defendants' creation, through false and deceptive advertising and other unlawful and unfair conduct, of a limitless opioid market has significantly harmed the County. Defendants' success in extending the market for opioids to new patients and chronic pain conditions has foreseeably created an abundance of drugs available for non-medical and criminal use and fueled a new wave of addiction and injury. It has been estimated that 60 to 80 percent of the opioids to which people are addicted come, directly or indirectly, through doctors' prescriptions. But for Defendants' false and deceptive misrepresentations and other unlawful and unfair conduct, such addictions would not have occurred.

423. The rise in opioid addiction caused by Defendants' deceptive marketing schemes has also resulted in an explosion of heroin use. For example, heroin use has more than doubled in the past decade among adults aged 18 to 25 years.²³⁶ Moreover, heroin-related overdoses in the U.S. have more than quadrupled between 2002 and 2013.²³⁷ But for Defendants' false and deceptive misrepresentations and other unlawful and unfair conduct, such heroin use would not have occurred.

424. The costs and consequences of opioid addiction are staggering. But for Defendants' false and deceptive misrepresentations and other unlawful and unfair conduct, such costs would not have been incurred.

425. As a result of reliance on the various misrepresentations regarding the safety, utility, and benefits of opioids, in addition to the direct effects of misuse of opioids which was foreseeable by Defendants, Lubbock County has also suffered loss of productive and healthy workers due to addiction,

²³⁵ TEXAS COMPTROLLER OF PUBLIC ACCOUNTS, TEXAS HEALTHCARE SPENDING REPORT (2015) (EMS expenditures for University Health nearly doubled from 2011 to 2015, rising 77 percent from \$950 thousand to almost \$1.7 million).

²³⁶ CDC, Vital Signs: Today's Heroin Epidemic – More People at Risk, Multiple Drugs Abused, <https://www.cdc.gov/vitalsigns/heroin/index.html> (last accessed Oct. 30, 2019).

²³⁷ *Id.*

overdose, or death. Lubbock County has been destabilized by broken families, physical and mental health problems, homelessness, and incarceration. This results in increased demand on services funded by the County, such as medical treatment, emergency services, community outreach, and assistance to law enforcement and child protective services. But for Defendants' false and deceptive misrepresentations and other unlawful, willful, malicious, and unfair conduct, such losses would not have occurred.

426. Consequently, prescription opioid addiction and overdose have an enormous impact on the health and safety of individuals, as well as communities at large, because the consequences of this epidemic reach far beyond the addicted individual.

427. Defendants knew or reasonably should have known about the harms that their deceptive marketing has caused and continues to cause the County. The extent of the damage will continue to affect the future of the County and its residents.

428. Defendants closely monitored their sales and the habits of prescribing doctors. Their sales representatives, who visited doctors and attended CMEs, knew which doctors were receiving their messages and how they were responding.

429. Defendants also had access to and carefully watched government databases and other data sources that tracked the explosive rise in opioid use, addiction, injury, and death. Defendants not only knew, but also *intended* that their misrepresentations would persuade doctors to prescribe and encourage patients to use their opioids for chronic pain.

430. Defendants' actions are neither permitted nor excused by the fact that their drug labels may have allowed, or did not exclude, the use of opioids for chronic pain. FDA approval of opioids for certain uses did not give Defendants license to misrepresent the risks and benefits of opioids.

431. Nor is Defendants' causal role broken by the involvement of doctors. Defendants' marketing efforts were ubiquitous and highly persuasive. Their deceptive messages and use of KOLs

tainted virtually every source that prescribing doctors could rely on for information and prevented them from making informed treatment decisions. Defendants convinced America that compassionate care required doctors to prescribe more opioids.

432. Defendants' actions and omissions were each a cause-in-fact of the County's past and future damages. On information and belief, Defendants' wrongful, willful, and malicious conduct is the direct cause of the County's past, present and future injuries.

433. Such future damages include, but are not limited to, costs to assess the opioid crisis and costs associated with addiction treatment and detoxification, counseling and medication-assisted treatment of addicts, outpatient recovery programs, education programs for patients, community outreach to vulnerable patient populations, and lost productivity.

H. While Lubbock County Suffers, Defendants Profit

434. While the opioid epidemic has taken its toll on the County and its residents, Defendants have realized blockbuster profits. In 2014 alone, opioids generated more than \$11 billion in revenue for drug companies like Defendants.

435. Indeed, financial information indicates that each Defendant experienced a material increase in sales, revenue, and profits from the false and deceptive advertising and other unlawful and unfair conduct described herein.

I. Defendants Knew their Conduct was False and Deceptive and Fraudulently Concealed the Truth from Lubbock County

436. Defendants, both individually and collectively, made, promoted, and profited from their misrepresentations about the risks and benefits of opioids for chronic pain even though they knew their misrepresentations were false and deceptive. The history of opioids, as well as research and clinical experience over the last 20 years, established that opioids were highly addictive and responsible for a long list of very serious adverse outcomes.

437. Defendants manipulated their promotional materials and the scientific literature to make it appear that these items were accurate, truthful, and supported by objective evidence when they were not.

438. Defendants took steps to avoid detection of and to fraudulently conceal their deceptive marketing and unlawful, unfair, and fraudulent conduct. Defendants disguised their own role in the deceptive marketing of chronic opioid therapy by funding and working through Front Groups and KOLs.

439. Defendants successfully concealed facts from patients and the medical community that are sufficient to arouse suspicion of the claims the County now asserts. The County was unable to detect the existence or scope of Defendants' industry-wide fraud and could not have acquired such knowledge earlier through the exercise of reasonable diligence.

440. Lubbock County does not seek redress under a product defect theory or a failure to warn theory. The County does not consider opioids to be fundamentally defective or complain of faulty FDA-approved warning labels. Ultimately, the County's claims pertain to Defendants' deceptively unlawful *conduct*.

441. Lubbock County does not allege that the opioid drugs are inherently defective nor that the FDA-approved warning labels are inadequate, and Lubbock County does not seek a remedy under theories of product defect or failure to warn. Rather, the fulcrum of Lubbock County's allegations is that Defendants intentionally and negligently engaged in harmful, misleading drug promotion and advertising, as well as false commitments to reduce opioid diversion, in order to reap profits from an over-supply of opioid drugs. Defendants' conduct was a direct cause of the proliferation of these drugs, the source of massive profits realized by Defendants from the sale of opioids, and the economic harm for which Lubbock County seeks relief.

IX. CAUSES OF ACTION

COUNT 1: PUBLIC NUISANCE

442. Lubbock County repleads and incorporates by reference each of the allegations contained in the preceding paragraphs of this Petition as if fully set forth herein.

443. Defendants, individually and in concert with each other, intentionally, recklessly, or negligently created, perpetuated, and maintained a public nuisance in Lubbock County. Defendants intentionally, recklessly, or negligently unreasonably interfered with the public rights in Lubbock County.

444. Manufacturer Defendants, through their conduct, knowingly and wantonly directed and encouraged physicians in Lubbock County and surrounding communities to prescribe, and residents to use, highly addictive opioids for chronic pain; Manufacturer Defendants engaged in such conduct despite knowing that the use of these drugs came with a high risk of addiction and reduced quality of life.

445. Distributor Defendants knew or should have known that many of those opioid prescription orders were not for a valid medical purpose, but rather for diversionary purposes; yet, Distributor Defendants continued to distribute opioids in Lubbock County despite such knowledge. Through their unlawful production, promotion, marketing, and distribution of opioids in Lubbock County, Defendants have caused a condition that is harmful to the public health, safety, peace, comfort, and convenience of countless Lubbock County residents. Defendants' conduct has had far-reaching adverse effects on Lubbock County, with harm far outweighing any benefit.

446. Widespread opioid use resulting from Defendants' conduct has interfered, and continues to interfere, with the public rights of Lubbock County citizens. The Lubbock County community has suffered various injuries as a result of Defendants' unlawful conduct, including but not limited to:

- (a) Loss of life caused by overdose and addiction;
- (b) Addiction to and dependence on opioids;

- (c) Increased incidence of NAS in newborns, where children are born with addiction and withdrawal symptoms;
- (d) Diversion of opioids into secondary criminal markets, as Defendants' acts have knowingly caused an abundance of opioids to be available for non-medical and criminal use in Lubbock County;
- (e) Disruption of peace through increased crime. Law enforcement agencies have increasingly associated prescription drug addiction with violent crimes, and the opioid epidemic has prompted a growing trend of prostitution and property crimes including robbery and burglary;
- (f) Job loss, loss of custody of children, physical and mental health problems, homelessness, and incarceration, which results in instability in communities often already in economic crisis and contributes to increased demand on community services such as hospitals, courts, child services, treatment centers, and law enforcement;
- (g) Depletion of Lubbock County's financial resources.²³⁸ Lubbock County has expended funds for: medical care, various treatments and programs for individuals suffering from opioid-related addiction or diseases—including overdose and death, treatment, counseling and rehabilitation services, treatment of infants with opioid-related medical conditions, and public safety relating to or resulting from the opioid epidemic.

447. Defendants' conduct is ongoing and has produced permanent or long-lasting effects that Defendants knew or should have known would affect a public right. Defendants' unlawful conduct has transpired over an extended period of time and continues to this day. It has caused death, serious injury, addiction, and a substantial interference with the public peace, order, and safety in Lubbock County.

448. The effects of Defendants' conduct have been so substantial and widespread, that the nuisance perpetuated by their conduct is now commonly referred to as an "epidemic" or "crisis" in the United States and in Lubbock County. Defendants knew or should have known their conduct would affect a public right. Defendants knew that opioids posed great risks for addiction, abuse, dependence, and

²³⁸ See *City of Cincinnati v. Beretta U.S.A. Corp.*, 768 N.E.2d 1136, 1141 (Ohio 2001) (plaintiff stated public nuisance claim by alleging that defendant firearm manufacturers knew or reasonably should have known that their marketing and distribution practices would cause handguns to be used and possessed illegally and that such conduct constitutes an ongoing public nuisance that has a detrimental effect on the public health, safety, and welfare of the residents).

diversion, but nonetheless produced, promoted, distributed, and marketed opioids for broad use in Lubbock County.

449. Defendants knew or should have known their conduct would produce permanent or long-lasting adverse effects on the Lubbock County community in the following ways:

- (a) On information and belief, Defendants promoted, distributed, and marketed outlandish quantities of opioids for use in Lubbock County;
- (b) Defendants promoted and enabled the wide use of opioids to treat chronic pain by committing the various acts described above and incorporated fully herein, including but not limited to: making countless misrepresentations and omissions regarding the uses, risks, and benefits of opioids through branded and unbranded marketing, as well as distorting scientific studies, tainting the sources of medical information that doctors and the public relied upon with misleading information in support of chronic opioid use;
- (c) Defendants made opioids readily available and present in Lubbock County for illegitimate use by supplying and distributing more opioids than could serve a therapeutic purpose;
- (d) Defendants knew or should have known opioids were inappropriate for treating chronic pain, and involved high risks of abuse, misuse, and diversion. Defendants knew or should have known there was limited or insufficient evidence to support the use of opioids to treat chronic pain, and were privy to long standing scientific evidence as well as clinical evidence that contradicted the notion;
- (e) Defendants knew or should have known that making mass quantities of opioids available for non-therapeutic or diversionary purposes would produce permanent or long-lasting effects on a public right, as the public health and safety would be directly jeopardized by such acts.

450. But for Defendants' conduct, opioid use in Lubbock County would not have become so widespread, nor would the tremendous public health crisis of opioid addiction exist. The health and safety of the residents of Lubbock County, including those who use, have used, or will use opioids, as well as those affected by opioid users, is a matter of great public interest and legitimate concern to Lubbock County residents.

451. At all times relevant hereto, it was foreseeable to Defendants that the burden of the opioid

crisis in Lubbock County resulting from their conduct would fall to Lubbock County; specifically, it was foreseeable that Lubbock County would sustain substantial damages as a local government entity required to provide public services to its residents.

452. Defendants' unlawful conduct described herein has substantially and unreasonably interfered with the public health, safety, and peace in Lubbock County, constituting a public nuisance under Texas common law. Pursuant to applicable Texas law and its inherent police powers, Lubbock County is entitled to abate the public nuisance and obtain damages occasioned by the public nuisance.

453. Defendants created or assisted in creating the opioid epidemic in Lubbock County, and Defendants are jointly and severally liable for its abatement. Lubbock County seeks to enjoin Defendants from creating, perpetuating, or maintain the above-described public nuisance in Lubbock County.

454. Moreover, Lubbock County seeks recovery for its own injuries flowing from the ongoing and persistent public nuisance, and actual damages including expenses for police, emergency, health, criminal justice, corrections, child services, treatment centers, outreach programs, ambulatory services and other County expenses directly and proximately caused by Defendants' conduct.

COUNT 2:
COMMON LAW NEGLIGENCE

455. Lubbock County repleads and incorporates by reference each of the allegations contained in all other paragraphs of this Petition as if fully set forth herein.

456. Defendants owed Lubbock County a duty and breached that duty, which directly and proximately caused damages to Lubbock County. Thus, Defendants are liable to Lubbock County for common law negligence.

457. Each Defendant owes a duty to exercise reasonable care to Lubbock County.

458. Defendants are required to use ordinary care in the conduct of their business operations and in making representations and ascertaining the accuracy of information given to others, including the

County and its resident population.

459. Defendants herein owed a duty to Lubbock County, because injury to Lubbock County and its resident population was reasonably foreseeable based on Defendants' conduct, as were the injuries suffered.

460. Manufacturer Defendants have a duty to exercise reasonable care in marketing their opioids to physicians treating residents of Lubbock County and Lubbock County residents. As described above in language expressly incorporated herein, Manufacturer Defendants breached their duties owed to Lubbock County and its residents by committing several unreasonable acts, including but not limited to: falsely minimizing the risk of addiction, producing and disseminating misleading branded and unbranded literature touting the benefits of opioids, providing false and misleading information to patients, physicians and prescribers regarding the benefits and risks of opioids for chronic pain, deceptively marketing "abuse-deterrent" technology, and claiming that people with signs of "pseudoaddiction" just need more opioids.

461. Reasonably prudent drug manufacturers would know that aggressive marketing and promotion of highly addictive opioids for chronic pain treatment would result in the severe harms of over-prescription, misuse, diversion, addiction and dependence, and would foreseeably cause patients to seek increasing levels of opioids and turn to the illegal drug market as a result of addiction.

462. Distributor Defendants have a duty to exercise ordinary care in distributing opioids. As described above in language expressly incorporated herein, the Distributor Defendants breached their duty owed to Lubbock County and its residents by failing to prevent or reduce the distribution of opioids despite the existence of suspicion for diversionary purposes and routinely and knowingly filling shipments of opioids too large for any valid medical purpose.

463. Reasonably prudent wholesale drug distributors would have anticipated that their unfettered distribution of millions of prescription opioids would devastate the County's resident

community. As described above, wholesale distributors act as gatekeepers between manufacturer companies and the public, in order to control and regulate dangerous drugs like opioids. Distributor Defendants are well aware of the important role they play in maintaining a closed system for opioids, and reasonably should have anticipated the harms their actions described herein would cause. Nonetheless, the Distributor Defendants committed the unreasonable acts and omissions discussed herein, which posed an unreasonable risk of harm to others.

464. As a foreseeable and proximate result of Defendants' breach of their duties, Lubbock County citizens became addicted to opioid products, sustained opioid-related injuries and required medical care, rehabilitation, and related services provided by Lubbock County, causing Lubbock County to incur grossly excessive costs related to the diagnosis, treatment, and cure of addiction or risk of addiction to opioids, among other damages referenced throughout this Petition. But for Defendants' negligent acts and omissions, highly addictive opioids would not have saturated Lubbock County's community, causing widespread addiction, injury, and death.

461. In addition, Distributor Defendants are liable to Lubbock County under a theory of negligence supported by their violations of the Texas Controlled Substances Act ("TCSA").

462. Under the TCSA, Distributor Defendants have statutorily defined duties to maintain effective controls against diversion of prescription opioids into illegitimate medical, scientific, and industrial channels.

463. Distributor Defendants knowingly diverted to the unlawful use or benefit of another person controlled substances which Defendants had access to by virtue of their profession or employment in violation of Section 481.1285 of the TCSA, and knowingly distributed or delivered, controlled substances

under their direction and supervision with no valid medical purpose in violation of Section 481.128(a)(1) of the TCSA.²³⁹

466. Defendants' acts of supplying and distributing countless prescription opioid pills to treat chronic pain ailments and conditions without any valid medical purpose were therefore done in negligent violation of the TCSA.

467. Lubbock County has no knowledge of, nor reason to know of any excuse for Defendants' acts in violation of the TCSA; on information and belief, Defendants' acts in violation of the TCSA were committed without excuse.

468. Injuries suffered by Lubbock County and its residents were the proximate and foreseeable result of Defendants' acts or omissions in violation of the TCSA. Absent Distributor Defendants' acts of distributing and dispersing countless opioids into Lubbock County for no valid medical purpose, and knowingly diverting opioids to illegitimate channels, Lubbock County or its residents would not have suffered the injuries described herein. Defendants' acts fostered opioid abuse and addiction in Lubbock County's resident population, and Lubbock County incurred substantial injury and expense as a foreseeable result.

469. Accordingly, Lubbock County seeks to recover all legal and equitable relief permitted by law, including actual damages, exemplary damages, prejudgment and post judgment interest, and court costs.

COUNT 3:
GROSS NEGLIGENCE

465. Lubbock County repleads and incorporates by reference each of the allegations contained in all other paragraphs of this Petition as if fully set forth herein.

²³⁹ Tex. Health & Safety Code §§ 481.128(a)(1), 481.1285, & 481.071.

466. Defendants are liable to the County for common law gross negligence. Defendants acts and/or omissions, when viewed objectively from the actor's standpoint involved an extreme degree of risk, considering the probability and magnitude of the potential harm to others. Defendants had actual, subjective awareness of the risk involved, but nevertheless proceeded in conscious indifference to the rights, safety, or welfare of others.

467. When viewed from the Defendants' standpoint, their acts of falsely minimizing the risk of addiction, deceptively marketing opioids, and distributing opioids to Lubbock County in amounts far too large for any valid medical purpose, plainly involved an extremely high degree of risk, and posed substantial harm to Lubbock County and its residents. Defendants' conduct posed risks that were substantially likely to occur, because their acts where not supported by, and in fact were contrary to reliable scientific evidence.

468. Defendants' conduct posed potential harm of immense magnitude, as they sought to generate as much opioid use as possible, and potential harm was exponentially greater with increased opioid use. Far reaching harm could be anticipated as a result of the aggressive measures Defendants took to attain widespread acceptance and use of opioids for chronic pain, their sky-high sales goals, record sales, and the sheer volume of drugs they sought to supply and distribute.

469. As described above in language expressly incorporated herein, Defendants were well aware of the risks involved with their fraudulent and highly reprehensible conduct, yet proceeded with conscious indifference to the rights, safety, and welfare of those who would be affected, including the County and its resident population.

470. Lubbock County is entitled to recover exemplary damages for the harm resulting from the Defendants' gross negligence. At all relevant times, Defendants knew, or should have known, that their conduct would create an unreasonable risk of harm to others, including Lubbock County and its residents,

and should be held liable in punitive and exemplary damages to Lubbock County.

COUNT 4:
COMMON LAW FRAUD

471. Lubbock County repleads and incorporates by reference each of the allegations contained in all other paragraphs of this Petition as if fully set forth herein.

472. Defendants made: (1) material misrepresentations, (2) which were false, (3) which were either known to be false when made or were asserted without knowledge of the truth, (4) which were intended to be acted upon, (5) which were relied upon, and (6) which caused injury. As described more fully herein, Defendants, individually and acting through their employees, agents, and third parties, and in concert with each other, fraudulently made deceptive, false, incomplete, misleading and untrue statements and representations to promote the sale and use of opioids. Defendants directly or indirectly communicated these misrepresentations to Lubbock County.

473. Defendants made numerous fraudulent misrepresentations and omissions regarding the use of opioids for chronic pain, including but not limited to:

- (a) Routinely misrepresenting the safety, risks, benefits and efficacy of long-term opioid use. Defendants systematically misrepresented that opioids were non-addictive and safe for long-term use at high dosages;
- (b) Making false or misleading representations to individual prescribers and patients about the risks and addictive nature of opioids. Defendants persuaded doctors and patients that opioids are not addictive drugs, that opioids are safe for long-term use, and that the compassionate treatment of pain required opioids;
- (c) Sponsoring the publication of false medical literature that stated prescription opioid addiction is rare. Defendants systematically communicated and made public the idea that opioid addiction is rare and limited to extreme cases of unauthorized dose escalations, or patients obtaining opioids unlawfully.
- (d) Minimizing and downplaying the risk of addiction in branded and unbranded marketing materials, including but not limited to: claiming the risk of addiction was low and unlikely to develop, and failing to disclose the greater likelihood of addiction with prolonged use of opioids;

- (e) Making false or misleading claims that opioid addiction is easily treated, including but not limited to: assuring physicians the risk of addiction for patients starting on opioids was minimal; claiming that in the rare instance where it occurred, addiction could be resolved through tapering; and concealing the increased difficulty of stopping opioids after long-term use;
- (f) Making false or misleading claims that opioid dosages could be increased indefinitely without added risks;
- (g) Making false or misleading claims that screening tools, urine tests, and patient agreements were effective tools that would prevent overuse of prescriptions and overdose deaths;
- (h) Making false or misleading claims that “bad apple patients” and not opioids, are to blame for the addiction crisis, and positing that once the “bad apple patients” are identified, doctors can freely prescribe without risk of addiction;
- (i) Making false or misleading claims that opioids are more effective than traditional or other pain killers for chronic pain, or that opioids are effective at all, and/or omitting material information showing that opioids are not more effective than other drugs or treatments for chronic pain;
- (j) Issuing false, inadequate, incomplete or misleading information concerning the risks and dangers associated with opioid use;
- (k) Knowingly omitting underlying facts and evidence about the risks and benefits of opioids that rendered Defendants’ assertions false and misleading;
- (l) Misrepresenting and omitting material facts regarding Defendants’ compliance with Texas law;
- (m) Making false or misleading claims regarding Defendants’ commitment to preventing diversion and monitoring the supply of opioids available to the public.

474. Defendants’ misrepresentations were material. A reasonable person would attach importance to, and be induced to act upon Defendants’ misrepresentations, because the misrepresentations concerned the safety and risks of using opioids for chronic pain and other purposes and would be an integral consideration made in deciding whether to use the drugs.

475. Defendants’ representations were false. As alleged above, Defendants’ statements regarding the uses, benefits, and risks of opioids, including their use to treat chronic pain, were not supported by, and/or were contrary to scientific evidence. In fact, Defendants’ statements were not

supported by their own internal product research.

476. On information and belief, at the time Defendants made their fraudulent representations, each Defendant knew the representations were false, or made the representations recklessly, as positive assertions, without knowledge of their truth.

477. Defendants knowingly made their false representations. Defendants were privy to information that directly contradicted their representations, including but not limited to, scientific evidence and their own research and knowledge. Defendants also obtained, and carefully followed information available from the government and elsewhere demonstrating rates of opioid use, addiction, injury and death. With this wealth of knowledge at their disposal, Defendants were well aware that their representations and omissions were false, misleading, and likely to deceive the public.

478. In the alternative, Defendants were, at minimum, willfully blind to the serious nature of the risks associated with the use of opioids, and recklessly made representations that lacked sufficient support.

479. Defendants made representations about the safety, risks, benefits, and efficacy of long-term opioid use as positive assertions of fact, even though they had no knowledge of their truth or accuracy. As described above and expressly incorporated herein, Defendants lacked reliable evidence to support their claims regarding the benefits of long-term opioid use, and many of their statements made through their branded and unbranded marketing were contrary to scientific evidence available to them.

480. Because Defendants made the representations described herein without any support or knowledge of their truth, their misrepresentations were, at a minimum, recklessly made.

481. Defendants' false representations were made with the intent that Lubbock County and its resident population would rely and act upon them.

482. As described herein, Defendants had access to and carefully followed data detailing

prescribing information for doctors. Defendants knew the rates at which opioids were being prescribed, what types of doctors were prescribing them, and what ailments the patients using opioids suffered from.

483. By making the misrepresentations discussed herein, Defendants intended to broaden the market for opioid use by seeking out and convincing more doctors to prescribe, and more patients to use, opioids, and to convince doctors and patients that opioids could be used more frequently and at higher dosages. Defendants intended to alleviate the County's concerns for public health and safety to sell more opioids.

484. By misrepresenting the risks, safety, benefits, and effectiveness of opioids, Defendants intended that, or had reason to expect that, Lubbock County and its residents would act on the representations and purchase and/or use more opioids. Additionally, by misrepresenting to the public that Defendants were monitoring excessive shipments and preventing diversion, Defendants intended for, or had reason to expect that, Lubbock County would rely on Defendants' pronounced monitoring due to Defendant's unique position and access to shipment information. Defendants intended, or had reason to expect, that the County would undertake the aftermath of an extreme overabundance of opioids available to the public—including through illicit channels. Defendants increased access to dangerous drugs and allowed for people to become addicted as they profited. As a result, the County and its residents relied and acted on Defendants' representations to their detriment and suffered substantial injury.

485. The County and its citizen consumers did not know, and did not have reason to know, that Defendants' representations were false and/or misleading, and justifiably relied on them. Defendants had sole access to material facts concerning the dangers and unreasonable risks associated with their opioids, and they concealed those facts.

486. As a direct and proximate result of Defendants' fraudulent representations and omissions about opioids, the County sustained injuries and damages as set forth throughout this Petition, including

without limitation payment for healthcare costs, medications, drug court costs, and other public services detailed herein.

487. Lubbock County seeks actual damages, including exemplary damages.

COUNT 5:
UNJUST ENRICHMENT

488. Lubbock County repleads and incorporates by reference each of the allegations contained in all other paragraphs of this Petition as if fully set forth herein.

489. Defendants are liable for wrongfully securing a benefit and/or passively receiving a benefit for which it would be unconscionable to retain. Defendants obtained a substantial benefit from the County by fraud, duress, or the taking of an undue advantage. As a foreseeable consequence of their false, fraudulent, and reckless conduct set forth in this Petition, Defendants have profited and benefited from opioid purchases made by the County and its residents.

490. When Lubbock County and its residents purchased opioids, they trusted that Defendants had provided all necessary and accurate information regarding the risks and benefits of opioids and had not misrepresented or omitted any material facts regarding those risks and benefits. Instead, Defendants concealed and minimized known dangers and risks associated with opioids, misrepresented the benefits of opioid use, and distributed opioids even though, upon information and belief, there was suspicion for diversionary purposes.

491. Defendants took undue advantage and received a benefit because Lubbock County bore the costs resulting from Defendants' wrongful actions. Lubbock County had no choice and was effectively required to cover these costs to Defendants' benefit.

492. Defendants, through their wrongful conduct described above, have been unjustly enriched at the County's expense and Lubbock County is entitled to damages and restitution.

COUNT 6:
CIVIL CONSPIRACY

493. Lubbock County repleads and incorporates by reference each of the allegations contained in all other paragraphs of this Petition as if fully set forth herein.

494. Defendants participated in a civil conspiracy in their unlawful marketing and distribution of opioids into Lubbock County. Defendants (1) sought to accomplish a lawful objective or course of action through unlawful means; (2) reached a meeting of the minds on the objective or course of action; (3) one or more unlawful, overt acts were taken in pursuance of the objective or course of action; and (4) damages occurred as a proximate result. Defendants entered into a conspiracy to engage in the wrongful acts complained of herein and intended to benefit jointly and independently from their enterprise.

495. At all relevant times, Defendants agreed and conspired to broaden the market for chronic opioid use by forcefully promoting and fostering an improper culture surrounding pain management. That is, the Manufacturing Defendants and Distributor Defendants coordinated their efforts and utilized front groups, Key Opinion Leaders, and their army of salesman to make self-serving misrepresentations and omissions regarding the risks and benefits of opioids under the color of authority and with an air of neutrality. The Manufacturing and Distributor Defendants did not work independently of each other in operating the drug supply chain. On the contrary, the aggressive expansion of opioids was an industry effort. Defendants worked arm in arm as a single harmonized unit to create and expand the market for opioids. Motivated by financial opportunities, Defendants committed the unlawful actions described more fully elsewhere in this Petition, including: developing and disseminating misleading medical and promotional information intended to convince the County and its citizens that opioids were safe and appropriate for a broader range of patients and uses, and distributing more opioid pills in Lubbock County and surrounding than could be used for a valid medical purpose.

496. Defendants had a meeting of the minds in their joint efforts to expand the market for opioid

use, as is apparent from their coordinated efforts to manufacture, produce, market, distribute, mutually profit off of, and deliver opioids for, among other reasons, the treatment of chronic pain. Defendants proceeded to market and sell their opioid product as part of this conspiracy.

497. The objective of Defendants' civil conspiracy is apparent from the conduct by which it was accomplished. In this regard, Defendants acted with malice, purposely, intentionally, unlawfully, and without a reasonable or lawful excuse.

498. On information and belief, each Defendant committed or caused to be committed, unlawful overt acts in furtherance of their objective of expanding the market for chronic opioid use. Defendants conspired to and did accomplish their objective of expanding the market for chronic opioid use through a series of unlawful acts and omissions. These actions were not mere parallel conduct, rather the Defendants actively concealed the activity of the other. Defendants did not act in their commercial interest when they failed to report their competitors unlawful acts. Defendants operated under an agreement to not report each other so they could all maintain their unlawful schemes and enormous profits.

499. Defendants' misleading and deceptive actions are ongoing and persistent. Defendants actions described herein were not isolated or infrequent occurrences or in response to a particular emergency that would reasonably be expected by a governmental unit such as the County. Throughout this Petition, the County describes how the Defendants' deceptive acts could not have been reasonably anticipated or avoided. Defendants' actions caused the County to expend resources that were not part of the ordinary or foreseeable costs of local government operation.

500. Defendants acted in concert to create a market for chronic opioid use, and ultimately profited from it. As alleged herein, the Manufacturer and Distributor Defendants created and perpetuated an environment in which opioid drugs were available in massive quantities and were subject to significant rates of diversion to illicit uses.

501. All Defendants named herein performed acts to further the conspiracy and are jointly and severally liable for the damages, costs, and expenses associated with their conduct.

502. Accordingly, Lubbock County seeks all legal and equitable relief allowed by law.

X. AGENCY AND RESPONDEAT SUPERIOR

503. Whenever in this Petition it is alleged that any named Defendant did any act or omission, it is meant that the Defendant itself, or its agents, officers, servants, employees, or representatives did such act or omission for the benefit of the Defendant and that the act or omission was done with the authorization, ratification, control of said Defendant, or done in the normal routine, course and scope of the agency or employment of said Defendant or its agents, officers, servants, employees, or representatives.

XI. DAMAGES

504. Lubbock County would show that all of the aforementioned acts, taken together or singularly, constitute the producing causes of the damages sustained by the County.

505. For public nuisance, the County is entitled to injunctive relief to abate the nuisance maintained by Defendants, and recovery of actual and exemplary damages resulting from the nuisance.

506. For common law negligence and gross negligence the County is entitled to recover actual damages, exemplary damages, pre-judgment and post-judgment interest, and court costs.

507. For fraud and misrepresentation, the County is entitled to recover actual damages and exemplary damages for knowingly fraudulent and malicious representations, along with attorney's fees, interest, and court costs.

508. For civil conspiracy, the County is entitled to all legal and equitable relief as allowed by law.

509. For the prosecution and collection of this claim, the County was compelled to engage the

services of the attorneys whose names are subscribed to this pleading. Therefore, the County is entitled to recover a sum for the reasonable and necessary services of the County's attorneys in the preparation and trial of this action, including any appeals to the Court of Appeals and/or the Supreme Court of Texas.

XII. RESERVATION OF RIGHTS

510. Lubbock County reserves the right to prove the amount of damages at trial. The County reserves the right to amend its petition to add additional counts upon further discovery and as its investigation continues.

XIII. JURY DEMAND

511. Lubbock County hereby requests that all causes of action alleged herein be tried before a jury consisting of citizens residing in Lubbock County, Texas. The County hereby tenders the appropriate fee.

XIV. REQUESTS FOR DISCLOSURE

512. Under Texas Rule of Civil Procedure 194, Lubbock County requests that Defendants disclose, within 50 days of the service of this request, the information or material described in Rule 194.2.

XV. PRAYER

WHEREFORE, PREMISES CONSIDERED, Plaintiff, the County of Lubbock, prays that upon trial hereof, it have and recover:

- (a) compensatory damages in an amount sufficient to fairly and completely compensate it for all past and future damages;
- (b) abatement;
- (c) statutory damages and civil penalties where applicable;
- (d) punitive damages;
- (e) attorney's fees;
- (f) interest, costs, and disbursements; and

(g) such further relief at law or in equity as this Court may deem just and appropriate.

Dated: November 11, 2019

Respectfully submitted,

PHIPPS DEACON PURNELL PLLC

By: /s/ Martin J. Phipps
Martin J. Phipps—Lead Counsel
State Bar No. 00791444
Barry Deacon
State Bar No. 24096725
Jason M. Milne
State Bar No. 24109314
Meagan M. Talafuse
State Bar No. 24085613
THE PHIPPS
102 9th Street
San Antonio, Texas 78215
Telephone: (210) 340-9877
Facsimile: (210) 340-9799
Email : mhipps@phippsdeaconpurnell.com
bdeacon@phippsdeaconpurnell.com
jmilne@phippsdeaconpurnell.com
mtalafuse@phippsdeaconpurnell.com

**LUBBOCK COUNTY DISTRICT ATTORNEY'S
OFFICE**

By: /s/ Kristina Sunshine Stanek
Kristina Sunshine Stanek
Texas Bar No. 24027884
904 Broadway St., 2nd Floor
Lubbock, Texas 79408
Telephone: (806) 775-1100
Facsimile: (806) 775-7930
Email: kstanek@lubbockcda.com